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# PRESS RELEASE

This Press Release contains forward-looking statements, which not only relate to historic facts but also reflect the targets and expectations of the Company management. The terms "anticipate", "desire", "expect", "project", "plan", "intend" and similar words are intended to identify statements that necessarily involve known and unknown risks.

Known risks include uncertainties which are not limited to the impact of competitive services and pricing, acceptance of services by the market, Banrisul's and its competitors' services transactions, regulatory approval, currency fluctuations, changes in the mix of the portfolio of services and other risks described in the Company's reports. This Press Release is up to date and Banrisul may or may not update it with new information and/or future events.

**Table 1: Economic and Financial Indicators** 

Main Income Statement Accounts - R\$ Million	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019	1Q2019	1Q2020/ 1Q2019	1Q2020/ 4Q2019
Net Interest Income Provisions for Expected Losses Associated with Credit	1,261.6	1,345.7	1,261.6	1,393.1	1,434.7	1,351.5	1,345.7	-6.3%	-9.4%
Risk Expenses	296.6	285.4	296.6	265.1	349.0	294.4	285.4	3.9%	11.9%
Financial Income	2,921.4	2,264.7	2,921.4	1,992.9	2,589.5	2,258.3	2,264.7	29.0%	46.6%
Financial Expenses	1,659.8	919.0	1,659.8	599.9	1,154.8	906.7	919.0	80.6%	176.7%
Income from Services and Fees	504.2	490.7	504.2	530.0	520.2	501.6	490.7	2.8%	-4.9%
Adjusted Administrative Expenses (1)	920.3	950.8	920.3	963.6	945.9	933.6	950.8	-3.2%	-4.5%
Adjusted Other Expenses	174.9	129.3	174.9	172.9	259.7	195.9	129.3	35.3%	1.2%
Adjusted Other Income	93.3	97.5	93.3	100.0	144.6	123.9	97.5	-4.3%	-6.7%
Adjusted Net Income	257.5	320.0	257.5	356.3	291.9	305.7	320.0	-19.5%	-27.7%
Net Income	257.5	320.0	257.5	397.2	291.9	335.4	320.0	-19.5%	-35.2%
Main Balance Sheet Accounts - R\$ Million	Mar 2020	Mar 2019	Mar 2020	Dec 2019	Sep 2019	Jun 2019	Mar 2019	Mar 2020/ I Mar 2019	Dec 2019
Total Assets	83,270.0	77,870.6	83,270.0	81,549.6	80,637.6	79,465.7	77,870.6	6.9%	2.1%
Securities (2)	30,219.9	21,881.4	30,219.9	23,721.0	24,233.5	22,813.0	21,881.4	38.1%	27.4%
Total Credit Portfolio	36,185.8	34,301.9	36,185.8	36,182.7	34,647.1	34,237.2	34,301.9	5.5%	0.0%
Provisions for Expected Losses Associated with Credit Risk	2,812.5	2,582.3	2,812.5	2,764.3	2,722.0	2,594.0	2,582.3	8.9%	1.7%
Past Due Loans > 90 Days	1,221.0	878.0	1,221.0	1,219.4	984.8	752.7	878.0	39.1%	0.1%
Funds Raised and Under Management	72,587.0	67,887.4	72,587.0	72,037.5	70,105.5	69,370.9		6.9%	0.8%
Shareholders' Equity	8,069.0	7,369.0	8,069.0	7,794.4	7,734.9	7,522.5		9.5%	3.5%
Prudential Conglomerate Reference Equity	6,546.6	6,322.0	6,546.6	6,439.0	6,740.7	6,478.9	6,322.0	3.6%	1.7%
Average Shareholders' Equity	7,931.7	7,323.9	7,931.7	7,764.6	7,628.7	7,445.7		8.3%	2.2%
Average Total Assets	82,409.8	77,649.2			80,051.7	78,668.2		6.1%	1.6%
Average Profitable Assets	72,149.3	68,941.7	72,149.3	70,971.1	70,840.7	70,671.1	,	4.7%	1.7%
Stock Market Information - R\$ Million	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019		1Q2020/ 1Q2019	1Q2020/ 4Q2019
Interest on Own Capital / Dividends (3)	101.0	127.7	101.0	161.9	112.0	135.0	127.7	-20.9%	-37.6%
Market Capitalization	4,879.1	9,893.1	4,879.1	8,854.3	9,222.4	9,713.1	9,893.1	-50.7%	-44.9%
Book Value Per Share	19.73	18.02	19.73	19.06	18.91	18.39	18.02	9.5%	3.5%
Average Price per Share (R\$)	18.19	24.24	18.19	21.37	23.28	23.59	24.24	-25.0%	-14.9%
Earnings per Share (R\$)	0.63	0.78	0.63	0.97	0.71	0.82	0.78	-19.4%	-35.1%
Financial Indexes	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019	1Q2019		
Adjusted ROAA (pa.) (4)	1.3%	1.7%	1.3%	1.8%	1.5%	1.6%	1.7%		
Adjusted ROAE (pa.) (5)	13.6%	18.7%	13.6%	19.7%	16.2%	17.5%	18.7%		
Adjusted Efficiency Ratio (6)	52.6%	51.5%	52.6%	52.1%	51.1%	51.4%	51.5%		
Net Interest Margin on Profitable Assets	7.18%	8.04%	7.18%	8.09%	8.35%	7.87%	8.04%		
Adjusted Operating Cost	4.5%	4.9%	4.5%	4.7%	4.7%	4.8%	4.9%		
Default Rate > 90 Days (7)	3.37%	2.56%	3.37%	3.37%	2.84%	2.20%	2.56%		
Coverage Ratio 90 days (8)	230.4%	294.1%	230.4%	226.7%	276.4%	344.6%	294.1%		
Provisioning Index (9)	7.8%	7.5%	7.8%	7.6%	7.9%	7.6%	7.5%		
Basel Ratio (Prudential Conglomerate)	15.1%	15.6%	15.1%	15.1%	16.2%	15.8%	15.6%		
Structural Indicators	Mar 2020	Mar 2019	Mar 2020	Dec 2019	Sep 2019	Jun 2019	Mar 2019		
Branches	514	518	514	518	518	518	518		
Service Stations	181	184	181	178	178	181	184		
Electronic Service Stations	422	436	422	419	427	433	436		
Employees	10,237	10,182	10,237	10,283	10,313	10,276	10,182		
Economic Indicators	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019	1Q2019		
Effective Selic Rate	1.01%	1.51%	1.01%	1.24%	1.54%	1.54%	1.51%		
Exchange Rate (R\$/USD - end of period)	5.20	3.90	5.20	4.03	4.16	3.83	3.90		
Exchange Rate Variation (%)	28.98%	0.57%	28.98%	-3.21%	8.67%	-1.66%	0.57%		
IGP-M (General Market Price Index)	1.69%	2.16%	1.69%	3.09%	-0.28%	2.19%	2.16%		
IPCA (Extended Consumer Price Index)	0.53%	1.51%	0.53%	1.77%			1.51%		

<sup>(1)</sup> Includes Adjusted Personnel Expenses and Other Administrative Expenses.

Includes Adjusted Personnel Expenses and Other Administrative Expenses.
 Includes Derivatives, Interbank Deposits and Cash Equivalents and deduces Repurchase Obligations.
 Interest on Own Capital and Dividends paid credited and/or provisioned (before retention of income tax).
 Net Income / Average Total Asset.
 Net Income / Average Shareholders' Equity.
 Efficiency Ratio for the last 12 months. Personnel Expenses + Other Administrative Expenses / Financial Margin + Income from Services and Fees + (Other Depositional Expenses). Operational Income – Other Operational Expenses).

<sup>(7)</sup> Past Due Loans > 90 days / Total Credit Portfolio.

<sup>(8)</sup> Provisions for Expected Losses Associated with Credit Risk/ Past Due Loans > 90 days.

<sup>(9)</sup> Provisions for Expected Losses Associated with Credit Risk/ Credit Portfolio.

#### MATERIAL FACTS

Faced with a public health emergency and uncertainties in the global economy due to Covid-19, Banrisul has been taking actions to minimize the exposure of customers and employees to the disease, while maintaining economic activity as normal as possible.

In March 2020, the Bank announced measures to preserve employees' health, including remote work, especially to those in groups of risk, without compromising business continuity, the suspension of activities that involved participants of the Young Apprentice Training Program and all other activities that would led to people gathering. As for customers, they included campaigns informing that the vast majority of the financial services provided by Banrisul can be carried out through in digital channels and the release of service through Costumer Service Channels and the Bank's social networks, as well as advising customers to limit their presence at branches only when absolutely necessary and upon scheduling. Hygiene measures where reinforced, with new cleaning standards and gel alcohol available in all facilities.

Banrisul also announced measures relate to its loan portfolio, which include (i) the extension of the maturities of outstanding loans, (ii) the offer of pre-approved credit lines, (iii) the increase of Banricompras credit limits, (iv) the increase of credit limits that can be used for transactions and withdrawals in digital channels, and (iv) making available, exempted from charges and monthly fee payment, additional POS equipment to be used into Vero's acquiring network.

The impacts of the present pandemic tend to be more correctly observed and measured in the coming months, with the reflexes of the crisis and the effectiveness of the mitigation measures being thoroughly assessed in a future moment. Therefore, it is essential to permanently monitor regulatory and market changes and the evolution of the crisis resulting from the pandemic so that Banrisul can position itself and continue taking the necessary measures to face the crisis.

## FINANCIAL HIGHLIGHTS

The summary of Banrisul's 1Q2020 results are presented below. The Analysis of Performance, Management Report Financial Statements and the Accompanying Notes are available on the Bank's website www.banrisul.com.br/ri.

Table 2: Key Items of the Income Statement - R\$ Million

	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019	1Q2019	1Q2020/ 1Q2019	1Q2020/ 4Q2019
Net Interest Income Provisions for Expected Losses Associated with Credit Risk	1,261.6	1,345.7	1,261.6	1,393.1	1,434.7	1,351.5	1,345.7	-6.3%	-9.4%
Expenses	296.6	285.4	296.6	265.1	349.0	294.4	285.4	3.9%	11.9%
Income from Services and Fees	504.2	490.7	504.2	530.0	520.2	501.6	490.7	2.8%	-4.9%
Adjusted Administrative Expenses	920.3	950.8	920.3	963.6	945.9	933.6	950.8	-3.2%	-4.5%
Adjusted Operating Income	359.0	461.1	359.0	517.3	427.8	445.6	461.1	-22.2%	-30.6%
Adjusted Net Income	257.5	320.0	257.5	356.3	291.9	305.7	320.0	-19.5%	-27.7%
Net Income	257.5	320.0	257.5	397.2	291.9	335.4	320.0	-19.5%	-35.2%

Net income in 1Q2020 reached R\$257.5 million, decreasing 19.5% since 1Q2019 and down 27.7% from 4Q2019's managerial net income. The performance from 1Q2019 to 1Q2020 reflects (i) the reduction in financial margins, (ii) the increase in provisions for expected losses associated with credit risk expenses, (iii) the increase in bank fees, (iv) the lower administrative expenses and (v) the lower amount of income tax, the latter reflecting the lower calculation base and the change in the Social Contribution on Net Income (CSLL) rate as of March 2020, impacting both deferred and current results.

In relation to 4Q2019, the performance of the managerial net income of 1Q2020, the performance was majorly influenced by (i) the reduction of financial margins and of income bank fees, (ii) higher provisions for expected losses associated with credit risk, (iii) the decrease in administrative expenses and (iv) the lower amount of income tax, the latter reflecting the lower calculation base and the change in the Social Contribution on Net Income (CSLL) rate as of March 2020, impacting both deferred and current results.

**Net interest income** totaled R\$1,261.6 million in 1Q2020, 6.3% (R\$84.1 million) down from 1Q2019 and 9.4% (R\$131.5 million) down from 4Q2019. The NII decrease from 1Q2019 to 1Q2020 and from 4Q2019 to 1Q2020 reflects the drop in the Selic rate, the decrease in the interest rates over overdraft accounts on account of the Central Bank of Brazil cap rules for the product, and the lower recovery flow of write-off loans.

Provisions for expected losses associated with credit risk reached R\$296.6 million in 1Q2020, increasing 3.9% (R\$11.2 million) from 1Q2019 pursuant the rollover of credit portfolio by risk ratings and the increase in overdue credit operations. From 4Q2019 to 1Q2020, the increase of 11.9% (R\$31.5 million) in provisions for expected losses associated with credit risk was due to the rollover of the portfolio by rating levels and the reversal of provision recorded in the previous quarter as per the settlement of fully provisioned loans, while offset by the higher amount of recoveries of fully provisioned write-offs in the same quarter.

**Banking Fees** totaled R\$504.2 million in 1Q2020, increasing 2.8% (R\$13.5 million) from 1Q2019, particularly driven by current account fees, insurance and pension bond fees, and offset by the decrease of MDR fees. From 4Q2019 to 1Q2020, banking fees decreased 4.9% (R\$25.7 million), mostly due to lower MDR fees.

Administrative expenses (personnel and other opex) totaled R\$920.3 million in 1Q2020, decreasing 3.2% (R\$30.5 million) from 1Q2019 and 4.5% (R\$43.2 million) from 4Q2019. Personnel expenses totaled R\$505.1 million in 1Q2020, an increase of 2.2% compared to 1Q2019, reflecting the collective bargaining agreement and the number of employees leaving under the incentivized retirement plan. Personnel expenses increased 1.0% from 4Q2019 to 1Q2020. Other administrative expenses totaled R\$ 415.2 million in 1Q2020, decreasing 9.1% from 1Q2019, mostly influenced by the reduction of third party and specialized technical services expenses. From 4Q2019 to 1Q2020, other administrative expenses decreased 10.5%, mostly due to the decrease in expenses with third-party services and with data processing.

The reconciliation between reported and managerial net income is presented below, and considers the extraordinary events recorded in 2Q2019 and 4Q2019. ROE, ROA and efficiency ratio are calculated based on adjusted net income.

Table 3: Accounting Net Income Statement X Adjusted Net Income - R\$ Million and %

	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019	1Q2019
Adjusted Net Income	257.5	320.0	257.5	356.3	291.9	305.7	320.0
Adjustments Restructuring plans of the Fundação Banrisul de	-	-	-	40.9	-	29.7	-
Seguridade Social – FBSS (1)	-	-	-	-	-	49.5	-
Labor Lawsuits Provisions	-	-	-	(429.0)	-	-	-
Civil Lawsuits Provisions (reversal) (2)	-	-	-	126.8	-	-	-
Tax Effects (3)	-	-	-	120.9	-	(19.8)	-
Deferred Tax Assets – EC 103/2019 (4)	-	-	-	222.2	-	-	-
Net Income	257.5	320.0	257.5	397.2	291.9	335.4	320.0
Adjusted ROAA	1.3%	1.7%	1.3%	1.8%	1.5%	1.6%	1.7%
Adjusted ROAE	13.6%	18.7%	13.6%	19.7%	16.2%	17.5%	18.7%
Adjusted Efficiency Ratio (5)	52.6%	51.5%	52.6%	52.1%	51.1%	51.4%	51.5%

<sup>(1)</sup> Voluntary migration process of participants from Benefit Plan I - PBI to Benefit Plan FBPREV III in 1H2019; approximately 35% of PBI participants migrated.

**Annualized ROAE** reached 13.6% in 1Q2020, 5.1 pp. below 1Q2019, reflecting particularly the reduction in net interest income and the increase in provisions for expected losses associated with credit risk expenses, in a context of falling Selic rate and increasing default rates, trend minimized by the increase in banking fees and the decrease of administrative expenses.

<sup>(2)</sup> Provisions (reversal) arising from review of parameters and to the trend of ongoing civil lawsuits.

<sup>(3)</sup> Related to FBSS Plan Restructuring, Labor Lawsuits Provisions and Reversal of Civil Lawsuits Provisions.

<sup>(4)</sup> Refers to the update of deferred tax credits and debts stock resulting from the increase in the Social Contribution Rate on Net Income (CSLL) to 20% from 15%, as per the issuance of the Constitutional Amendment EC 103 of 2019.

<sup>(5)</sup> Personnel Expenses + Other Administrative Expenses / Financial Margin + Income from Services and Fees + (Other Operational Income – Other Operational Expenses). Considers the last 12 months.

Adjusted efficiency ratio reached 52.6% in the twelve-month period ended March 2020, from 51.5% in the twelve-month period ended March 2019, impacted by NII compression, unfavorable evolution of other income/expenses, the growth of banking fees and the decrease of administrative expenses.

#### **OPERATIONAL HIGHLIGHTS**

Table 4: Asset Evolution Statement - R\$ Million

	Mar 2020	Dec 2019	Sep 2019	Jun 2019	Mar 2019	Mar 2020/ Mar 2019	Mar 2020/ Dec 2019
Total Assets	83,270.0	81,549.6	80,637.6	79,465.7	77,870.6	6.9%	2.1%
Credit Operations	36,185.8	36,182.7	34,647.1	34,237.2	34,301.9	5.5%	0.0%
Securities (1)	30,219.9	23,721.0	24,233.5	22,813.0	21,881.4	38.1%	27.4%
Funds Raised and Under Management	72,587.0	72,037.5	70,105.5	69,370.9	67,887.4	6.9%	0.8%
Shareholders' Equity	8,069.0	7,794.4	7,734.9	7,522.5	7,369.0	9.5%	3.5%

<sup>(1)</sup> Includes derivative financial instruments, interbank investments and cash equivalentes, net of repo transactions.

Total assets reached R\$83,270.0 million in March 2020, growing 6.9% (R\$5,399.4 million) from March 2019 and 2.1% (R\$1,720.4 million) from December 2019. The main components of assets and liabilities will be addressed below.

Total credit assets (expanded concept) reached R\$36,463.7 million in March 2020, increasing 5.8% in twelve months and flattish in the last quarter. Excluding sureties and guarantees, loan book increased 5.5% from March 2019, mostly influenced by the growth of R\$1,628.7 million in non-earmarked credit to individuals and R\$300.6 million in rural credit, performance that was offset by the reduction of R\$222.6 million in long-term loans. Credit assets remained stable since December 2019.

Table 5: Statement of the Credit Portfolio - R\$ Million

	Mar 2020	% Credit Portolio	Dec 2019	Sep 2019	Jun 2019	Mar 2019	Mar 2020/ Mar 2019	Mar 2020/ Dec 2019
Foreign Exchange	846.6	2.3%	774.6	746.6	684.2	713.6	18.6%	9.3%
Commercial	27,701.2	76.6%	27,815.1	26,401.9	26,074.9	26,006.5	6.5%	-0.4%
Individuals	21,571.6	59.6%	21,731.8	20,466.4	20,084.8	19,942.9	8.2%	-0.7%
Payroll (1)	16,082.8	44.4%	16,001.1	15,537.8	14,993.4	14,681.3	9.5%	0.5%
Other	5,488.8	15.2%	5,730.7	4,928.6	5,091.4	5,261.6	4.3%	-4.2%
Companies	6,129.5	16.9%	6,083.3	5,935.5	5,990.1	6,063.5	1.1%	0.8%
Working Capital	4,152.5	11.5%	4,060.5	3,877.0	3,979.6	3,977.5	4.4%	2.3%
Other	1,977.0	5.5%	2,022.8	2,058.5	2,010.5	2,086.1	-5.2%	-2.3%
Long-term Financing	660.5	1.8%	669.2	751.1	837.1	883.1	-25.2%	-1.3%
Real Estate Financing	4,135.7	11.4%	4,126.9	4,096.8	4,209.3	4,167.9	-0.8%	0.2%
Agricultural Financing	2,712.6	7.5%	2,661.3	2,527.0	2,311.5	2,411.9	12.5%	1.9%
Other (2)	129.3	0.4%	135.5	123.6	120.2	118.8	8.8%	-4.6%
Total	36,185.8	100.0%	36,182.7	34,647.1	34,237.2	34,301.9	5.5%	0.0%

<sup>(1)</sup> Credits linked to acquired portfolio with recourse have been added to Credit to Individuals since March 2020, with adjusted effects on previous periods.

Securities, interbank investments and cash availabilities totaled R\$34,042.4 million in March 2020, with net balance (deducted of repurchase transactions) of R\$30,219.9 million, increasing 38.1% (R\$8,338.5 million) from March 2019, mostly influenced by reduction of compulsory deposits at the Central Bank of Brazil and the increase of deposits in an environment of increasing loan portfolio. From December 2019, these items increased 27.4% (R\$6,498.9 million), mostly reflecting the decrease of compulsory deposits at the Central Bank of Brazil in an environment of relatively flattish trend of the loan book and of deposits.

Funds raised and under management, composed by deposits, bank notes, subordinated bond and third-party funds, totaled R\$72,587.0 million in March 2020, increasing 6.9% (R\$4,699.6 million) in twelve months, driven by the increase of R\$3,387.3 million in deposits. Comparing to December 2019, funds raised and under management were flattish.

Shareholders' equity reached R\$8,069.0 million at the end of March 2020, increasing 9.5% (R\$700.1 million) from March 2019 and 3.5% (R\$274.7million) from December 2019. The evolution in shareholders' equity in twelve months reflects the incorporation of net income, the payment of interest on own capital and the

<sup>(2)</sup> Includes leasing and public sector.

provisioned dividends, the reassessment of actuarial liabilities on post-employment benefits pursuant to the procedures set forth by CPC 33 (R1) and exchange variation adjustments on the equity of dependencies abroad. Quarter-on-quarter, the evolution of shareholders' equity reflects the incorporation of results, the payment of interest on own capital and exchange rate variation adjustments on the equity of subsidiaries abroad.

Banrisul paid and provisioned R\$258.5 million in **taxes and contributions** in 1Q2020. Taxes withheld and paid, directly levied on financial intermediation and other payments, amounted to R\$256.0 million in 1Q2020.

Table 6: Other Indicators - %

	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019	1Q2019
Net Interest Margin	7.18%	8.04%	7.18%	8.09%	8.35%	7.87%	8.04%
Basel Ratio (Prudential Conglomerate)	15.1%	15.6%	15.1%	15.1%	16.2%	15.8%	15.6%
Loan Portfolio Normal Risk / Total Credit	88.8%	87.5%	88.8%	88.7%	87.9%	87.4%	87.5%
Loan Portfolio Risks 1 and 2 / Total Credit	11.2%	12.5%	11.2%	11.3%	12.1%	12.6%	12.5%
Default Rate > 90 Days	3.37%	2.56%	3.37%	3.37%	2.84%	2.20%	2.56%
Cover Ratio > 90 Days (1)	230.4%	294.1%	230.4%	226.7%	276.4%	344.6%	294.1%
Provision Ratio (2)	7.8%	7.5%	7.8%	7.6%	7.9%	7.6%	7.5%

<sup>(1)</sup> Provisions for Expected Losses Associated with Credit Risk / Past Due Loans > 90 days.

The **NIM** decrease from 1Q2019 to 1Q2020 reflects the decrease in the Selic rate, the new Central Bank of Brazil cap rules for interest rates over overdraft accounts and the lower flow of recovery of write—off loans, on the wake of increasing profitable assets volume.

**90-day default rate** reached 3.37% in March 2020, increasing 0.81 pp. in twelve months and stable from December 2019. The balance of 90-day past due credit reached R\$1,221.0 million in March 2020, increasing 39.1% in twelve months and flat in the last quarter. 90-day past due **Coverage ratio** reached 230.4% in March 2020, vis-à-vis 294.1% in March 2019 and 226.7% in December 2019. From March 2019 to March 2020, the trend of the 90-day coverage ratio reflects the increase in past due credit transactions ahead of the increase observed in provisions for expected losses associated with credit risk. In comparison with December 2019, the trajectory of the coverage ratio reflects the increase in provisions for expected losses associated with credit risk, in a period in which loan book was stable.

**Total provisions** reached 7.8% of the outstanding credit portfolio in March 2020, 0.3 pp. above March 2019 and 0.2 pp. above December 2019. Provisions for expected losses associated with credit risk increased R\$230.2 million in twelve months, due to the rolling over of risk rating levels and the increase in credit defaults. The portfolio of normal risk loans increased 1.3 pp. in relation to March 2019. In the last quarter, the balance of provisions for expected losses associated with credit risk increased R\$48.1 million, and the share of normal risk loan portfolio in relation to the total loan book increased 0.1 pp.

<sup>(2)</sup> Provisions for Expected Losses Associated with Credit Risk / Credit Portfolio.

ANALYSIS OF PERFORMANCE
Following is the analysis of the performance of Banco do Estado do Rio Grande do Sul S.A. related to the first quarter of 2020.

#### MARKET SHARE

In December 2019, Banrisul occupied the 10th position in total assets and in equity, the 10th in funding (total deposits, open market funding and borrowings and onlendings) and the 6<sup>th</sup> in number of branches, according to ranking published by the Central Bank of Brazil (BNDES not included).

Banrisul's domestic market share in time deposits reached 3.4873% in March 2020 from 4.2370% in March 2019; deposits grew 5.2% year-on-year in Banrisul vis-à-vis the 27.8% expansion observed within the banking industry in the same period. As to demand deposits, Banrisul's participation in the domestic market reached 1.3556% in March 2020, decreasing 0.2097 pp. from March 2019; as for savings accounts, Banrisul's portfolio reached 1.1384% from the domestic market balance in March 2020, decreasing 0.0163 pp. from March 2019. Banrisul's share in credit in the Brazilian credit market reached 1.0087% in March 2020 from 1.0481 in March 2019.

Credit market share reached 19.7030% of the total credit granted within Rio Grande do Sul in December 2019, increasing 0.3316 pp. in comparison to December 2018. In the State of Rio Grande do Sul, in December 2019 Banrisul's market share reached 47.9641% in time deposits, decreasing 0.4415 pp. in twelve months, while reaching 12.8292% in saving deposits in the same month, decreasing 0.1963 pp. year-on-year. Demand deposits decreased 4.3308 pp. in twelve months, reaching 27.7334% in December 2019.

**Table 7: Market Share** 

	Bra	zil	Rio Grande do Sul			
	Mar 2020 <sup>(1)</sup>	Mar 2019	Dec 2019 <sup>(2)</sup>	Dec 2018		
Demand Deposits	1.3556%	1.5653%	27.7334%	32.0642%		
Saving Deposits	1.1384%	1.1547%	12.8292%	13.0255%		
Time Deposits	3.4873%	4.2370%	47.9641%	48.4056%		
Credit Operations	1.0087%	1.0481%	19.7030%	19.3714%		
Number of Branches	2.5761%	2.4830%	30.6110%	30.1462%		

<sup>(1)</sup> Last information disclosed.

<sup>(2)</sup> Last information available.

#### **MARGIN ANALYSIS**

#### **FINANCIAL INTERMEDIATION PERFORMANCE**

The presented margin analysis was calculated based on average balances of assets and liabilities, calculated from the closing balances of the months that compose the respective analyzed period. The following chart shows the revenue-generating assets and interest-bearing liabilities, the corresponding financial incomes on assets and financial expenses on liabilities, as well as the effective average rates practiced.

Credit operations include advances on foreign exchange contracts and leasing agreements, which are shown at the current net value of the leasing agreements. Income from credit operations more than 60 days overdue, irrespective of their risk level, will only be booked as revenues when received.

Average balances of interbank investment and funds invested or raised in the interbank market correspond to the redemption amount deducted from the income or expenses corresponding to future periods. Average balances of deposits, open-market funding, borrowings and onlendings include the fees payable till the date of closing of the Financial Statements, booked on a pro rata die basis. As for expenses related to these items, those due on deposits include contributions to the Deposit Guarantee Fund (Fundo Garantidor de Crédito - FGC).

Margins produced by interest-earning assets decreased from 1Q2019 to 1Q2020. Average interest-earning assets grew 4.7% and interest-bearing liabilities increased 5.9%. The absolute margin decreased 6.3% in 1Q2020 and the relative annualized margin decreased 0.20 pp. when compared to 1Q2019.

Exchange variation, especially in credit operations (exchange and foreign exchange finance), treasury (derivatives financial instruments), subordinated debt and foreign onlending, as well as the reduction of the effective Selic rate affected interest-earning assets and interest-bearing liabilities. Besides the basic interest rates that index transactions in the financial sector, the assets and liabilities structure, as well as the time and interest rate conditions of transactions, are determinant factors in the formation of the margin recorded in each period.

Representing 45.5% of the total average interest-earning assets, credit assets decreased 0.1 pp. from 1Q2019 to 1Q2020; treasury operations amounted to 38.1% of interest-earning assets in 1Q2020, increasing 2.7 pp. from 1Q2019. Compulsory deposits decreased 2.8 pp comparing to the 1Q2019, reaching 14.8% in 1Q2020.

As to interest-bearing liabilities, the average balance of time deposits represented 63.2% of the cost-generating liabilities in 1Q2020, decreasing 0.4 pp. from 1Q2019. Savings deposits reached 15.2% of the total interest-bearing liabilities in 1Q2020, decreasing 0.1 pp. from 1Q2019. Among the other interest-bearing liabilities, market funding represented 5.8%, decreasing 0.6 pp. from 1Q2019. Subordinated bond represented 4.1% of the interest-bearing liabilities, increasing 0.6 pp. from 1Q2019, due to the variation of the exchange rate and mark-to-market from the period.

All together, these variations decreased spreads, which reached 1.53% in 1Q2020.

Table 8: Margin Analysis - R\$ Million and %

		1Q2020			1Q2019			2019			2018	
	Average Balance	Income Expense	Average Rate									
Interest-Earning Assets	72,149.3	2,921.4	4.05%	68,941.7	2,264.7	7 3.28%	70,212.7	9,105.4	12.97%	66,860.5	9,551.8	14.29%
Loan Portfolio	32,850.2	1,771.0	5.39%	31,411.1	1,688.1	L 5.37%	31,627.5	6,818.0	21.56%	29,395.3	6,957.8	23.67%
Resale Pending Settlement	2,576.2	21.4	0.83%	4,183.7	71.9	1.72%	4,132.4	284.9	6.89%	2,183.7	164.5	7.53%
Securities and Derivatives	24,925.1	997.8	4.00%	20,075.4	311.2	2 1.55%	21,336.7	1,264.1	5.92%	22,227.5	1,661.1	7.47%
Interbank Deposits	9.0	0.7	7.46%	131.6	2.7	7 2.07%	56.5	5.8	3 10.23%	294.5	20.4	6.91%
Other Interest-Earning Assets	11,788.9	130.5	1.11%	13,139.9	190.7	7 1.45%	13,059.6	732.6	5.61%	12,759.6	748.0	5.86%
Compulsories	10,707.0	115.4	1.08%	12,114.8	176.2	2 1.45%	12,014.8	672.9	5.60%	11,771.1	703.6	5.98%
Other	1,081.9	15.2	1.40%	1,025.0	14.6	5 1.42%	1,044.7	59.7	5.71%	988.5	44.4	4.49%
Non Interest-Earning Assets	10,285.1	-	-	8,620.5			9,059.0		-	8,549.1	-	-
Total Assets	82,434.4	2,921.4	3.54%	77,562.1	2,264.7	7 2.92%	79,271.7	9,105.4	11.49%	75,409.7	9,551.8	12.67%
Interest-Bearing Liabilities	63,546.8	(1,659.8)	2.61%	59,993.3	(919.0	1.53%	61,337.2	(3,580.4)	5.84%	58,184.3	(3,860.6)	6.64%
Interbank Deposits	691.8	(5.5)	0.79%	138.7	(1.2)	0.84%	257.8	(10.3)	4.01%	100.0	(5.8)	5.80%
Saving Deposits	9,657.6	(86.7)	0.90%	9,177.7	(105.6)	1.15%	9,341.5	(419.9)	4.49%	8,761.0	(419.9)	4.79%
Time Deposits	40,192.1	(380.1)	0.95%	38,157.1	(535.6)	1.40%	38,940.9	(2,102.3)	5.40%	36,436.6	(2,117.1)	5.81%
Money Market Funding	3,687.9	(43.0)	1.17%	3,868.6	(66.1)	1.71%	3,871.0	(252.7)	6.53%	4,839.6	(305.9)	6.32%
Subordinated Debt	2,575.4	(792.2)	30.76%	2,058.5	(55.7)	2.71%	2,211.8	(315.7)	14.27%	1,984.1	(411.3)	20.73%
Borrowings and Onlendings	2,279.0	(304.1)	13.35%	2,506.0	(91.6)	3.65%	2,393.6	(216.0)	9.02%	2,825.5	(399.5)	14.14%
Domestic	1,528.6	(15.6)	1.02%	1,713.5	(16.3)	0.95%	1,631.9	(68.2)	4.18%	2,019.4	(153.3)	7.59%
Foreign	750.3	(288.5)	38.45%	792.5	(75.3)	9.50%	761.7	(147.8)	19.40%	806.1	(246.2)	30.54%
Other	4,463.1	(48.2)	1.08%	4,086.8	(63.2)	1.55%	4,320.6	(263.5)	6.10%	3,237.5	(201.3)	6.22%
Non-Interest-Bearing Liabilities	10,936.9	-	-	10,160.6			10,331.5		-	10,049.4	-	-
Shareholders' Equity	7,950.7	-	-	7,408.3		-	7,603.0	-	-	7,176.0	-	-
Liabilities and Shareholders' Equity	82,434.4	(1,659.8)	2.01%	77,562.1	(919.0	1.18%	79,271.7	(3,580.4)	4.52%	75,409.7	(3,860.6)	5.12%
Spread			1.53%			1.74%			6.97%			7.55%
Margin		1,261.6	1.75%		1,345.7	7 1.95%		5,525.0	7.87%		5,691.1	8.51%
Yearly Margin			7.18%			8.04%			7.87%			8.51%

#### VARIATIONS IN INTEREST INCOME AND EXPENSES: VOLUMES AND RATES

The variations in the volume and interest rates were calculated based on the average balances in the period and the variations in the average interest rates, exchange variation included, on interest-earning assets and interestbearing liabilities. Variation of interest rate was calculated by variation on interest rate in the period multiplied by the average interest-earning assets or average interest-bearing liabilities in the second period. The volume change was computed as the difference between the interest amounts from the current period to the previous one.

The growth of revenues produced by the interest-earning assets from 1Q2019 to 1Q2020 is especially linked to the increase of R\$585.4 million in revenues due to the variation of the average interest rates impacted mostly treasury results, in which is included the result of derivative financial instruments, impacted by the exchange rate variation and mark-to-market.

The increase in the expenses produced by interest-bearing liabilities in 1Q2020 relating to 1Q2019 was mainly linked to the increase in expenses due to variation in average interest rates, in R\$691.8 million, was mainly influenced by the average interest rates observed in , subordinated debt and in loans and onlendings.

Caused by the variation of the average interest rates of interest-bearing liabilities, the increase in expenses in amounts larger than those of the increase in revenues, the latter driven by the increase of the average interest rates of interest-earnings assets, helped reduce financial margins by R\$106.4 million. The increase in revenues produced by the variation of the average balance of interest-earning asset, in amounts more expressive than those of the increase in the expenses produced by the variation of the average balance of interest-bearing liabilities, produced an overall increase of R\$22.3 million in financial margin. Altogether, financial margin was reduced of R\$84.1 million from 1Q2019 to 1Q2020.

The following table presents the allocation of variations in the interest incomes and expenses by the change in average volume of interesting-earning assets and interesting-bearing liabilities and the variation of the average interest rate over these assets and liabilities: (i) 1Q2020 vs 1Q2019, (ii) 2019 vs 2018 and (iii) 2018 vs 2017.

Table 9: Variations in Interest Income and Expenses: Volumes and Rates - R\$ Million

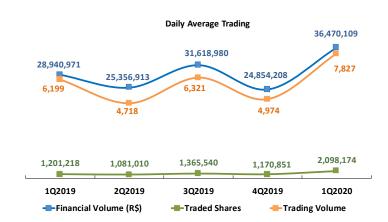
	10	2020/1Q201	9		2019/2018			2018/2017	
	Incre	ase / Decrea	se	Incre	ase / Decrea	se	Incre	ase / Decrea	se
	Accord	ing to change	e in:	Accord	ling to change		Accord	ing to change	e in:
	Average	Interest	Net	Average	Interest	Net	Average	Interest	Net
	Volume	Rate	Change	Volume	Rate	Change	Volume	Rate	Change
Interest-Earning Assets									
Loans, Leasing Operations and Other									
Receivables	77.6	5.3	82.8	506.7	(646.5)	(139.8)	368.2	(190.6)	177.6
Resale Pending Settlement	(68.8)	18.3	(50.6)	133.0	(12.6)	120.4	82.9	(18.4)	64.5
Securities and Derivatives	90.9	596.0	686.9	(69.9)	(327.1)	(397.0)	20.6	(402.8)	(382.2)
Interbank Deposits	(4.3)	2.2	(2.1)	(21.4)	6.8	(14.6)	(19.5)	(10.2)	(29.7)
Compulsories	(24.8)	(36.0)	(60.8)	14.3	(45.0)	(30.7)	93.8	(330.7)	(237.0)
Other	0.8	(0.4)	0.4	2.6	12.7	15.3	3.9	(23.7)	(19.9)
Total Interest-Earning Assets	71.3	585.4	656.7	565.4	(1,011.8)	(446.4)	549.7	(976.4)	(426.7)
Interest-Bearing Liabilities									
Interbank Deposits	(4.4)	0.1	(4.3)	(5.6)	1.1	(4.5)	2.0	10.9	12.9
Saving Deposits	(5.3)	24.1	18.8	(26.9)	26.9	0.0	(49.4)	126.1	76.7
Time Deposits	(27.3)	182.9	155.6	(140.4)	155.1	14.7	(231.0)	1,067.7	836.7
Money Market Funding	3.3	19.8	23.1	62.9	(9.7)	53.2	15.1	200.6	215.7
Subordinated Debt	(17.4)	(719.1)	(736.5)	(43.2)	138.8	95.5	(21.7)	(188.7)	(210.4)
Borrowings and Onlendings	7.5	(220.0)	(212.5)	77.2	106.3	183.6	32.9	(127.8)	(94.9)
Other	(5.4)	20.4	15.0	(66.0)	3.8	(62.2)	(31.6)	97.6	66.0
Total Interest-Bearing Liabilities	(49.0)	(691.8)	(740.8)	(142.0)	422.3	280.3	(283.5)	1,186.3	902.8

#### STOCK MARKET PERFORMANCE

Listed under Corporate Governance Level 1 since July 2007, and committed to the best market practices, Banrisul voluntarily adopts certain rules from other levels of Corporate Governance, strengthening and consolidating a transparent relationship with stakeholders in events, conferences and meetings in Brazil and abroad.

Banrisul's stock capital was R\$5,200.0 million in March 31, 2020, represented by 408,974,477 shares (205,064,841 common shares and 203,912,636 preferred shares) in book entry form and without nominal value. The Bank's largest shareholder is the Government of the State of Rio Grande do Sul, which directly held 98.1% of common capital and 49.4% of total capital.

Banrisul is listed in eight indexes of B3 S.A. – Brasil, Bolsa, Balcão, and its PNB share (BRSR6) was among the 100 mostly traded share on the stock exchange. In 1Q2020, the average daily traded financial volume increased by 26.0% in relation to 1Q2019; in the same period, the daily average number of transactions increased 26.0%. Average financial volume increased 46.7% and the average number of transactions 57.4% in the last three months.



**Graph 1: Average Financial Volume, Number of Trades and Number of Shares** 

In March 2020, Banrisul's market value reached R\$4,879.1 million, decreasing 50.7% in comparison with March 2019 and 44.9% in relation to December 2019.

The trends throughout the last quarter for the average financial volume, the average number of transactions and, especially, market value, were observed in during periods of adversities in public health due to the proliferation of Covid-19, with significant consequences both in the domestic and international capital markets.

The table with Banrisul's ratings according to main risk classification agencies is as follows.

**Table 10: Ratings from Risk Agencies** 

Fito	h Ratings
Foreign Currency - Long-Term IDR	BB-
Foreign Currency - Short-Term IDR	В
Local Currency - Long-Term IDR	BB-
Local Currency - short-Term IDR	В
National Rating - Long-Term Rating	A+(bra)
National Rating - Short-Term Rating	F1(bra)
Support Rating	4
Viability Rating	bb-
Tier II Capital Subordinated Notes	В
Outlook National Rating	Positive
Outlook Foreign-Currency. Long-Term IDR	Stable
M	oody's
Outlook	Stable
Bank Deposits	Ba3/NP
NSR Bank Deposits -Dom Curr	A1.br/BR-1
Individual Credit Risk	ba3
Counterparty Risk Assessment	Ba2(cr)/NP(cr)
Subordinate	B1
Standa	rd & Poor's
Issuer Credit Rating Global scale	BB-
Issuer Credit Rating - National scale	brAA+
Perspective	Stable
Individual Credit Profile (SACP)	bb-

#### ASSET EVOLUTION

#### **TOTAL ASSETS**

Total assets reached R\$83,270.0 million in March 2020, and are divided into (i) loans (43.5% of total assets); (ii) securities added to interbank deposits and cash (40.9%); (iii) compulsory deposits placed at the Central Bank of Brazil (8.0%) and (iv) other assets (7.6%).

In the last twelve months, total assets grew 6.9% (R\$5,399.4 million), mostly from the increase of R\$4,416.5 million in fund-raising (deposits, bank notes and subordinated bond). As to asset allocation, the balance of securities, jointly with net interbank investments, increased R\$8,311.2 million, and credit portfolio increased R\$1,883.9 million, while compulsory deposits placed at the Central Bank of Brazil decreased R\$5,767.3 million in the period.

In 1Q2020, assets increased 2.1% (R\$1,720.4 million), especially due to the increases of R\$698.9 million in the subordinated debt, and of R\$431.0 million in open market funding, while deposits remained stable, growing R\$293.7 million. As to asset allocation, treasury increased R\$6,930.0 million, loan book was stable and compulsory deposits decreased R\$5,513.4 million.



Graph 2: Total Assets - R\$ Million

#### **SECURITIES AND DERIVATIVES**

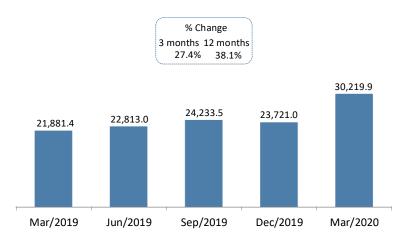
Securities, derivatives, interbank investments and cash, net of repo transactions, totaled R\$30,219.9 million in March 2020, increasing 38.1% (R\$8,338.5 million) from March 2019 and 27.4% (R\$6,498.9 million) from December 2019.

The balance evolution from March 2019 was mainly driven by the increase in deposits and the decrease of reserve requirements at the Central Bank of Brazil, along with the increase of the credit portfolio.

In 1Q2020, the increase reflects particularly the reduction of compulsory deposits placed at the Central Bank of Brazil in a context of stable credit assets and flattish evolution of deposits.

Totaling R\$19,066.8 million, the securities portfolio is distributed as follows: 56.0% (R\$19,066.8 million) as "held to maturity", 21.1% (R\$7,171.7 million) as interbank investments, 17.4% (R\$5,942.7) in the trading book, 2.9% (R\$981.5 million) as cash, 2.6% (R\$877.6 million) as derivatives and R\$2.1 million as "available for sale". Federal government bonds account for 93.6% of treasury investments.

Graph 3: Securities and Derivatives(1) - R\$ Million



(1) Excluding repo transactions.

## **Compulsory Deposits placed at Central Bank of Brazil**

The balance of compulsory deposits placed at Central Bank of Brazil amounted to R\$6,672.7 million in March 2020, decreasing 46.4% (R\$5,767.3) since March 2019 and 45.2% (R\$5,513.4 million) since December 2019.

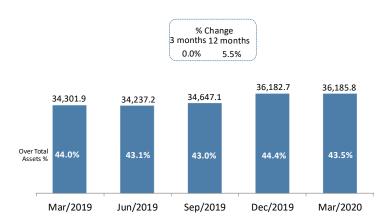
Graph 4: Compulsory Deposits placed at Central Bank of Brazil - R\$ Million



The decrease in compulsory deposits placed at Central Bank of Brazil was especially influenced by the retraction of reserve requirements over time deposits, R\$5,636.0 million since March 2019 and R\$5,439.4 since December 2019, respectively, reductions mostly impacted by the decrease in the levels of compulsory deposits over time deposits effective from March 2019, as per BACEN Circular No. 3993/20.

#### **CREDIT OPERATIONS**

Banrisul's credit portfolio totaled R\$36,185.8 million in March 2020, increasing 5.5% (R\$1,883.9 million) over March 2019 and flattish since December 2019, increasing R\$3.1million. Expanded credit portfolio, which includes co-obligations and risks on granted guarantees, reached R\$36,463.7 million in March 2020, increasing 4.8% (R\$1,680.3 million) from March 2019 and flattish from December 2019, increasing R\$38.1 million.



**Graph 5: Credit Operations - R\$ Million** 

In the last twelve months, the increase in the credit balance was mainly driven by the growth of R\$1,628.7 million in credit to individuals, especially INSS payroll loans, and of R\$300.6 million in rural loans, while offset by the decrease of R\$222.6 million in long-term finance.

Comparing to December 2019, the credit balance was relatively stable, mainly driven by the increase of R\$71.9 million in the exchange portfolio and of R\$51.3 million in rural loans, while partially offset by the retractions of R\$113.9 million in commercial portfolio and of R\$ 8.7 million in long-term finance.

## **Breakdown of Credit by Company Size**

Credit to companies totaled R\$8,968.1 million in March 2020, and represented 24.8% of the total loan portfolio. 55.3% of the outstanding balance of corporate credit is allocated into micro, small and medium size companies.

In the last twelve months, credit to large-sized companies decreased 5.4% (R\$229.2 million), with credit to micro, small and medium-sized companies remaining flattish, decreasing R\$38.4 million. In the last three months, credit to micro, small and medium-sized companies increased 1.3% (R\$64.4 million), with credit to large-sized companies increasing 1.9% (R\$76.3 million).

Table 11: Breakdown of Credit to Companies by Company Size - R\$ Million

	Mar 2020			Dec 2019			Mar 2019			Mar 2020 /	
	Balance	% Company Portfolio	% Total Portfolio	Balance	% Company Portfolio	% Total Portfolio	Balance	% Company Portfolio	% Total	Dec 2019	Mar 2019
Large Companies	4,006.5	44.7%	11.1%	3,930.2	44.5%	10.9%	4,235.7	45.9%	12.3%	1.9%	-5.4%
Total Middle/Small/Micro	4,961.6	55.3%	13.7%	4,897.2	55.5%	13.5%	5,000.0	54.1%	14.6%	1.3%	-0.8%
Middle Companies	3,079.3	34.3%	8.5%	3,085.8	35.0%	8.5%	3,366.4	36.4%	9.8%	-0.2%	-8.5%
Small Companies	1,424.6	15.9%	3.9%	1,350.7	15.3%	3.7%	1,217.1	13.2%	3.5%	5.5%	17.1%
Micro-Companies	457.7	5.1%	1.3%	460.7	5.2%	1.3%	416.5	4.5%	1.2%	-0.6%	9.9%
Total Companies	8,968.1	100.0%	24.8%	8,827.4	100.0%	24.4%	9,235.7	100.0%	26.9%	1.6%	-2.9%

Criteria: average monthly revenue (Micro - up to R\$30,000; Small - up to R\$400,000; Mid-sized - up to R\$25 million). For Large companies: average monthly revenue above R\$25 million or Total Asset above R\$240 million.

#### **Breakdown of Credit by Sector**

The balance of credit operations segmented by sector of activity is presented as follows:

Table 12: Breakdown of Credit by Sector - R\$ Million

	Mar 2020	Dec 2019	Sep 2019	Jun 2019	Mar 2019	Mar 2020/ Dec 2019	Mar 2020 / Mar 2019
Public Sector	102.7	107.1	98.0	96.3	91.9	-4.2%	11.7%
Public Management – Direct and Indirect	102.7	107.1	98.0	96.3	91.9	-4.2%	11.7%
Private Sector	36,083.2	36,075.5	34,549.2	34,141.0	34,210.0	0.0%	5.5%
Corporate	8,865.4	8,720.3	8,730.6	8,955.6	9,143.8	1.7%	-3.0%
Agricultural	229.5	232.9	241.1	236.5	244.5	-1.5%	-6.1%
Food, beverage and smoke	1,143.5	1,142.0	1,155.6	1,163.9	1,240.3	0.1%	-7.8%
Automotive	349.0	340.6	354.3	311.8	319.3	2.5%	9.3%
Pulp, wood and furniture	190.1	193.9	167.5	169.7	176.9	-2.0%	7.4%
Wholesale Food Business	475.5	444.7	427.2	479.4	463.8	6.9%	2.5%
Wholesale Business, except for food	472.0	448.7	438.7	432.0	482.5	5.2%	-2.2%
Retail Business – Others	663.9	622.0	616.2	608.5	613.8	6.7%	8.2%
Construction and Real Estate	826.0	816.6	827.1	988.5	1,002.1	1.2%	-17.6%
Education, Health and other Social Services	1,382.5	1,398.6	1,319.8	1,407.9	1,328.1	-1.2%	4.1%
Electronics and Computing	341.0	337.7	352.7	340.1	290.0	1.0%	17.6%
Financials and Insurance	448.0	449.8	534.8	490.0	501.1	-0.4%	-10.6%
Machine and Equipment	209.5	203.0	216.4	236.2	241.6	3.2%	-13.3%
Metallurgy	187.2	179.5	167.6	189.3	216.7	4.2%	-13.6%
Infrastructure Works	147.5	152.3	153.9	159.4	212.4	-3.1%	-30.6%
Oil and Natural Gas	381.3	374.1	351.8	352.8	365.6	1.9%	4.3%
Chemical and Petrochemical	442.1	427.4	471.3	435.1	473.8	3.4%	-6.7%
Private Services	203.2	202.5	198.8	198.5	199.7	0.3%	1.8%
Textile, Confections and Leather	217.3	197.2	196.3	201.0	204.1	10.2%	6.5%
Transportation	298.8	306.6	297.0	313.4	320.5	-2.5%	-6.8%
Others	257.6	250.0	242.6	241.4	247.1	3.0%	4.3%
Individuals	27,217.7	27,355.3	25,818.5	25,185.4	25,066.2	-0.5%	8.6%
Total	36,185.8	36,182.7	34,647.1	34,237.2	34,301.9	0.0%	5.5%

#### **Breakdown of Credit by Portfolio**

The breakdown of credit by portfolio presents both earmarked and non-earmarked loan assets. The non-earmarked portfolio, leasing and public sector are freely funded from time deposits and equity and comprised 76.9% of the total credit portfolio in March 2020. Development credit lines (long-term finance), agricultural, real estate finance and foreign exchange portfolios, which have specific funding sources and are used for mandatory credit allocation, represented 23.1% of total credit balance in March 2020.

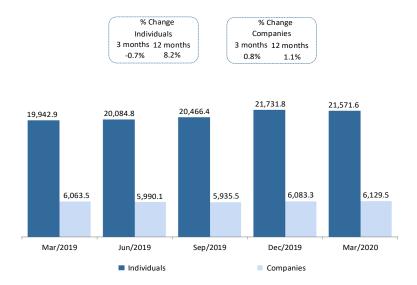
Table 13: Breakdown of Credit by Portfolio - R\$ Million

	Mar 2020	Dec 2019	Sep 2019	Jun 2019	Mar 2019	Mar 2020/ Dec 2019	Mar 2020/ Mar 2019
Private Sector	36,083.2	36,075.5	34,549.2	34,141.0	34,210.0	0.0%	5.5%
Foreign Exchange	846.6	774.6	746.6	684.2	713.6	9.3%	18.6%
Non-direct	27,701.2	27,815.1	26,401.9	26,074.9	26,006.5	-0.4%	6.5%
Individuals <sup>(1)</sup>	21,571.6	21,731.8	20,466.4	20,084.8	19,942.9	-0.7%	8.2%
Companies	6,129.5	6,083.3	5,935.5	5,990.1	6,063.5	0.8%	1.1%
Long-term Financing	660.5	669.2	751.1	837.1	883.1	-1.3%	-25.2%
Real Estate Financing	4,135.7	4,126.9	4,096.8	4,209.3	4,167.9	0.2%	-0.8%
Leasing	26.6	28.4	25.7	23.9	26.9	-6.3%	-1.0%
Agricultural Financing	2,712.6	2,661.3	2,527.0	2,311.5	2,411.9	1.9%	12.5%
Public Sector	102.7	107.1	98.0	96.3	91.9	-4.2%	11.7%
Total of Credit-like Transactions	36,185.8	36,182.7	34,647.1	34,237.2	34,301.9	0.0%	5.5%
Co-obligation, sureties and guarantees	277.9	242.9	384.4	420.1	481.5	14.4%	-42.3%
Total	36,463.7	36,425.5	35,031.5	34,657.3	34,783.4	0.1%	4.8%

<sup>(1)</sup> Credits linked to acquired portfolio with recourse have been added to Credit to Individuals since March 2020, with adjusted effects on previous periods.

Comprising 76.6% of Banrisul's total loan book, the balance of non-earmarked credit portfolio at the end of March 2020 reached R\$27,701.2 million. Within the non-earmarked credit portfolio, credit to individuals corresponded to 77.9% of the balance of the non-earmarked portfolio and to 59.6% of the total loan book in March 2020. Credit to companies represented 22.1% of the balance of non-earmarked credit and 16.9% of the total stock of credit in the same month.

Graph 6: Non-earmarked Credit Portfolio Evolution - Individuals and Companies - R\$ Million



(1) Credits linked to acquired portfolio with recourse have been added to Credit to Individuals since March 2020, with adjusted effects on previous periods.

Real estate finance was stable, totaling R\$4,135.7 million in March 2020, decreasing R\$32.2 million from March 2019 and increasing R\$8.9 million from December 2019. Real estate finance lines represented 11.4% of the Bank's total credit portfolio in March 2020, including R\$20.6 million related to an operation involving the sale of credit with recourse.

Agricultural loans totaled R\$2,712.6 million in March 2020, increasing 12.5% (R\$300.6 million) from March 2019 and 1.9% (R\$51.3 million) from December 2019. Agricultural loans represented 7.5% of the loan portfolio in March 2020.

Long-term finance totaled R\$660.5 million in March 2020, with decreases of 25.2% (R\$222.6 million) from March 2019 and of 1.3% (R\$8.7 million) from December 2019.

Foreign exchange portfolio totaled R\$846.6 million in March 2020, increasing 18.6% (R\$132.9 million) from March 2019 and 9.3% (R\$71.9 million) from December 2019.

#### Non-earmarked Credit

Composed by lower risk credit portfolios, non-earmarked credit to individuals reached R\$21,571.6 million in March 2020, increasing 8.2% (R\$1,628.7 million) from March 2020 and relative stability decreasing R\$160.2 million from December 2019. Accounting for 74.6% of the non-direct lending to individuals and for 58.1% of the total non-earmarked portfolio, the non-earmarked portfolio is manly composed by payroll loans, which totaled R\$16,082.8 million in March 2020. From the total amount of payroll loans, 62.1% (R\$9,979.3 million) are credit operations originated at Banrisul's network, 36,1% (R\$5,809.9 million) are credit operations originated at banking correspondents and 1.8% (R\$293.7 million) are credit operations acquired with recourse.

The trend on the non-earmarked credit portfolio for individuals in twelve months was manly influenced by the increase of R\$1,401.6 million in payroll loans, especially INSS payroll loans. Comparing to December 2019, the evolution of the non-earmarked portfolio was mostly driven by the retraction of R\$194.7 million consumer loans, partially compensated by the increase of R\$81.7 million in payroll loans.

Non-earmarked credit to companies reached R\$6,129.5 million in March 2020 increasing 1.1% (R\$66.0 million) from March 2019, mostly influenced by the increase of R\$175.0 million in working capital lines, offset by the retraction of R\$128.1 million in debtor accounts. Non-earmarked portfolio to companies was flattish from December 2019 to March 2020, increasing R\$46.3 million.

Table 14: Composition of Non-Earmarked Credit - Individuals and Companies - R\$ Million

	Mar 2020	Dec 2019	Sep 2019	Jun 2019	Mar 2019	Mar 2020 / Dec 2019	Mar 2020 / Mar 2019
Individuals	21,571.6	21,731.8	20,466.4	20,084.8	19,942.9	-0.7%	8.2%
Credit and Debit Card (1)	2,038.9	2,218.0	2,065.0	2,030.1	1,956.3	-8.1%	4.2%
Overdraft	518.1	443.1	539.9	538.3	536.7	16.9%	-3.5%
Payroll-deductible Loan <sup>(2)</sup>	16,082.8	16,001.1	15,537.8	14,993.4	14,681.3	0.5%	9.5%
Non Payroll-deductible Loan	2,086.5	2,281.2	1,558.6	1,751.2	2,002.7	-8.5%	4.2%
Other	845.3	788.4	765.0	771.8	766.0	7.2%	10.4%
Companies	6,129.5	6,083.3	5,935.5	5,990.1	6,063.5	0.8%	1.1%
Credit Card (1)	142.4	148.5	79.0	65.3	57.3	-4.1%	148.5%
Working Capital	4,152.5	4,060.5	3,877.0	3,979.6	3,977.5	2.3%	4.4%
Debtor Accounts	534.3	554.9	638.9	683.6	662.5	-3.7%	-19.3%
Compror/Vendor	12.6	13.7	15.0	17.9	32.9	-7.9%	-61.7%
Foreign Credit	133.3	117.9	119.6	115.2	123.6	13.1%	7.9%
Debt Instruments Discount	115.9	123.2	105.7	107.0	107.7	-6.0%	7.6%
Other	1,038.6	1,064.6	1,100.3	1,021.4	1,102.1	-2.4%	-5.8%
Total	27,701.2	27,815.1	26,401.9	26,074.9	26,006.5	-0.4%	6.5%

<sup>(1)</sup> Of the R\$2,181.3 million balance, R\$365.4 million refers to revolving credit card lines.

#### **Breakdown of Credit Disbursement**

Total credit grant reached R\$11,331.2 million in 1Q2020, increasing 2.5% (R\$272.5 million) in comparison to 1Q2019 and decreasing 18.4% (R\$2,549.7 million) in comparison to 4Q2019.

From 1Q2019 to 1Q2020, the growth of credit concessions was mainly due to the increase of R\$216.9 million in credit to individuals and of R\$96.1 million in foreign exchange portfolio, while partially offset by the decrease of R\$41.1 million in credit to companies.

From 4Q2019 to 1Q2020, the decrease in credit concessions was mainly due to the decrease of R\$2,286.4 million in non-earmarked loans to individuals, driven by loans recorded in December 2019 to state civil servants linked to the financing of the year-end salary bonus and payroll loans originated by banking correspondents.

Table 15: Composition of Credit Grant Volumes by Credit Products - R\$ Million

	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019	1Q2019	1Q2020 / 4Q2019	1Q2020 / 1Q2019
Foreign									
Exchange	347.7	251.5	347.7	239.6	227.8	269.0	251.5	45.1%	38.3%
Non-									
earmarked (1)	10,448.8	10,273.0	10,448.8	12,929.7	11,389.1	10,784.2	10,273.0	-19.2%	1.7%
Individuals	7,054.0	6,837.1	7,054.0	9,340.4	7,832.0	7,126.1	6,837.1	-24.5%	3.2%
Companies	3,394.8	3,435.9	3,394.8	3,589.3	3,557.1	3,658.1	3,435.9	-5.4%	-1.2%
Leasing	1.2	1.2	1.2	5.5	5.2	0.2	1.2	-79.1%	-3.4%
Long-term									
Financing	39.1	54.5	39.1	61.7	71.5	33.3	54.5	-36.6%	-28.1%
Real Estate	183.3	213.1	183.3	208.2	207.9	207.6	213.1	-11.9%	-14.0%
Agricultural	311.1	265.5	311.1	436.4	679.3	466.8	265.5	-28.7%	17.2%
Total	11,331.2	11,058.7	11,331.2	13,881.0	12,580.8	11,761.0	11,058.7	-18.4%	2.5%

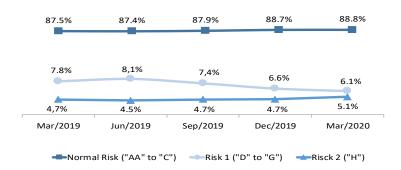
<sup>(1)</sup> Credit grant does not include receivables from credit and debit cards.

## **Breakdown of Credit by Rating**

Normal credit risk operations, rated from AA to C according to the Resolution No. 2682/99 of the National Monetary Council, accounted for 88.8% of the credit portfolio in March 2020, increasing 1.3 pp. from March 2019 and 0.1 pp. from December 2019.

<sup>(2)</sup> Credits linked to acquired portfolio with recourse have been added to Credit to Individuals since March 2020, with adjusted effects on previous periods.

**Graph 7: Credit Portfolio by Risk Levels (%)** 

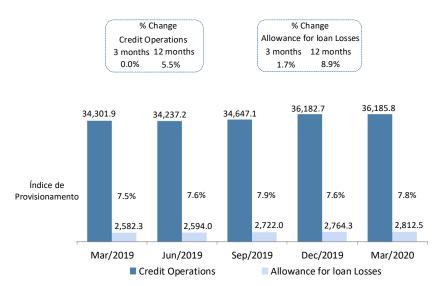


#### **Allowance for Loan Losses**

Representing 7.8% of the loan portfolio, allowance for loan losses totaled R\$2,812.5 million in March 2020, increasing 0.3 pp. from March 2019 and 0.2 pp. from December 2019.

Allowance for loan losses increased 8.9% (R\$230.2 million) in twelve months and 1.7% (R\$48.1 million) in three months, reflecting the rolling over of the portfolio by risk rating and the increase in overdue credit operations.

Graph 8: Breakdown of Allowance for Loan Losses - R\$ Million



The breakdown of the allowance for loan losses in March 2020, as per Resolution No. 2682/99 of the CMN, was as follows:

- (i) R\$1,163.9 million for operations with installments 60 days overdue;
- (ii) R\$1,648.6 million for contracts due or less than 60 days overdue.

Table 16: Balance of Allowance for Loan Losses - R\$ Million

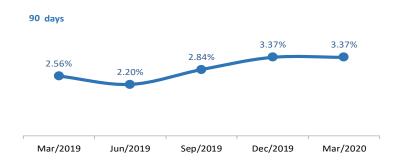
Risk	Required		Relative	Past Due	Receivable	ble Minimum Provision		Total	Provision
Levels	Provision %	Portfolio	Accumulated Share %	Credits	Credits	Past Due	Receivables	Provision	Over Portfolio %
AA	0.0%	4,220.7	11.66%	0.0	4,220.7	0.0	0.0	0.0	0.00%
Α	0.5%	17,459.3	59.91%	0.0	17,459.3	0.0	87.3	87.3	0.50%
В	1.0%	8,571.1	83.60%	0.0	8,571.1	0.0	85.7	85.7	1.00%
С	3.0%	1,870.2	88.77%	49.4	1,820.8	1.5	54.6	56.1	3.00%
D	10.0%	999.8	91.53%	81.6	918.3	8.2	91.8	100.0	10.00%
E	30.0%	411.0	92.67%	72.7	338.3	21.8	101.5	123.3	30.00%
F	50.0%	258.5	93.38%	85.5	173.0	42.8	86.5	129.3	50.00%
G	70.0%	547.8	94.89%	302.5	245.3	211.7	171.7	383.5	70.00%
Н	100.0%	1,847.3	100.00%	877.9	969.4	877.9	969.4	1,847.3	100.00%
Total		36,185.8		1,469.6	34,716.2	1,163.9	1,648.6	2,812.5	7.77%

#### **DEFAULT RATE**

The default rate is the amount of credit operations overdue by more than 90 days in relation to the total amount of active credit operations.

NPLs above 90 days reached 3.37% of the loan book in March 2020, increasing 0.81 pp. in twelve months and stable in three months. 90-day plus overdue loans totaled R\$1,221.0 million in March 2020, increasing 39.1% (R\$342 million) from March 2019 and flattish from December 2019, increasing R\$1.5 million.

**Graph 9: Default Rate** 

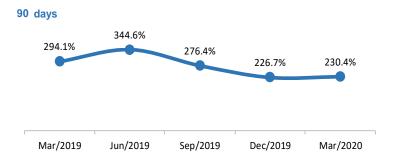


#### **COVERAGE RATIO**

The coverage ratio, the percentage between the allowance for loan losses and the balance of operations 90 days overdue over, shows the capacity to cover defaults with provisions and remains at comfortable levels.

In March 2020, coverage ratio for 90-day overdue transactions reached 230.4%, lower than in March 2019. The decrease of the coverage ratio is due to the increase of past due loans higher than the increase in the allowance for loan losses. In comparison to December 2019, cover ratio increased, reflecting the increase of allowance for loan losses.

**Graph 10: Coverage Ratio** 



#### **FUNDING**

Consisting of deposits, bank notes and subordinated bond, funding totaled R\$60,285.0 million in March 2020, an increase of 7.9% (R\$4,416.5 million) from March 2019 mostly influenced by the increase of deposits. In the last three months, funding increase 1.3% (R\$783.7 million), mainly influenced by the increase of R\$698.9 million in the subordinated debt.

Table 17: Funding Composition per Product- R\$ Million

	Mar 2020	Dec 2019	Sep 2019	Jun 2019	Mar 2019	Mar 2020 /	Mar 2020 /
	IVIAT 2020	Dec 2019	Sep 2019	Jun 2019	War 2019	Dec 2019	Mar 2019
Total Deposits	53,933.8	53,640.1	51,974.4	51,180.7	50,546.5	0.5%	6.7%
Time Deposits	40,343.8	40,330.2	39,574.4	38,921.5	38,344.4	0.0%	5.2%
Demand Deposits	2,793.3	3,229.0	2,583.1	2,720.1	2,818.1	-13.5%	-0.9%
Saving Deposits	9,705.6	9,622.2	9,488.7	9,366.6	9,195.7	0.9%	5.5%
Interbank Deposits	1,089.3	457.1	327.6	171.8	187.8	138.3%	479.9%
Other Deposits	1.8	1.7	0.6	0.7	0.4	9.1%	317.1%
Resources from Notes (1)	3,351.2	3,560.2	3,497.5	3,299.2	3,197.1	-5.9%	4.8%
Subordinated Debt	3,000.0	2,301.0	2,357.1	2,222.1	2,124.9	30.4%	41.2%
Total Funding	60,285.0	59,501.3	57,829.1	56,702.0	55,868.5	1.3%	7.9%
Assets Under Management	12,302.0	12,536.2	12,276.3	12,668.9	12,018.9	-1.9%	2.4%
Total Funding and Assets Under Management	72,587.0	72,037.5	70,105.5	69,370.9	67,887.4	0.8%	6.9%

<sup>(1)</sup> Bank Notes and Real Estate Notes.

#### **Total Deposits**

Total deposits reached R\$53,933.8 million in March 2020, increasing 6.7% (R\$3,387.3 million) from March 2019, mainly due to the increase of time deposits and interbank deposits. From December 2019, total deposits remained stable, increasing R\$293.7 million driven by the growth of interbank deposits, offset by the decrease in demand deposits.

#### **Time Deposits**

Banrisul's main funding vehicle, time deposits totaled R\$40,343.8 million in March 2020, increasing 5.2% (R\$1,999.4 million) from March 2019 and relatively stable from December 2019, increasing R\$13.6 million.

## **Demand Deposits**

In March 2020, demand deposits reached R\$2,793.3 million, flattish from March 2019, with decrease of R\$24.8 million, and decreasing 13.5% (R\$435.7 million) from December 2019, affected by the seasonal increase in incomes at year-end that temporarily increases the balances of checking accounts.

## **Saving Deposits**

Savings deposits totaled R\$9,705.6 million at the end of March 2020, increasing 5.5% (R\$509.9 million) from March 2019 and flattish from December 2019, increasing R\$83.4 million.

#### **Resources from Notes**

Bank and real estate notes reached R\$3,351.2 million in March 2020, increasing 4.8% (R\$154.1 million) from March 2019 and decreasing 5.9% (R\$208.9 million) from December 2019.

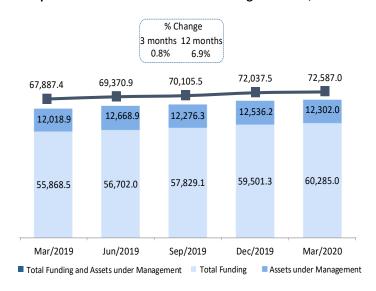
#### **Subordinated Bond**

The subordinate bond amounted to R\$3,000.0 million at the end of March 2020, increasing 41.2% (R\$875.1 million) from March 2019 and 30.4% (R\$698.9 million) from December 2019, due to mark-to market and the exchange rate variation in those periods.

### ASSETS UNDER MANAGEMENT

Assets under management totaled R\$12,302.0 million at the end of March 2020, increasing 2.4% (R\$283.1 million) from March 2019 and decreasing 1.9% (R\$234.2 million) from December 2019. Banrisul mandate is conservatively oriented when managing third party assets, focusing on portfolio liquidity.

Graph 11: Funds Raised and Under Management - R\$ Million



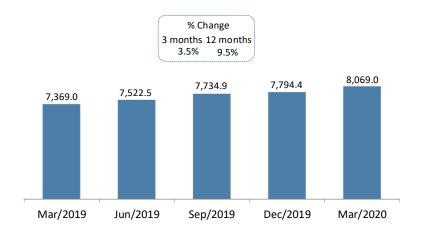
## SHAREHOLDERS' EQUITY

Banrisul's shareholders' equity reached R\$8,069.0 million at the end of March 2020, an increase of 9.5% (R\$700.1 million) from March 2019 and of 3.5% (R\$274.7 million) from December 2019.

From March 2019, the evolution of shareholders' equity results from incorporating net income (after the payment/provision of interest on equity and dividends), the reassessment of R\$109.5 million in actuarial liabilities related to post-employment benefits (pursuant the Committee of Accounting Pronouncement 33-R1) that took place in December 2019 and the adjustments of R\$130.7 million in equity participation in subsidiaries abroad impacted by foreign exchange rates.

In comparison to December 2019, the evolution of shareholder's equity reflects the incorporation of results, the payment of interest on equity and the adjustments of R\$\$117.6 million in equity participation in subsidiaries abroad impacted by foreign exchange rates.

Graph 12: Shareholders' Equity - R\$ Million

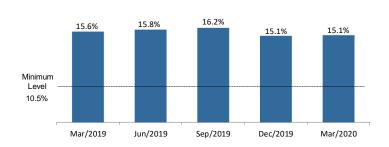


#### **BASEL RATIO**

Pursuant to CMN Resolutions No. 4192/13 and No. 4193/13, the assessment of Regulatory Capital and Risk-Weighted Assets is done over the Prudential Conglomerate. Reference equity reached R\$6,546.6 million in March 2020, increasing R\$224.6 million from March 2019, mostly by the incorporation of results of the period. The Tier II subordinated debt reduced R\$177.7 million due to the application of the Basel III timeline over operations performed in accordance to legislation prior to CMN Resolution No. 4192/13. Quarter-on-quarter, reference equity increased R\$107.6 million, mostly because of the incorporation of the net income recorded in the period, equity evaluation adjustments and treasury.

The total exposure of Risk Weighted Assets (RWA<sub>TOTAL</sub>) reached R\$43,234.4 million in March 2020, increasing R\$2,650.8 million in twelve months mainly due to the increase of R\$1,776.8 million in the credit risk share (RWA<sub>CPAD</sub>), reflecting the reclassification (pursuant to new prudential conglomerate rules effective since March 2019) and by the increase of R\$451.3 million in the operational risk (RWA<sub>OPAD</sub>), and by the increase of R\$422.6 million in market risk share (RWAMPAD), mostly driven by the increase of the foreign exchange exposure (RWACAM). Risk-weighted assets increased R\$500.5 million since December 2019, due to the increase of R\$463.4 million in **RWA**MPAD

Basel ratio reached 15.1% in March 2020, decreasing 0.5 pp. from March 2019. Core capital and Tier I capital reached 14.3% in March 2020, both above minimum requirements. Leverage ratio reached 7.2% in March 2020, the minimum set at 3.0%, in force since January 2018, as per CMN Resolution No. 4615/17.



**Graph 13: Basel Ratio** 

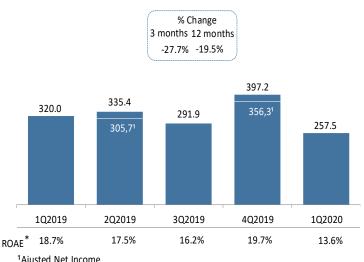
#### **EVOLUTION OF INCOME STATEMENT ACCOUNTS**

#### **NET INCOME**

Reported net income in 1Q2020 reached R\$257.5 million, decreasing 19.5% (R\$62.4 million) from 1Q2019. The evolution of net income in the last twelve months reflected the decrease of R\$84.1 million in the financial margin, the increase of R\$11.2 million in allowance for loan losses expenses, the growth of R\$13.5 million in banking fees, the retraction of R\$30.5 million in administrative expenses, and the reduction of in R\$38.1 million in income tax, on account of smaller calculation basis and the changes in the CSLL rate as of March 2020, with rimpacts on deffered and current contributions.

Comparing to the managerial net income in 4Q2019, managerial net income in 1Q2020 decreased 27.7% (R\$98.8 million) mostly influenced by the decrease of R\$131.5 million in financial margin, the increase of R\$31.5 million in expenses for loan losses, the R\$25.7 million decrease in banking fees, the R\$43.2 million decrease in administrative expenses, and the reduction of R\$49.1 million in income tax, on account of smallercalculation basis and the changes in the CSLL rate as of March 2020, with impacts on deffered and current contributions.

Reported net income of 4Q2019 was impacted by one-off events such as: (i) the booking of labor provision and the reversal of civil lawsuits provisions, given the assessment of parameters and progress of legal proceedings, (ii) the tax effects derived from the two previous items, and (iii) the updating of the balance of tax credits and debts, deferred due to the increase in the CSLL rate to 20% from 15%, events treated as extraordinary for the purposes of income statement.



Graph 14: Net Income - R\$ Million

\*Annualized and calculated based on Adjusted Net Income

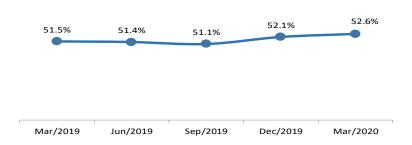
#### Return on Average Shareholders' Equity

Annualized return on average shareholders' equity reached 13.6% in 1Q2020, 5.1 pp. below 1Q2019, in an environment that combined (i) decreasing in financial margins, (ii) increasing expenses of allowance for loan losses; (iii) increasing in banking fees; and (iv) decreasing in administrative expenses.

## **Efficiency Ratio**

The adjusted efficiency ratio reached 52.6% in the last twelve months accumulated until March 2020, from 51.5% in the last twelve months accumulated until March 2019. Efficiency ratio demonstrates the decrease of net interest income, unfavorable evolution of other revenues/expenses, increase of banking fees and decrease in administrative expenses.

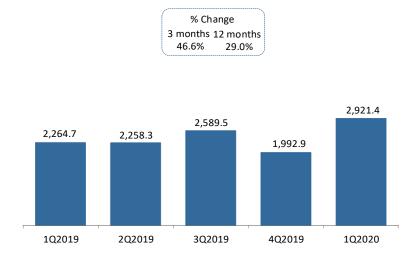
**Graph 15: Adjusted Efficiency Ratio** 



#### **FINANCIAL INCOME**

Financial income reached R\$2,921.4 million in 1Q2020, increasing 29.0% (R\$656.7 million) from 1Q2019 and 46.6% (R\$928.4 million) from 4Q2019. The trend of the effective Selic Rate and the exchange variation influenced financial intermediation revenues in those periods.

Graph 16: Financial Income - R\$ Million



From 1Q2019 to 1Q2020, the trend in revenues from financial intermediation was mostly influenced by the increase of R\$634.3 million in revenues from securities and derivatives results.

When comparing 1Q2020 to 4Q2019, the increase in revenues from financial intermediation was mostly influenced by the increases of R\$785.8 million in revenues from securities and derivatives and of R\$261.0 million in foreign exchange revenues, trend offset by the decrease of R\$91.5 million in revenues from credit operations, and revenues from compulsory deposits in R\$26.9 million.

#### **REVENUES FROM CREDIT OPERATIONS**

Revenues from credit operations, including revenues from leases and other credits, totaled R\$1,526.0 million in 1Q2020, decreasing 6.1% (R\$98.6 million) from 1Q2019 and 5.7% (R\$91.5 million) from 4Q2019.

Graph 17: Revenues from Credit Operations - R\$ Million



The trend of revenues from credit operations from 1Q2019 to 1Q2020 was mainly driven by the decrease of R\$94.3 million in revenues from non-earmarked credit, lower flow of revenues of recovery of written-off credits in R\$33.1 million, movement partially offset by the increase of R\$26.8 million in revenues from long-term finance, mainly due to the exchange variation, and by the growth of R\$7.5 million in revenues from rural loans.

The decreases in revenues from credit operations from 4Q2019 to 1Q2020 was mainly influenced by the drop of R\$67.3 million in revenues from non-earmarked loans to individuals and of R\$66.2 million in revenues from write-off recoveries, movement partially offset by the increase of R\$48.5 million in revenues from long-term loans, especially, foreign exchange finance.

## **Revenues from Non-Earmarked Credit - Individuals and Companies**

In 1Q2020, total non-earmarked credit revenues reached R\$1,279.4 million, decreasing 6.9% (R\$94.3 million) from 1Q2019 and 5.8% (R\$78.9 million) from 4Q2019.

Table 18: Revenues from Non-Earmarked Credit - Individuals and Companies - R\$ Million

	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019	1Q2019	1Q2020 / 1Q2019
Individuals	1,051.0	1,108.4	1,051.0	1,118.3	1,124.5	1,129.6	1,108.4	-5.2%
Credit Card (1)	47.9	43.4	47.9	45.9	46.9	46.0	43.4	10.4%
Overdraft	116.1	171.8	116.1	171.8	178.2	181.8	171.8	-32.4%
Payroll Loan (2)	705.1	706.3	705.1	729.8	724.0	716.0	706.3	-0.2%
Non Payroll Loan - Personal Credit	146.3	149.7	146.3	135.0	139.2	148.4	149.7	-2.3%
Other	35.6	37.2	35.6	35.9	36.2	37.3	37.2	-4.3%
Companies	228.4	265.3	228.4	240.0	271.3	258.4	265.3	-13.9%
Credit Card (1)	2.7	1.2	2.7	2.1	1.8	1.5	1.2	116.2%
Working Capital	118.3	141.9	118.3	122.7	154.8	138.4	141.9	-16.7%
Debtor Accounts	71.6	81.2	71.6	73.0	77.9	80.3	81.2	-11.8%
Compror/Vendor	0.6	1.1	0.6	0.6	0.6	1.0	1.1	-48.5%
Foreign Credit	1.5	1.8	1.5	1.4	1.7	1.8	1.8	-17.5%
Discount of Receivables	8.1	8.5	8.1	8.9	8.2	8.4	8.5	-5.0%
Other	25.7	29.5	25.7	31.3	26.3	27.0	29.5	-13.0%
Total	1,279.4	1,373.6	1,279.4	1,358.3	1,395.8	1,388.0	1,373.6	-6.9%

<sup>(1)</sup> Refers to credit card revolving revenues.

Revenues from non-earmarked credit to individuals amounted to 82.1% of total non-earmarked credit revenues in 1Q2020 and decreased 5.2% (R\$57.4 million) from 1Q2019 and 6.0% (R\$67.3 million) from 4Q2019.

From 1Q2019 to 1Q2020, the decrease in the revenues from non-earmarked credit to individuals was mainly driven by the decrease of R\$55.7 million in revenues from overdraft accounts. From 4Q2019 to 1Q2020, the

<sup>(2)</sup> Credits linked to acquired portfolio with recourse have been added to Credit to Individuals since March 2020, with adjusted effects on previous periods.

decrease in revenues from non-earmarked credit to individuals was mainly driven by the decrease of R\$55.7 million in overdraft accounts, and of R\$24.7 million in revenues from payroll loans, partially offset by the increase of R\$11.3 million in revenues from consumer loans, and of R\$2 million in revenues from credit cards. The reduction in revenues from overdraft accounts reflects the new regulation from Bacen, which caps the maximum interest rate to 8% monthly.

Revenues from non-earmarked credit to companies decreased 13.9% (R\$36.9 million) from 1Q2019 and 4.8% (R\$11.6 million) from 4Q2019. The decrease in revenues from non-earmarked credit to companies between 1Q2020 and 1Q2019 was mainly influenced by the decrease in working capital and debit accounts. The decrease in revenues from non-earmarked corporate credit from 4Q2019 to 1Q2020 was mainly influenced by the decrease of working lines revenues and revenues from credit renegotiations. The decrease in the average rates, in line with the effective Selic Rate trend, impacted companies' credit revenue.

Table 19: Monthly Average Non-Earmarked Credit Rates - Individuals and Companies

	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019	1Q2019
Individuals	1.85%	2.13%	1.85%	2.02%	2.08%	2.12%	2.13%
Credit Card (1)	7.64%	7.29%	7.64%	7.59%	7.71%	7.53%	7.29%
Overdraft	7.86%	12.00%	7.86%	12.01%	12.01%	12.00%	12.00%
Payroll-Loan (2)	1.52%	1.67%	1.52%	1.55%	1.59%	1.63%	1.67%
Payroll Loans – Own	1.54%	1.71%	1.54%	1.57%	1.61%	1.66%	1.71%
Payrol Loans – Acquired	0.94%	0.94%	0.94%	0.95%	0.95%	0.95%	0.94%
Non Payroll Loan - Personal Credit	2.24%	2.44%	2.24%	2.74%	2.77%	2.59%	2.44%
Other	1.44%	1.55%	1.44%	1.47%	1.50%	1.53%	1.55%
Companies	1.28%	1.43%	1.28%	1.32%	1.41%	1.43%	1.43%
Credit Card (1)	12.05%	11.90%	12.05%	11.89%	11.94%	11.96%	11.90%
Working Capital	0.99%	1.15%	0.99%	1.05%	1.14%	1.14%	1.15%
Debtor Accounts	4.12%	4.25%	4.12%	4.05%	4.07%	4.21%	4.25%
Compror/Vendor	1.22%	1.23%	1.22%	1.14%	1.24%	1.14%	1.23%
Discount of Receivables	1.62%	1.90%	1.62%	1.64%	1.73%	1.83%	1.90%
Other	0.64%	0.75%	0.64%	0.63%	0.74%	0.75%	0.75%
Total	1.72%	1.95%	1.72%	1.85%	1.92%	1.95%	1.95%

<sup>(1)</sup> Refers to credit card monthly average revolving rates.

The monthly average interest rates charged on non-earmarked credit transactions decreased 0.23 pp. from 1Q2019 to 1Q2020. The monthly average interest rates charged in non-earmarked personal credit transactions decreased 0.28 pp. from 1Q2019 to 1Q2020, mainly in overdraft accounts, and the monthly average interest rates charged in non-earmarked corporate credit transactions decreased 0.15 pp. in the same period.

From 4Q2019 to 1Q2020, the average monthly rates of non-earmarked credit decreased 0.13 pp. The average monthly rates of non-earmarked credit to individuals retracted 0.17 pp. and the average monthly rate of nonearmarked credit to companies decreased 0.04 pp. in the same period.

The average monthly rates of non-earmarked credit to companies are influenced by competition in the credit market and the trend of the Selic rate. Monthly average interest rates on credit to individuals bore the carryover effect upon the stock of operations with fixed interest rates, the impacts from competition and the new interest rates cap rules on overdraft accounts, as set forth by the Brazilian Central Bank and valid since January 2020.

<sup>(2)</sup> Credits linked to acquired portfolio with recourse have been added to Credit to Individuals since March 2020, with adjusted effects on previous periods.

#### **REVENUES FROM SECURITIES AND DERIVATIVES**

Revenues from securities and derivatives totaled R\$1,020.0 million in 1Q2020, R\$634.3 million above 1Q2019 and R\$785.8 million above 4Q2019.

Graph 18: Revenues from Securities and Derivatives - R\$ Million



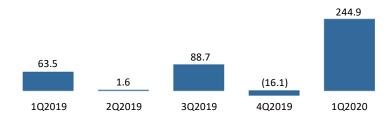
The year-on-year trend of treasury revenues in 1Q2020 resulted, from the increase of R\$750.7 million in the income from financial derivative instruments, influenced by the exchange rate variation and the mark-to-market of the contracts in the period, offset by decrease of R\$116.4 million in income from securities, due to the reduction of the Selic rate that went to 1.01% in 1Q2020 from 1.51% in 1Q2019, in a context of increasing treasury balance.

In comparison to 4Q2019, the increase in revenues from securities in 1Q2020 was mainly due to the increase of R\$854.3 million in revenues from derivatives, due to exchange rate variations and the marking-to-market in the period, offset by the decrease of R\$68.5 million in revenues from securities, due to the reduction of the Selic rate that went to 1.01% in 1Q2020 from 1.24% in 4Q2019, in a context of increasing treasury balance.

#### **REVENUES FROM FOREIGN EXCHANGE**

Revenues from foreign exchange transactions totaled R\$244.9 million in 1Q2020, R\$181.4 million above 1Q2019 and R\$261.0 million above 4Q2019. Foreign exchange operations in Banrisul are matched to their funding in foreign currencies; hence, any variation in revenues is proportionally offset by the variation of costs with foreign currency loans and onlendings. The trend of revenues from foreign exchange transactions reflects the currency depreciation of 28.98% in 1Q2020 from the 0.57% in 1Q2019 and the currency valuation of 3.21% in 4Q2019.

Graph 19: Revenues from Foreign Exchange - R\$ Million



#### **REVENUES FROM COMPULSORY DEPOSITS**

Revenues from compulsory deposits reached R\$130.4 million in 1Q2020, decreasing 31.7% (R\$60.5 million) from 1Q2019 and 17.1% (R\$26.9 million) from 4Q2019.

The trend in revenues from compulsory deposits in 1Q2020 from 4Q2019 reflects the decrease of the income due to the decrease of balance linked to reserve requirements upon time deposits, in line with the trend of Selic Rate, which remunerates said deposits.

Graph 20: Revenues from Compulsory Deposits - R\$ Million



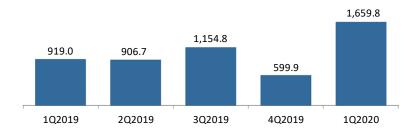
#### **FINANCIAL EXPENSES**

Financial expenses totaled R\$1,659.8 million in 1Q2020, increasing R\$740.8 million from 1Q2019 and R\$1,059.9 million from 4Q2019. The trend of financial expenses was mostly affected by the trend of Selic rate and by the exchange variation rate.

Graph 21: Financial Expenses - R\$ Million

% Change





The increase in financial expenses from 1Q2019 to 1Q2020 was influenced by the growth of R\$532.8 million in market funding expenses and of R\$208.0 million in expenses with loans, assignments and onlendings.

From 4Q2019 to 1Q2020, the increase in financial expenses was driven by the increase of R\$751.5 million in open market funding and of R\$308.4 million in expenses with loans, assignments and onlendings.

#### **EXPENSES WITH MARKET FUNDING OPERATIONS**

In 2019, expenses with market funding reached R\$1,341.8 million in 1Q2020, R\$532.8 million above 1Q2019 and R\$751.5 million above 4Q2019.

The growth in funding expenses comparing 1Q2020 to 1Q2019 was mostly influenced by the increase of R\$736.5 million in expenses with subordinated debt, due to foreign exchange variation and the mark-to-market of the liability, offset by the decrease of R\$156.3 million in expenses with time deposits, of R\$18.8 million in expenses with savings deposits, of R\$23.1 million in expenses with repo transactions and of R\$9.4 million in expenses with bank notes. The reduction of the effective Selic Rate - benchmark for the majority of the funding base - also produced impacts on the expenses in both periods.

From 4Q2019 to 1Q2020, the increase in expenses with market funding was mainly driven by the increase of R\$848.3 million in expenses related to the subordinated debt, due to foreign exchange variation and mark-tomarket, offset by the decrease of R\$74.4 million in time deposits, of R\$9.7 million in savings expenses, of R\$8.4 million in expenses with bank notes and of R\$5.4 million in expenses with repo transactions.



Graph 22: Expenses with Market Funding Operations - R\$ Million

#### **EXPENSES WITH BORROWINGS AND ONLENDINGS**

Expenses with borrowings and onlendings totaled R\$318.0 million in 1Q2020, R\$208.0 million above 1Q2019 and R\$308.4 million above 4Q2019.

The higher flow of expenses with borrowings and onlendings from 1Q2019 to 1Q2020 was mainly driven by the increase of foreign currency expenses due to exchange variation of the period.



Graph 23: Expenses with Borrowings and Onlendings - R\$ Million

# **FUNDING COST**

Funding cost was calculated based on average balance of funding sources, from the balances at the end of the months over the analyzed periods, linked to the corresponding funding expenses and the cost of borrowings, adjusted by the results of derivative financial instruments, thus producing the average funding rates. Among the funding products liabilities are deposits, open market funding, resources from acceptance and issuance of securities, and the subordinated bond (net of the mark-to-market of swaps contracts), linked directly to their respective expenses for the calculation of the average cost.

The average funding cost of 0.92% in 1Q2020 was lower than the average funding costs of 1.35% in 1Q2019 and 1.11% in 4Q2019, in line with the effective Selic Rate. The most relevant items in the composition of the costs were time deposits, savings deposits and repo operations. The average funding cost reached 91.46% of the Selic Rate in 1Q2020, increasing 2.11 pp. since 1Q2019 and 2.13 pp. since 4Q2019.

Accounting for 63.6% of the average balance of all funding items shown in the following table, the average cost of time deposits reached 0.91% in 1Q2020, decreasing 0.45 pp. from 1Q2019 and 0.19 pp. from 4Q2019. The average cost with time deposits reached 89.75% of the Selic rate in 1Q2020, decreasing 0.43 pp. from 1Q2019 and 1.02 pp. from 4Q2019.

Adjusted to the changes in hedging derivatives, the average cost of the subordinated bond reached 1.32% in 1Q2020, 1.03 pp. lower than in 1Q2019 and 0.40 pp. lower than the cost in 4Q2019, impacted by the mark-tomarket of the contracts.

Table 20: Funding Cost - R\$ Million and %

	1Q2020			4Q2019			1Q2019		
	Average Balance	Accum. Expense	Average Cost	Average Balance	Accum. Expense	Average Cost	Average Balance	Accum. Expense	Average Cost
Demand Deposits	2,889.8	-	-	2,725.6	-	-	2,824.0	-	-
Saving Deposits	9,657.6	(86.7)	0.90%	9,530.7	(96.4)	1.01%	9,177.7	(105.6)	1.15%
Time Deposits	40,192.1	(364.3)	0.91%	39,878.2	(438.7)	1.10%	38,157.1	(520.6)	1.36%
Interbank Deposits	691.8	(3.8)	0.54%	469.1	(2.8)	0.59%	138.7	(0.5)	0.34%
Other Deposits	1.7	-	-	1.1	-	-	0.4	-	-
Credit Guarantee Fund Expenses	-	(15.8)	-	-	(15.6)	-	-	(15.0)	-
Matched Transactions	3,687.9	(43.0)	1.17%	3,472.7	(48.4)	1.39%	3,868.6	(66.1)	1.71%
Funds from Acceptance and Issue of							3,068.0	(45.5)	1.48%
Securities	3,493.1	(36.0)	1.03%	3,560.7	(44.4)	1.25%			
Subordinated Debt (1)	2,575.4	(34.1)	1.32%	2,326.6	(40.0)	1.72%	2,058.5	(48.3)	2.35%
Total Average Balance / Total Expenses	63,189.3	(583.7)	0.92%	61,964.6	(686.4)	1.11%	59,293.0	(801.6)	1.35%
Selic			1.01%			1.24%			1.51%
Average Cost / Selic			91.46%			89.33%			89.35%
Cost of Time Deposits / Selic			89.75%			88.73%			90.18%

<sup>(1)</sup> Adjusted for gains and losses on hedge instruments (swap).

102019

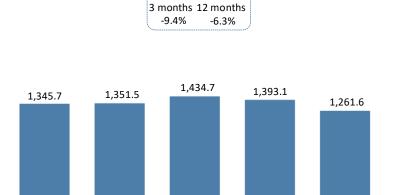
202019

# FINANCIAL MARGIN

Net interest income totaled R\$1,261.6 million in 1Q2020, decreasing 6.3% (R\$84.1 million) from 1Q2019 and 9.4% (R\$131.5 million) from 4Q2019. The decrease in financial margin in 1Q2020 from 1Q2019 and 4Q2019 reflects an environment with: (i) decreasing Selic Rate, with effect over the interest rates of the commercial credit loan book and over funding, (ii) decrease in overdraft accounts interests, impacted by the new interest rates cap rules set forth by the Central Bank of Brazil, and (iii) lower flow of recovery of write-off loans.

Graph 24: Financial Margin - R\$ Million

% Change



3Q2019

402019

102020

#### **ALLOWANCE FOR LOAN LOSSES**

Expenses with allowance for loan losses totaled R\$296.6 million in 1Q2020, increasing 3.9% (R\$11.2 million) from 1Q2019 and 11.9% (R\$31.5 million) from 4Q2019.

The increase in provision expenses for loan operations from 1Q2019 to 1Q2020 reflects mostly the rollover of the loan book by risk rating and the increasing amount of credit in arrears.

From 1Q2020 to 4Q2019, the increase of provision expenses for loan operations in 1Q2020 particularly reflects the rollover of the loan book by risk rating, the reversal of provisions in 4Q2019, due to the termination of credit operations already fully provisioned, while offset by the higher flow of recovery of fully provisioned written-off loans in 4Q2019.

% Change
3 months 12 months
11.9% 3.9%

285.4

294.4

349.0

265.1

296.6

Graph 25: Allowance for Loan Losses - R\$ Million

# **REVENUES FROM SERVICES AND BANKING FEES**

Revenues from services and banking fees totaled R\$504.2 million in 1Q2020, 2.8% (R\$13.5 million) above 1Q2019 and 4.9% (R\$25.7 million) below 4Q2019.

The trend from 1Q2019 to 1Q2020 was especially influenced by the increase of R\$18.8 million in checking account fees and of R\$4.1 million in insurance pension plan and savings bonds, while partially offset by lower MDR fees (R\$10.0 million).

In comparison with 4Q2019, the trend of revenues from services and banking fees in 1Q2020 was mostly influenced by the lower in R\$21.2 million amount of MDR fees.

Graph 26: Revenues from Services and Banking Fees - R\$ Million



#### **ADMINISTRATIVE EXPENSES**

1Q2019

2Q2019

Administrative expenses totaled R\$920.3 million in 1Q2020, decreasing 3.2% (R\$30.5 million) from 1Q2019 and 4.5% (R\$43.2 million) from 4Q2019. In 1Q2019, 555 employees left the Bank in connection to the voluntary retirement plan.

3Q2019

4Q2019

1Q2020

Personnel expenses totaled R\$505.1 million in 1Q2020, increasing 2.2% (R\$11.0 million) from 1Q2019, impacted by the collective wage agreement and expenses related to the voluntary retirement plan. Other administrative expenses reached R\$415.2 million in 1Q2020, decreasing 9.1% (R\$41.5 million), mostly influenced by the decrease of R\$26.1 million in expenses with specialized technical services, mainly the decrease of R\$9.6 million in consulting services and third-party services.

From 4Q2019 to 1Q2020, personnel expenses increased 1.0% (R\$5.2 million). Other administrative expenses decreased 10.5% (R\$48.5 million) from 4Q2019, mainly driven by the decreases of R\$31.2 million related to expenses with payroll loans origination by banking correspondents, of R\$6.5 million with data processing expenses and of R\$5.2 million with advertising, promotions and publicity.

% Change % Change % Change Other Administrative Expenses Personnel Expenses Administrative Expenses 3 months 12 months 3 months 3 months 12 months 12 months -10.5% -3.2% 1.0% 2.2% -9.1% 945.9 963.6 950.8 933.6 920.3 463.7 456.8 443.6 455.3 415.2 499.9 478.3 102019 202019 3Q2019 402019 102020 Administrative Expenses Personnel Expenses Other Administrative Expenses

Graph 27: Administrative Expenses - R\$ Million

# **OTHER INCOME**

Other income totaled R\$93.3 million in 1Q2020, decreasing 4.3% (R\$4.2 million) from 1Q2019 and 57.7% (R\$127.5 million) from 4Q2019.

The decrease in other income from 1Q2019 to 1Q2020 was especially due to the decrease of R\$14.9 million in revenues with the reversal of provisions for payments pending settlement, partially offset by the increase of R\$5.8 million in revenues from the portability of loans.

From 4Q2019 to 1Q2020, the decrease in other income was mostly influenced by the decrease in revenues from the reversal of civil lawsuits provisions. Treated as one-off events in 4Q2019, for the purpose of results analisis, the reversal of R\$120.8 million in provisions for civil lawsuits following the use of a new model for the provisioning of civil lawsuits, in which total lawsuits provisions deemed as probable loss are defined by the average cost of negative court decisions ruling and their respective judicial costs.

Graph 28: Other Adjusted Operating Income - R\$ Million



3Q2019

4Q2019

1Q2020

1Q2019

2Q2019

#### **OTHER EXPENSES**

Other expenses reached R\$174.9 million in 1Q2020, increasing 35.3% (R\$45.6 million) from 1Q2019 and decreasing 70.7% (R\$421.0 million) from 4Q2019.

The increase of other expenses from 1Q2019 to 1Q2020 was particularly driven by the increases of R\$18.6 million in labor and civil lawsuits, of R\$7.5 million in expenses with "Banriclube de Vantagens" customer loyalty program, of R\$6.0 million in expenses with portability of loan operations and of R\$4.2 million in expenses within INSS payroll agreements.

In 4Q2019, for managerial purposes, extraordinary events included (i) the constitution of labor lawsuits provisions in the amount of R\$429.0 million and (ii) the reversal of expenses with provision for civil claims in the amount of R\$6.1 million. In 2019, given the trend of collective labor lawsuits, the risk perception of such lawsuits was altered, so that the process of estimating their values began. In view of this, management carried out the assessment of the estimated loss in collective labor lawsuits related to claims filled for the payment of the seventh and eighth working hours, deemed as overtime, and based on the analysis of the track record of disbursements in individual cases with similar requests. Based on such facts, a provision of R\$429.0 was made for collective labor lawsuits, covering lawsuits pending final assessment in settlement processes and lawsuits with unfavorable decisions being judged by the Supreme Labor Court.

% Change 3 months 12 months -70.7% 35.3% 595.8 322.0 259.8 174.9 129.3 1Q2019 2Q2019 3Q2019 4Q2019 1Q2020

Graph 29: Other Expenses - R\$ Million

# **SUMMARY CONSOLIDATED PRO FORMA BALANCE SHEET**

Table 21: Summary Consolidated Pro Forma Balance Sheet - R\$ Thousand

Assets	Mar 2020	Dec 2019	Sep 2019	Jun 2019	Mar 2019	Mar 2020 / Dec 2019	Mar 2020 / Mar 2019
Cash and Cash Equivalents	8,153,205	2,174,148	5,332,822	6,059,052	6,689,050	275.0%	21.9%
Financial Instruments	69,902,469	74,491,871	70,608,933	68,919,719	66,875,729	-6.2%	4.5%
Interbank Financial Investments	-	-	-	22,685	74,703	-	-
Compulsory Deposits at Central Bank	6,672,669	12,186,091	12,065,054	12,468,726	12,439,937	-45.2%	-46.4%
Securities and Derivatives	25,889,219	24,938,284	22,697,541	21,013,129	18,967,450	3.8%	36.5%
Credit Operations	33,193,366	32,979,599	31,640,533	31,269,189	31,278,410	0.6%	6.1%
Other Financial Assets	6,980,437	7,170,329	6,958,752	6,772,162	6,726,161	-2.6%	3.8%
Allowance for Loan Losses – associated to credit risk	(2,859,046)	(2,811,390)	(2,779,756)	(2,651,858)	(2,639,903)	1.7%	8.3%
Leasing Operations	25,824	28,958	26,809	25,686	28,971	-10.8%	-10.9%
Tax Credit	2,778,867	2,711,133	2,184,308	2,170,611	2,103,349	2.5%	32.1%
Other Assets	1,030,780	758,058	1,104,569	887,410	778,319	36.0%	32.4%
Investments in Participation in Affiliated and Subsidiaries	126,186	123,134	120,813	129,341	106,866	2.5%	18.1%
Gain	7,175	8,110	9,047	9,982	10,918	-11.5%	-34.3%
Property in Use	965,338	932,714	881,376	849,969	821,815	3.5%	17.5%
Intangible	1,623,874	1,615,362	1,608,167	1,607,154	1,601,399	0.5%	1.4%
Depreciation and Amortization	(1,317,888)	(1,264,941)	(1,212,469)	(1,167,504)	(1,116,849)	4.2%	18.0%
Total Assets	83,270,006	81,549,589	80,637,566	79,465,734	77,870,596	2.1%	6.9%
Liabilities	Mar 2020	Dec 2019	Sep 2019	Jun 2019	Mar 2019	Mar 2020 / Dec 2019	Mar 2020 / Mar 2019
Deposits and Other Financial Instruments	70,664,539	69,432,157	68,815,437	68,055,269	66,749,397	1.8%	5.9%
Deposits	53,933,796	53,640,084	51,974,447	51,180,715	50,546,486	0.5%	6.7%
Demand Deposits	2,793,272	3,228,976	2,583,129	2,720,053	2,818,114	-13.5%	-0.9%
Saving Deposits	9,705,603	9,622,161	9,488,702	9,366,609	9,195,670	0.9%	5.5%
Interbank Deposits	1,089,285	457,089	327,609	171,848	187,847	138.3%	479.9%
Time Deposits	40,343,814	40,330,188	39,574,373	38,921,522	38,344,418	0.0%	5.2%
Other Deposits	1,822	1,670	634	683	437	9.1%	316.9%
Money Market Funding	3,822,491	3,391,443	3,796,843	4,281,861	3,849,763	12.7%	-0.7%
Funds from Acceptance and Issue of Securities	3,351,222	3,560,166	3,497,542	3,299,226	3,197,121	-5.9%	4.8%
Borrowings and Onlendings	2,399,767	2,260,152	2,339,306	2,307,047	2,503,716	6.2%	-4.2%
Derivatives	-	-	-	-	4,125	-	-
Other Financial Liabilities	7,157,263	6,580,312	7,207,299	6,986,420	6,648,186	8.8%	7.7%
Provisions		4 026 040	1,656,247	1,638,535	1,560,632	-2.3%	21.2%
	1,892,030	1,936,040	1,030,247	1,000,000	_,,		
Deferred Tax Obligation	1,892,030 366,065	304,482	270,251	227,158	146,277	20.2%	150.3%
Deferred Tax Obligation Other Liabilities	, ,						150.3% 11.4%
·	366,065	304,482	270,251	227,158	146,277	20.2%	

# PRO FORMA CONSOLIDATED INCOME STATEMENT

Table 22: Pro Forma Consolidated Income Statement – R\$ Thousand

	1Q2020	1Q2019	1Q2020	4Q2019	3Q2019	2Q2019	1Q2019	1Q2020/ 1Q2019	1Q2020/ 4Q2019
Financial Income	2,921,366	2,264,697	2,921,366	1,992,941	2,589,498	2,258,278	2,264,697	46.6%	29.0%
Lending and Leasing Operations and Other Credits	1,526,007	1,624,624	1,526,007	1,617,508	1,729,285	1,708,864	1,624,624	-5.7%	-6.1%
Securities	261,824	378,250	261,824	330,307	410,517	303,978	378,250	-20.7%	-30.8%
Derivatives	758,150	7,426	758,150	(96,115)	171,642	49,143	7,426	-888.8%	10,109.4%
Foreign Exchange	244,947	63,501	244,947	(16,065)	88,733	1,585	63,501	-1,624.7%	285.7%
Compulsory Investments	130,438	190,896	130,438	157,306	189,321	194,708	190,896	-17.1%	-31.7%
Financial Expenses	(1,659,802)	(918,984)	(1,659,802)	(599,853)	(1,154,801)	(906,739)	(918,984)	176.7%	80.6%
Funding Operations	(1,341,838)	(809,007)	(1,341,838)	(590,292)	(1,011,188)	(878,612)	(809,007)	127.3%	65.9%
Borrowings Assignments and Onlendings	(317,964)	(109,977)	(317,964)	(9,561)	(143,613)	(28,127)	(109,977)	3,225.6%	189.1%
Profit from Financial Income	1,261,564	1,345,713	1,261,564	1,393,088	1,434,697	1,351,539	1,345,713	-9.4%	-6.3%
Allowance for Loan Losses	(296,608)	(285,421)	(296,608)	(265,123)	(348,990)	(294,382)	(285,421)	11.9%	3.9%
Other Adjusted Operational Income	608,371	599,435	608,371	650,459	667,862	637,438	599,435	-6.5%	1.5%
Fees and Services	504,236	490,733	504,236	529,969	520,235	501,579	490,733	-4.9%	2.8%
Equity in Subsidiaries	10,849	11,244	10,849	20,456	2,983	11,914	11,244	-47.0%	-3.5%
Other Adjusted Income	93,286	97,458	93,286	100,034	144,644	123,945	97,458	-6.7%	-4.3%
Other Adjusted Operating Expenses	(1,214,361)	(1,198,595)	(1,214,361)	(1,261,167)	(1,325,758)	(1,248,959)	(1,198,595)	-3.7%	1.3%
Adjusted Personnel Expenses	(505,100)	(494,063)	(505,100)	(499,868)	(502,287)	(478,301)	(494,063)	1.0%	2.2%
Other Administrative Expenses	(415,249)	(456,779)	(415,249)	(463,723)	(443,570)	(455,337)	(456,779)	-10.5%	-9.1%
Tax Expenses	(119,160)	(118,502)	(119,160)	(124,717)	(120,070)	(119,399)	(118,502)	-4.5%	0.6%
Other Adjusted Expenses	(174,852)	(129,251)	(174,852)	(172,859)	(259,831)	(195,922)	(129,251)	1.2%	35.3%
Income from Adjusted Operations	358,966	461,132	358,966	517,257	427,811	445,636	461,132	-30.6%	-22.2%
Income Before Income Taxes	358,966	461,132	358,966	517,257	427,811	445,636	461,132	-30.6%	-22.2%
Income Tax and Social Contribution	(69,268)	(107,392)	(69,268)	(118,415)	(103,349)	(106,557)	(107,392)	-41.5%	-35.5%
Employee Profit Sharing	(32,130)	(33,601)	(32,130)	(42,462)	(32,489)	(33,211)	(33,601)	-24.3%	-4.4%
Non-Controlling Minority Interest	(46)	(182)	(46)	(88)	(57)	(194)	(182)	-47.7%	-74.7%
Adjusted Net Income	257,522	319,957	257,522	356,292	291,916	305,674	319,957	-27.7%	-19.5%
Restructuring of Pension Plans	-	-	-	-	-	49,528	-	-	-
Labor Provision	-	-	-	(429,036)	-	-	-	-	-
Tax Adjustments	-	-	-	126,840	-	-	-	-	-
Tax Effects	-	-	-	120,878	-	(19,811)	-	-	-
Tax Credits - CSLL EC 103/2019	-	-	-	222,180	-	-	-	-	-
Net Income	257,522	319,957	257,522	397,154	291,916	335,391	319,957	-35.2%	-19.5%

# MANAGEMENT REPORT

We present the Management Report and the companyand consolidated Financial Statements of Banco do Estado do Rio Grande do Sul S.A. for the first quarter of 2020, prepared in accordance with accounting practices adopted in Brazil applicable to institutions authorized to operate by the Central Bank of Brazil.

# **ECONOMIC SCENARIO**

The first quarter of 2020 was marked by the increase of uncertainties in the global scenario, due to the Coronavirus - Covid-19 pandemic, which declined economic activity in several countries and a slowdown of the world economy, and increasing chances of a global recession.

As result, authorities in many nations put into practice sanitary, fiscal and monetary measures seeking to reduce the adverse effects of the worldwide pandemic. In China, primary source of the disease, the first restrictive and social distancing measures started at the end of January, with production stopping in some sectors, to which the Government reacted by offering economic stimulus that will not prevent a decrease of the country's GDP for the first quarter of the year, as available statistics have revealed so far. In turn, the occurrence of Covid-19 in Europe intensified the existing economic situation, which already had too restrictive of monetary policies stimulus tools, intensified by the little efforts from the most relevant countries to employ fiscal measures to boost activity. Aside from these issues, the economy in the region experienced a considerable decrease in exports, especially to China, an element that, together with the decrease of the domestic demand, drove trade and services down, resulting in the loss of dynamism of local activity in the period. In the United States, where the virus has quickly spread, the need to impose severe measures of social distancing in order to slow down the spread of the disease resulted in a significant decrease in household consumption, responsible for approximately 70% of the country's GDP, indicating that the GDP in the first quarter of this year will be greatly penalized by the pandemic.

In Brazil, where the first cases of Covid-19 observed at the end of February (source: Health Ministry), restrictions to prevent the spread of the disease since March, such as social distancing and the shutdown of unessential services, have reflected in a relevant decrease in trade and services, market segments that have already been struggling to recover before the pandemic, in a scenario of uncertainty regarding the continuity of the necessary reform plans towards a more consistent recovery of the domestic economic activity, with investors' mood remaining pessimistic. In the midst of this scenario of deepening domestic economic difficulties and idleness still high, inflation remained at comfortable levels, despite the significant devaluation of the Real against the US Dollar, with the Brazilian Real reaching the rate of R\$5.20/US\$1.00. Facing adverse circumstances, the Central Bank of Brazil set the Selic Interest Rate to its new historical low of 3.75% per year, in addition to announcing measures aimed at fostering credit and extending credit payment conditions in order to avoid an increase in defaults by individuals and companies and, consequently, an even greater drop in the gross domestic product, largely due to the negative economic effects of the Coronavirus.

In Rio Grande do Sul, with events of Covid-19 also appearing, the adoption of social distancing measures have had negative economic impacts, with most activities retracting, among which trade and services stand out, similarly to the national scenario. Indeed, the pandemic has caused a decrease not only in internal, but also in external demand, with unfavorable foreign trade in the period, in which the positive balance of US\$1.2 billion accumulated in the first three months of 2020, dropped against the US\$2.6 billion recorded in the same period of 2019, with decreases of 42.8% in exports and 28.8% in imports.

#### CORPORATE AND BUSINESS STRATEGY

#### **CORPORATE STRATEGY**

Banrisul is a retail bank whose Mission is to be the most important financial agent within Rio Grande do Sul, helping promote the economic and social development of the State. Taking not only its Mission into consideration, but also the Vision of being a profitable, solid and competitive public Bank, fully integrated with the communities and providing services with excellence, the Company's strategy was structured based on five pillars that drive its efforts:

Essence: reinforce the commitment to being a retail bank, with a focus on Rio Grande do Sul. To do this, it heavily invests in financial products for micro and small companies, and also for the agricultural sector, which is the basis of the economic development of the state. It is worth mentioning that such commitment helps Banrisul consolidate its mission, as well as bringing the Company closer to and strengthening customers' relations.

Employees: for Banrisul, the strength of its employees is key to achieve organizational success. To this end, the Bank has developed a challenging, agile environment, fostering the engagement and improving the management of human resources.

Efficiency: the Institution focuses on the efficiency of management, centering objectives on faster, simplified processes, improving IT infrastructure and architecture, improving risk management and also adhering to best management practices.

Transformation: following the path of transformation, through the implementation of new business models and new technologies, to maintain Banrisul's competitiveness.

Customer: considering the similarity of products offered in the financial market, the entry of new competitors and the targeting of customers by perception of value and innovation, Banrisul intensifies focus on customer, in order to provide the best experience in financial solutions and raise their level of satisfaction.

# **BUSINESS STRATEGY**

Regarding its business strategy, the Company reinforces services to retail customers in the individual segment and expand the service to small and medium-sized companies. In this sense, the main highlights and strategies for these customers are detailed below.

The focus of commercial activity in the individual segment prioritizes, within the public sector, particularly payroll credit lines offered to civil servants and INSS retirees, as well as the to improve relationship with selfemployed professionals, young public and high net-worth customers.

As for companies, the commercial drive is towards medium, small companies and micro-enterprises, focusing on the offering of credit products for collateralized working capital, which encompasses the acquisition of goods, investments in sustainable projects, advancement of receivables, receivable-backed working capital lines and credit cards, as well as the supply of acquiring equipment by Vero and services such as collection, payroll management and general management of electronic payments.

In relation to earmarked credit lines, the Bank promotes agricultural loans for funding, investment, marketing and industrialization of agricultural goods, serving family farmers, medium-sized producers, business farmers and rural cooperatives.

The diversification of the service fees portfolio as a way of generating revenues for the Institution is an important factor for covering fixed costs. Thus, the Bank focuses efforts on products such as credit cards, acquiring network, consortium and insurance, increasing the number of products used by its customers.

#### **NET INCOME**

1Q20 net income reached R\$257.5 million, 19.5% (R\$62.4 million) lower than in 1Q19. ROAE reached 13.6%. This performance reflects the decrease of R\$84.1 million in NII, increase of R\$11.2 million in allowance for loan losses, increase of R\$13.5 million in fee revenues and the decrease of R\$30.5 million in administrative expenses, as well as the reduction of R\$38.1 million in taxes (income tax and social contribution on net income), due to the the lower taxable income and the change in the social contribution tax rate as of March 2020, reflecting on the deferred and current amounts.

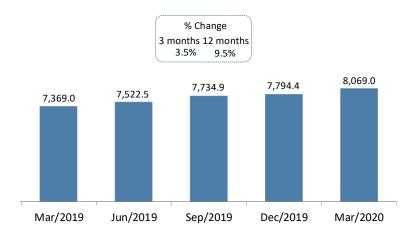
Measured by the concept of added value, Banrisul generated revenues of R\$1,011.9 million in 1Q20, of which 46.2% (R\$467.1 million) were used for payroll, 25.5% (R\$258.5 million) for taxes, fees and contributions, 2.8% (R\$28.7 million) for the payment of third party capital and 25.5% (R\$257.6 million) for return on equity.



Graph 30: Net Income - R\$ Million

**EQUITY** 

Banrisul equity reached R\$8,069.0 million as of March 2020. The growth of 9.5% (R\$700.1 million) in twelve months originated from the incorporation of results (net of the payment and provisions of dividends and interest on capital), the reassessment of actuarial liabilities related to the post-employment benefits (CPC 33 - R1) and the exchange rate adjustments upon the equity accounts of branches abroad.



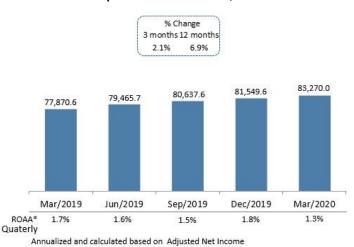
Graph 31: Equity - R\$ Million

# **TOTAL ASSETS**

Total assets reached R\$83,270.0 million at the end of March 2020, an increase of 6.9% over the R\$77,870.6 million in March 2019, mostly from the growth in funding (deposits, financial notes and subordinated debt). Total assets are broken down into credit assets (43.5% of total assets), securities, interbank investments and cash (40.9%), compulsory deposits (8.0%) and other assets (7.6%).

The portfolio of securities, including derivatives, interbank investments and cash, reached R\$34,042.4 million at the end of March 2020, an increase of 32.3% (R\$8,311.2 million) from March 2019, driven by the increase in deposits and in compulsory deposits, in a context of growing credit portfolio.

As internal technical studies confirm, Banrisul is financially capable of and intends to hold until maturity the securities classified as "held-to-maturity", pursuant to Article 8 of the Central Bank of Brazil Circular Letter No. 3068/01.



Graph 32: Total Assets - R\$ Million

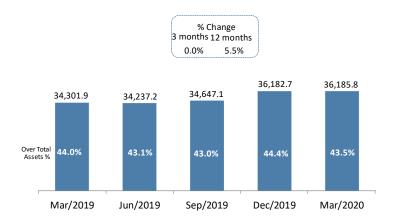
# **LOANS**

Expanded loan portfolio, which includes sureties and guarantees, reached R\$36,463.7 million in March 2020, including co-obligation and risk factors. Sureties and guarantees excluded, the balance of credit operations totaled R\$36,185.8 million in March 2020, increasing 5.5% (R\$1,883.9 million) in the last twelve months mainly due to the performance of non-earmarked credit portfolio, with a balance of R\$27,701.2 million, increasing 6.5% (R\$1,694.7 million) in one year.

The credit portfolio is classified by risk levels in accordance to procedures set forth by National Monetary Council (CMN) Resolution No. 2682/99. At the end of March 2020, Normal Risk operations, which include risk levels from AA to C, totaled R\$32,121.3 million, representing 88.8% of the total portfolio. Operations classified as Risk 1, which include risk levels from D to G, totaled R\$2,217.2 million and corresponded to 6.1% of the portfolio. Consisting exclusively of risk H credit operations, Risk 2 portfolio reached R\$1,847.3 million or 5.1% of the total loan book.

Following general measures to curb the progress of Covid-19, the Bank has taken actions to help maintain economic activity and announced several measures to support customers. Banrisul make available R\$14 billion in pre-approved credit to individuals and micro, small and medium-sized enterprises; increased Banricompras limit by 10%, granting more purchasing power for individuals to pay for purchases; for micro, small and mediumsized companies that have already used their credit limits, Banrisul offered an extra 10% limit. As to the extension of maturities of existing credit operations, Banrisul has developed a portfolio of products focusing on the negotiation of short-term debts (named -REPAC), with special emphasis on commercial credit, real estate (both mortgages and developers), rural loans, long-term credit lines and overdrafts accounts.

Graph 33: Loans - R\$ Million



#### **Individuals and Corporate Non-Earmarked Loans**

Non-earmarked loans to individuals reflected the Company's business strategy, growing 8.2% (R\$1,628.7 million) in the last twelve months and totaling R\$21,571.6 million in March 2020, and include asset transfers recorded as credits linked to acquired portfolio pursuant to Circular Letter No. 3543/12 of the Central Bank of Brazil. The performance was especially influenced by the growth of payroll loans, which reached R\$16,082.8 million in March 2020, of which R\$9,979.3 million of own origination (transactions with customers), R\$5,809.9 million of transactions produced by payroll loan correspondents and R\$293.7 million related to portfolios acquired from other institutions. Non-earmarked corporate loans amounted to R\$6,129.5 million in March 2020, with an increase of 1.1% (R\$466.0 million) from March 2019, mainly due to the increase of R\$175.0 million in working capital and the decrease of R\$128.1 million in overdraft checking accounts. In January 2020, National Monetary Council Resolution No. 4765/19 came into force, limiting to 8% the maximum interest rate on overdraft and allowing banks to charge a fee for making limits available; Banrisul decided to exempt customers from the payment of the surcharge fee payment, regardless of the amount of the credit limit.

## **Agricultural Loans**

In the first quarter of 2020, Banrisul was present in the agricultural sector within the state of Rio Grande do Sul, by offering funds for investment, cost financing, commercialization and industrialization, observing the guidelines set by the State Government for the sector and in line with the state financial system, supplying the demand for rural financing from small farmers, medium-sized producers and business farmers, in addition to agricultural cooperatives, agro-industries and other agribusiness companies. Banrisul continues to support rural businesses in the agricultural production chains and continues to make resources available at state official agricultural fairs, with emphasis on the participation in Expodireto Cotrijal 2020, in which R\$259.7 million was granted in the form of credit lines, an increase of 101.7% in relation to the same event in 2019, boosted by the digital order protocol for resellers via the new BanriConecta tool. It is also noteworthy that, with the State facing the impact of a severe drought and the challenges of coping with the Covid-19 pandemic, solutions related to extending debt terms and insurance claims have intensified.

As of March 2020, 2,126 new operations were granted, amounting to R\$245.3 million. Of these, 1,869 operations (R\$144.9 million) were to individuals and 257 (R\$100.4 million) to companies. The rural loan portfolio reached R\$2,712.6 million in March 2020, totaling 52,042 operations.

#### **Earmarked Loans**

Real estate loans totaled R\$4,135.7 million in March 2020, mostly stable from March 2019. Of this amount, R\$3,602.1 million refers to the individuals' portfolio. In the period, 600 real estate financing operations were contracted, at the amount of R\$144.5 million.

The long-term credit portfolio reached R\$660.5 million in March 2020, a reduction of 25.2% (R\$222.6 million) in relation to March 2019.

Pre-shipping (ACC) and post-shipping (ACE) foreign exchange contracts reached R\$846.6 million in March 2020, increasing 18.6% (R\$132.9 million) over March 2019.

#### FUNDS RAISED AND UNDER MANAGEMENT

In March 2020, funds raised and under management totaled R\$72,587.0 million, an increase of 6.9% (R\$4,699.6 million) from the same period in 2019, and included time deposits (share of 55.6%), savings deposits (13.4% share), demand deposits (3.8%), bank notes (4.6%), subordinated debt (4.1%) and assets under management (16.9%).

Total deposits reached R\$53,933.8 million at the end of March 2020, increasing 6.7% (R\$3,387.3 million) over March 2019. Time deposits reached R\$40,343.8 million in March 2020, increasing 5.2% (R\$1,999.4 million) in twelve months; savings deposits increased 5.5% (R\$509.9 million) over March 2019, reaching R\$9,705.6 million in March 2020 and demand deposits were mostly stable, decreasing R\$24.8 million and totaling R\$2,793.3 million at the end of March 2020.

With balance of R\$3,000.0 million in March 2020, the subordinated debt increased 41.2% (R\$875.1 million) over March 2019, influenced by the exchange rate and mark-to-market of the debt. Funds from bank notes and real estate bonds reached R\$3,351.2 million in March 2020, increasing 4.8% (R\$154.1 million) in twelve months. Funds under management increased 2.4% (R\$283.1 million) in the last twelve months, amounting to R\$12,302.0 million in March 2020.

## **PRODUCTS AND SERVICES**

#### **VERO ACQUIRING NETWORK**

Vero implemented a set of commercial actions in the first quarter of 2020, like: (i) the expansion of the acquiring portfolio, starting capturing operations with the GreenCard and Ticket cards; (ii) the implementation of new internet accreditation tools, and (iii) the launching of new applications in the Vero Store platform, to optimize Vero Smart solution management by customers.

Vero ended March 2020 with 145.3 thousand active accredited establishments (with transactions in the last twelve months), 3.4% higher than March 2019. In the first quarter, 82.1 million transactions were captured, of which 57.0 million with debit cards (2.7% year-on-year growth) and 25.1 million with credit cards (increase of 1.5% from the previous year). The total financial volume produced by the acquired transactions reached R\$7.3 billion, 3.8% increase from March 2019. Of this amount, R\$4.0 billion came from transactions with debit cards and R\$3.3 billion came from transactions with credit cards.

At the end of the first quarter of 2020, in view of the Covid-19 pandemic, the Company worked to support and preserve customers. Measures to encourage the continuity of businesses that had to adapted their sales to delivery models were implemented, by providing POS equipment free of charge and exempted from minimum billing requirements, exempting from paying franchise fees and maintained MDR fees to the months of March and April, for customers using the Up, Free, Pro and Vero Loyalty Programs, as well as those enrolled into the floating rate plans.

# BANRICARD BENEFIT AND BUSINESS CARDS

BanriCard ended March 2020 with 6,800 active customers. Revenues for the first quarter of 2020 reached R\$342.6 million, stable since 1Q19. At the end of the first quarter of 2020, in view of the Covid-19 pandemic, the Company adopted measures to support and preserve customers. The deadline for submitting unpaid bills to notary protest was extended and payment extensions were granted for post payment agreements.

#### **BANRICOMPRAS**

Banricompras is a zero-cost product for the sole use of Banrisul's customers, who may use checking account cards to pay for purchases at merchant stores affiliated to Banrisul. The payments can be debited at sight or on

a future due date (pre-dated or in installments payment), with no annual fee, taxes or interest rate. In 1Q20, Banricompras reached R\$3.4 billion in financial volume distributed over 41.6 million transactions, both 6.0% higher than 1Q19.

#### **CREDIT CARDS**

In the first quarter of 2020, in partnership with MasterCard, Banrisul carried out the Torcida dos Campeões campaign for MasterCard cardholders. Advancing technologically and aiming at greater comfort and autonomy to customers, Banrisul made available in the first quarter of 2020 the functionality to change the credit card limit directly into the Banrisul Digital app, in addition to also offering the Virtual Credit Card for MasterCard Business customers, suitable for the corporate segment. During the period, the Bank launched a new, modern design for the University Credit Card, both for MasterCard and Visa, aligned to the needs of the segment. Finally, in compliance with Central Bank Circular No. 3918/18, Banrisul made changes to the foreign exchange conversion used in international purchases, fixing the amount in Reais as on the date of purchase.

Banrisul reached in March 2020, 1.2 million Mastercard and Visa credit cards issued, 6.4% more than in the same period of 2019. In 1Q20, the cards issued by Banrisul produced a financial turnover of R\$1.7 billion, with 20.9 million transactions, growing 15.9% and 16.1%, respectively, in relation to the same period last year. Revenues from credit and credit card fees and BNDES cards totaled R\$109.4 million in the first quarter of 2020.

#### **INSURANCE**

Banrisul offers customers a broad portfolio of Security products, such as individual and property insurance, capitalization bonds and private pension plans. Seeking solutions that meet customers' needs, the first quarter of 2020 was marked by the adequacy of the portfolio of Credit Financial Protection (life insurance backed loans), improvement of systems and processes and the adjustments of products for digital platforms, in addition to the launch of internal campaigns for home and car insurance.

In 1Q20, the financial volume of insurance premiums, social security contributions and capitalization products reached R\$524.8 million, increasing 58.2% in relation to the previous year. Total revenues reached R\$76.0 million in the first quarter of 2020, an increase of 6.5%, among which revenues from insurance commissions reached R\$62.7 million. In March 2020, active insurance operations totaled 2.5 million contracts, representing a growth of 6.5% in the last twelve months.

# **PUBLIC SECTOR RELATIONS**

Banrisul's commercial strategy for the public sector in 1Q20 focused on the offering of tax collection services, accounts payable and fund-raising products. At the municipal level, negotiations guidelines for the acquisition of payrolls initiated in 2016 now encompasses 308 municipalities, allowing for the continuity of commercial actions towards this public.

# **BANRISUL'S CUSTOMER SERVICE**

# **SERVICE NETWORK**

Banrisul's service network was comprised of 1,117 service points in March 2020, of which 514 branches (491 in the state of Rio Grande do Sul, 17 in Santa Catarina, 4 in the other states of Brazil and 2 abroad), 181 service stations and 422 electronic service stations, all servicing customers throughout a wide range of locations.

Aware of the role it plays in the communities in which it operates, Banrisul has been working hard to find alternatives that minimize the impacts that measures to face Covid-19 have caused in Brazil, especially in the lives of customers and employees. In March, when the pandemic was confirmed, Banrisul adopted measures not to jeopardize business, such as different working hours for branches and shift schedules for employees, seeking to reduce customer concentration. In a scenario of so many uncertainties and unprecedented challenges, Banrisul has endeavored to ensure continuity of service, regardless of the available service channels, with the readiness and customer care that the moment requires.

#### **DIGITAL CHANNELS**

Banrisul continues its digitalization to offer the best customer experience. In order to do that, Banrisul's digital channels are constantly growing, representing 58.8% of all transactions carried out by the Company in 1Q20, considering all available channels (digitals, POS, ATM, correspondents, cashes and Banrifone - a phone channel for tendering clients -) regarding the 53.7% registered in 1Q19.

In the first quarter, Internet Banking (Home and Office Banking) and Mobile Banking (*Minha Conta, Afinidade* and *Office (App)*, accessed through Banrisul Digital) had 80.9 million accesses, 34.8% higher than in the same period of 2019, equivalent to an average of 898,800 daily accesses. The total number of operations carried out in these channels increased by 5.0%. Among these, the number of financial transactions and the financial turnover, which increased 20.8% and 10.7%, respectively, from 1Q19.

In the first quarter of 2020, several improvements were implemented, with emphasis on the new version of the Banrisul Digital app, which is gradually and continuously being made available, based on the feedback of customers. The digital channels become even more relevant due to the Covid-19 pandemic, as they are the main channels for maintaining customer relationship. It is also worth mentioning the implementation of services for the renegotiation of credit debts, the availability of the blocking service in the main menu and the increase of limits in the Minha Conta, Afinidade and Office App channels of the Banrisul digital app.

#### **BANRISUL BANKING AGENTS - BANRIPONTO**

Banriponto Banking Agents are commercial establishments able to process payments, deposits, transfers and withdrawals, among other banking services. Benefits for customers include time flexibility, convenience and freedom of choice, besides being able to select the nearest establishment. Banrisul maintains close relationship with its banking agents, prospecting, training, supporting and managing Banriponto network.

In the first quarter there were 153 smart vaults installed, aiming to increase the security in establishments, increasing the control in the rendering of accounts, mitigating risks and reducing back office operations in branches. In the same period, the 1,121 Banriponto Banking Agents accounted for 13.7 million transactions, with a financial volume of R\$5.3 billion. Among these, 6 million transactions were made with the use of smart vaults, with a financial turnover of R\$2.3 billion. At Banriponto Baking Agents, which sell INSS and Siape payroll loans and opens checking and savings accounts, 283 payroll loans were contracted, in the total amount of R\$1.8 million.

#### SUBSIDIARIES AND AFFILIATES

# BANRISUL CARTÕES S.A.

Banrisul Cartões S.A. manages Vero acquiring network and issues BanriCard benefits and corporate cards, with 145,300 active establishments accredited and 6,800 active agreements, respectively. In 1Q20, gross operating revenues totaled R\$134.6 million, 4.5% lower than the same period last year. Among these, R\$133.1 million were revenues from the acquiring network, decreasing 4.4% from the same period last year. The cost of services provided totaled R\$36.5 million, whereas net administrative expenses, composed by personnel and other administrative expenses, totaled R\$15.8 million. Financial revenues totaled R\$36.0 million, of which 85.9% came from the discount of sales receivables. The anticipation of sales receivables amounted to R\$1.1 billion in the period, representing 30.4% of the total financial product of captured transactions, a 19.6% increase from the same period last year. Banrisul Cartões net income of R\$64.9 million in 1Q20 was 1.1% lower than the net income of the same period last year.

At the end of the first quarter of 2020, in view of the Covid-19 pandemic, the Company adopted measures to support and preserve customers, including Vero accredited companies and Banricard customers.

# BANRISUL S.A. ADMINISTRADORA DE CONSÓRCIOS

Banrisul Consórcios manages sales pool groups for the acquisition of vehicles, trucks, motorcycles and real estate properties. Seeking to offer customers alternatives for the acquisition of goods, the Bank sells real estate and

vehicles consortia groups with maturities of up to 200 months and 80 months, respectively. In the real estate segment, letters of credit can be used for housing construction, remodeling and enlargement, as well as for the acquisition of new properties, land, parking space and commercial rooms. In March 2020, Banrisul Consórcios managed 169 groups and had 70,300 active customers, totaling R\$4.0 billion in outstanding letters of credit. In the period, 2,560 customers obtained purchases certificates at the equivalent amount of R\$130.7 million for the acquisition of consumer goods. Net Income reached R\$10.3 million in 1Q20.

## BANRISUL S.A. CORRETORA DE VALORES MOBILIÁRIOS E CÂMBIO

The broker company operates with stocks, options, forward and future markets, private and public issued (treasury direct – for the trading of market offered federal securities and bonds) fixed income products, and is responsible for the management of the Banrisul's Assets Under Management portfolios, offering investment solutions and assets with quality and security, providing technical support to customers, helping them identify the best capital market opportunities. In 1Q20, Banrisul Corretora brokered R\$2.6 billion in B3 S.A. – Brasil, Bolsa, Balcão, growth of 44.9% from 1Q19. Net income in 1Q20 was R\$1.3 million.

# BANRISUL ARMAZÉNS GERAIS S.A.

Banrisul Armazéns Gerais S.A. is a subsidiary which operates as dry dock (Grantee of the Brazilian federal revenue service, providing storage and logistics services to the public in general), general warehouse facility and in Electronic Document Management, Storage and Scanning. Net income was R\$65,000 in 1Q20.

#### BANRISUL ICATU PARTICIPAÇÕES S.A.

Banrisul holds a stake of 49.9% of Banrisul Icatu Participações S.A. – BIPAR – holding company in partnership with Icatu Seguros SA. Through its subsidiaries, BIPAR sells life insurance, private pension plans products and savings bonds. Rio Grande Seguros e Previdência S.A. and Rio Grande Capitalização S.A. operate exclusively in the sale of Individual Insurance, Private Pension Plans and Saving Bonds in Banrisul's channels.

With a portfolio of 2.1 million customers, BIPAR expanded operations from the opening of Rio Grande Capitalização S.A., which started operations in September 2019. Rio Grande Seguros e Previdência S.A. produced revenues of R\$379.6 million in 1Q20, equal to a growth of 74.7% over the same period last year. With a strong presence in Rio Grande do Sul, the insurance company has a market share of 14.7% within the Individuals Insurance market in the State, being the leader among insurers headquartered in the State. BIPAR net profit of R\$18.5 million in 1Q20 was 15.1% higher than that in 1Q19.

# BEM PROMOTORA DE VENDAS E SERVIÇOS S.A.

Bem Promotora de Vendas e Serviços, of which Banrisul owns 49.9% of the capital, acts as originator of payroll loans offered to INSS retirees and pensioners and federal civil servants. The balance of Banrisul's credit transactions originated through Bem's payroll loan platform reached R\$5,809.8 million in March 2020. Bem Promotora ended March of 2020 with a net income of R\$6.4 million.

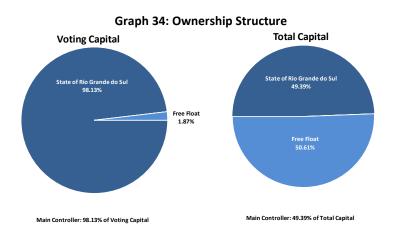
# **CORPORATE GOVERNANCE**

Listed on B3 S.A. - Brasil, Bolsa, Balcão (Brazilian Securities and Derivatives Stock Exchange) Corporate Governance Level 1, Banrisul fully meets the requirements of its listing level and other corporate governance's requirements as well, in line with best market practices, on behalf of greater transparency, fairness and proper accountability, while enhancing credibility of investors and customers.

Pursuant to CVM (Brazilian Securities and Exchange Commission) Instruction No. 381/2003, Banrisul informs that KPMG Auditores Independentes was hired in 2016 as the result of a bidding process (Public Bid 586/2015), as established by the Public Procurement Law No. 8666, provided services related to independent audit during the first quarter.

# OWNERSHIP STRUCTURE

Banrisul has higher ownership dispersion than that required for the Level 1 of Corporate Governance: free float represents 50.6% of the total shares issued by the Bank, while the minimum required is 25%. As of March 2020, Banrisul's ownership structure is presented as follows:



# INTEREST ON EQUITY AND DIVIDENDS PAYOUT POLICY

Since early 2008, Banrisul has been paying interest on equity every quarter, and historically has remunerated its shareholders with a payout policy higher than the minimum required level. In 1Q20, R\$95.8 million were paid out as interests on equity and dividends, net of taxes.

# INTERNAL CONTROLS AND COMPLIANCE

In accordance to the guidelines set by Internal Control Policies and Compliance Policy approved by Banrisul management in relation to internal control system the implementation of a corporate tool focused on improving the management of internal controls and compliance activities was continued. In addition, this tool will enable senior management to have a unified view of their processes and respective risks, assisting in documenting controls and following-up action plans to comply with regulatory entities, independent auditors, internal audit and Controls and Compliance Unit recommendations and to ensure greater interaction and integration among the three lines of defense.

The Policy for Preventing and Combating Money Laundering and Financing of Terrorism is widely disclosed to the staff and aims at keeping Banrisul in compliance with current legislation and best market practices. The procedures and tools for monitoring, detecting, analyzing and reporting to the Financial Activities Control Council (COAF) are constantly being evaluated, in order to guarantee the quality and effectiveness of the controls and activities related to the process, as required by regulators. To this end, a qualified team is maintained and dedicated to carrying out activities that focus on preventing money laundering and terrorist financing, carrying out daily monitoring of news in the media, new laws and regulations, as well as constantly seeking to develop training to qualify the Company's staff.

# CAPITAL AND RISK MANAGEMENT

Capital management and credit, market, Interest Risk Rate in the Banking Book - IRRBB, liquidity, operational and socio-environmental risks integrated management is a strategic tool essential for a financial institution. The constant improvement in processes of: i) monitoring, control, evaluation, goal planning and capital

requirements; and ii) identification, measurement, evaluation, monitoring, reporting, control and mitigation of risks allows the betterment of Banrisul's corporate governance practices, aligned to its strategic objectives.

The process of capital and risk management involves the participation of all hierarchical layers of the Institution and the companies comprising the Prudential Conglomerate (Banrisul S.A. Administradora de Consórcios, Banrisul S.A. Corretora de Valores Mobiliários e Câmbio, Banrisul Cartões S.A.), as well as its subsidiary Banrisul Armazéns Gerais S.A. The processes are mapped, sorted and consolidated according to the exposures features of the transactions, in accordance with the recommendations of regulatory agencies.

#### INTEGRATED MANAGEMENT STRUCTURE

The capital and risk integrated management structure of Banrisul Group is coordinated by the Corporate Risks Management Department, responsible for capital management and for managing credit, market, IRRBB, liquidity, operational and socio-environmental risks with the support of the Chief Control and Risk Officer. The information produced by the department subsidizes the Risk Committee (advisory body to the Board of Directors), and other Management Committees, the Executive Board and the Board of Directors in the decision-making process. The Control and Risk Executive Officer supervises that department, and the Board of Directors is responsible for the released information related to risk management.

The institutional structures of capital management and corporative risks management are reviewed at least annually and are available on the Banrisul Investors Relations website at Corporate Governance > Risk Management, as well as other public reports relating to Risk Management and the calculation of the amount of Risk-Weighted Assets – RWA, Reference Equity - RE and Leverage Ratio.

#### CAPITAL MANAGEMENT

The capital management is a continuous process of monitoring, controlling, evaluation and planning of goals and capital needs considering risks that the Institution is subject to, as well as with its strategic objectives.

According to definitions set forth by the National Monetary Council's (CMN) definitions, the minimum capital calculation considers the 8% multiplier, F-factor denominator, of and the Principal Capital Additional-ACP of 2.50%, valid from January 2019, the minimum requirement for the Basel Rate, which is the sum of these two factors applied to the total amount of RWA, was 10.5%.

The calculation and submission of information in relation to the Additional Core Capital (ACC) have been required since January 2016. This additional capital has the following composition as of January 2019: (i) Additional Conservation Core Capital (2.5% of the RWA amount); (ii) Additional Countercyclical Core Capital (up to 2.5% of the RWA amount), and (iii) Additional Systemic Importance Core Capital (up to 2% of the RWA amount). Currently, Banrisul is subject only to the Additional Conservation Core Capital.

The world pandemic scenario, which has affected several nations in this first quarter of 2020, in addition to having consequences to public health, will have consequences in all sectors of the world economy. In this way, regulators have sought measures that make requirements more flexible. In relation to Regulatory Capital requirements, it is worth mentioning the National Monetary Council Resolution No. 4783, of March 16, 2020, which reduces the RWA levels when determining the amount of the Additional Conservation Core Capital portion for the next 2 years, commencing April 1, 2020.

#### **Credit Risk**

Credit risk is defined as the possibility of losses associated with the failure to meeting obligations by the counterparty in accordance to the agreed terms: devaluation or reduction of remuneration, expected gains on financial instrument arising from the deterioration of the credit quality of the counterparty, the intervening party or the mitigating instrument; restructuring of financial instruments; and the credit exposure recovery costs on troublesome assets.

The structure of Credit Risk assessment is based on models of Application and Behavior Score statistical methodologies and/or on the principle of collegiate technical decision, and thresholds of credit and risk limits

corresponding to the various decision-making levels are defined, aimed at speeding up credit grant, on the grounds of technically pre-defined credit limits for customers, according to the maximum exposures that Banrisul is willing to operate with each one of them, given the risk/return relation. These models are in constant validation and are periodically updated to maintain credit risk exposure at levels considered acceptable by the Company Management.

#### **Market Risk**

Market risk is defined as the possibility of losses arising from fluctuation on market values of instruments held by the institution. This definition includes the risk of changes in interest rates and stock prices, for instruments classified in the trading book, and foreign exchange risk and commodity prices, for instruments classified in the trading book or banking portfolio.

The management of market risk in Banrisul is segregated between transactions classified as "to trade", which comprises transactions in financial instruments, including derivatives, held for trading, intended for the hedge of other elements of the trading book, and that are not subject to the limitation of its negotiability, and transactions classified in the non-trading banking book portfolio, which consists of all transactions of the Institution that are not classified in the trading portfolio, such as the loan portfolio, the securities held to maturity, the time deposits funding, the savings deposits and other transactions held to maturity.

In the period, Banrisul has disclosed the interest-rate variation risk measurement metric, known as the IRRBB, to be used embedded into the loan portfolio, which is defined as the existing or prospective risk of the impact of adverse movements of interest rates on capital and in the Company's results, according to Central Bank of Brazil Circular No. 3876/18, effective from January 1, 2019. Another highlight was the Central Bank of Brazil Circular No. 3984/20, which established new calculation procedures for foreign exchange exposures of financial institutions.

Also noteworthy is the ongoing implementation of the requirements of CMN Resolution No. 4557/17, which provides for the new integrated risk management structure through the preparation and execution of action plans in conjunction with consulting firms.

# **Liquidity Risk**

The liquidity risk consists on the possibility of occurring losses resulting from the lack of sufficient liquid funds to efficiently honor expected and unexpected obligations, current and future, including those in connection to collaterals, without affecting its daily obligations and without incurring in significant losses; and the possibility the institution not being able to trade assets at market prices due to their relevant amount in relation to average usually traded volume, or to some market discontinuity.

In the period, the liquidity risk monitoring processes did not report the occurrence of liquidity crisis events, with risk indicators remaining at adequate levels in accordance with the risk policy and the limits set forth in the Risk Appetite Statement.

#### **Operational Risk**

The operational risk is defined as the possibility of losses resulting from external events or failure, deficiency or inadequacy of internal processes, people and systems. The management of operational risks aims at obtaining control over the risks, seeking to minimize them to protect the Bank and, hence, safeguard its equity and the interests of customers, shareholders, employees and stakeholders in general.

Concluded in 1Q20, the operational risk analysis encompasses all administrative areas of the Parent Company, the Prudential Conglomerate, and subsidiaries within Banrisul Group, enabling Banrisul's risk matrix to be updated. In addition, projects and activities are being carried out to adapt the operational risk database to comply with Central Bank of Brazil Circular No. 3979/20.

Facing the Covid-19 pandemic, aware of the health precautions recommended by the World Health Organization and the social distancing measures determined by governments, Banrisul has continued operating and taken

measures to help minimize the exposure of customers and employees to contagion, adapting all that was necessary, from credit policies to operating routines. The main measures taken by Banrisul focusing on operating routines, the following stand out: activation of operating contingency continuity plans; employees in remote work without compromising activities; widely marketing of digital and self-service channels, with tutorials on how to access services and encouraging the use of such channels; and minimizing number of employees per branch, who are working on shift schedules, and also in observance of restrictions linked to coping with the pandemic and with the adoption of further hygiene measures.

#### Socio-Environmental Risk

Socio-environmental risk is defined as the possibility of losses arising from social and environmental damages and must be identified by financial institutions as a component of the various risk modalities to which they are exposed to. Its management should consider routines and procedures that identify, classify, evaluate, monitor, mitigate and control the risk present in the institution's activities and operations.

Under management since the commencing date of CMN Resolution No. 4327/14 social and environmental risk has been included in the list of risks that must be managed in an integrated manner with other relevant risks affecting the Company, starting at the beginning of the validity of CMN Resolution No. 4557/17. Therefore, it has been incorporated into the Risk Appetite Statement and stress tests. In compliance with CMN Circular No. 3979/20, projects and activities are being carried out with a view to making database adjustments to identify operating losses linked to socio-environmental risks.

#### **BASEL RATIO**

As put forth by National Monetary Council Resolutions No. 4192/13 and No. 4193/13, regulatory capital and risk-weighted assets are calculated for the Prudential Conglomerate. In March 2020, reference equity reached R\$6,546.6 million, increasing R\$224.6 million in relation to March 2019, mainly due to the incorporation of results of the period. Tier II Capital decreased R\$177.7 million, due to the application of the Basel III schedule on instruments based on regulations prior to the released of the National Monetary Council Resolution No. 4192/13.

The total exposure of risk-weighted assets (RWA<sub>TOTAL</sub>) reached R\$43,234.4 million in March 2020, increasing R\$2,650.8 million in comparison to March 2019, mainly due to the growth of R\$1,776.8 million in credit risk (RWA<sub>CPAD</sub>) in line with the increase of credit operations, reflecting the new prudential rule for classification of large companies, effective March 2019, and by the increase of R\$451.3 million in operational risk (RWA<sub>OPAD</sub>), and by the increase of R\$422.6 million in market risk (RWA<sub>MPAD</sub>), mainly due to the increase of the foreign exchange risk (RWA<sub>CAM</sub>).

Taking into account the values of reference equity and of risk-weighted assets, Basel ratio reached 15.1% in March 2020, decreasing 0.5 pp. from March 2019. Core capital and Tier I Capital reached 14.3% in March 2020, both above minimum requirements. Leverage ratio calculated for March 2020 was 7.2%, with a minimum defined in 3.0% in force since January of 2018 according to National Monetary Council Resolution No. 4615/17.

#### **TECHNOLOGICAL MODERNIZATION**

# **TECHNOLOGY AND INFORMATION SECURITY**

Aligned with the transformation strategy, Banrisul is looking for new business models combined with the use of innovative technologies, essential for the Bank to remain competitive in the market. Banrisul's technological modernization process includes the digital transformation trend, the expansion of IT infrastructure and has been increasingly committed to the security of information. In 1Q20, Banrisul invested R\$81.4 million in technological modernization.

The improvement and modernization of the IT infrastructure provided an increase in resources and increasing information security and availability. It is noteworthy the leap in technological quality regarding the corporate storage solution, due to the acquisition of one of the best storage solutions on the market, boosting performance

for virtualized servers and databases; and the proof of concept of a Robotic Process Automation - RPA solution, which will enable the automation of processes with a reduction in the labor cost in various system operations.

As to systems development, improvements and tools were implemented into supporting areas for the development of corporate systems, with the main objective of fostering agility, modernity and security in the development and administration of systems. Through the analysis of code security standards, some systems developed by Banrisul started to be validated by security standards during early development stages, in order to reduce vulnerabilities and increase security.

In the first quarter of 2020, Banrisul participated in the Proof of Concept (POC) of the Brazilian Banking Association (ABBC), as a member of the working group dedicated to quickly implementing and testing the standards of the UK's Open Banking Implementation Entity (OBIE), one of the main Open Banking APIs, in a test environment, for checking registration information and transference of funds between accounts, triggered by third-party applications. Like Banrisul, other banks were participating in the discussions about this implementation. The Proof of Concept also had the presence of several Fintechs associated with the Brazilian Digital Credit Association (ABCD).

Due to the Covid-19 pandemic, the Contingency Plan for remote work was activated at the end of the first quarter of 2020. In a few days, Banrisul installed and configured the entire infrastructure to support videoconference solutions, allowing a thousand conferences in the first week of remote work, as well as expanding links with the telecom operators so that employees could remotely access the Bank's digital environment, in compliance with the recommendations for social distancing and ensuring the continuity of the services provided by the Bank.

#### **DIGITAL TRANSFORMATION**

Involving the Institution's business and technology areas, Digital Transformation has the mission of promoting a favorable environment for digital ecosystems, keeping Banrisul competitive in this new arena of the banking system. In the first quarter of 2020, the initiatives were centered in consolidating new procedures, reinforcing the alignment of the solutions developed to the Institution's strategic objectives; the constant promotion of the agile method culture, through training and lectures sessions involving all the Bank's business and technology areas; and in measures to modernize technological processes and tools to support the development of new products in a more expedite, fluid way, aiming at the ongoing search for new technological frontiers.

In the first quarter of 2020, improvements were carried out, such as the provision of products and services for non-customers Individual Micro Entrepreneurs (MEIs), the availability of features to alter credit card limits within the Banrisul Digital app, fostering customer autonomy; and improvements in the user experience in the "Investing" process, adding more transparency and agility to users. Also noteworthy is the improvement of the user experience when subscribing and managing Vero RePay, Vero's recurring payment solution; the optimization of the Vero accreditation process, aiming at significantly reducing the average time to complete the process of acquiring a payment method solution; and the implementation of Agrofácil, the new credit system for agricultural financing, which simplifies the service to rural producers when serviced at branches.

## **HUMAN RESOURCES**

Banrisul ended the first quarter of 2020 with 10,237 employees, 45% female and 55% male, and 1,929 graduate and undergraduate interns. During the period, internal selection processes were carried out, enabling carrier progression, as well as encouraging the search for areas of activity aligned with employees' knowledge and motivations.

Employees are the means to achieve organizational success, which is why Banrisul continuously seeks incentives for the development and improvement of its work force. In the first quarter of 2020, R\$5.2 million were invested in corporate education, as well as participation in 17.7 thousand hours of on-site courses and 50.4 thousand hours of distance learning, with 14.7 thousand participations. Banrisul also encourages the qualification of employees through offering partial scholarships for undergraduate, graduate, master's and doctorate courses.

Considering the recommendations of gubernatorial public health agencies, the attempt to reduce COVID - 19 contagion curve within the State and in Brazil, and also to maintain business continuity and the servicing of customers in such an exceptional moment, Banrisul has adopt shift work schedules for employees involving both remote work and on-site work, as well as placed risk group employees and interns in distance activities the presence of face-to-face work for employees and interns in risk groups in mandatory remote work task, having approximately 63% of the head count in social distancing. Likewise, on-site training and qualification activities were suspended. Customer service activities at branches must be carried out upon scheduling, in order to avoid the gathering of people and ensure the necessary safety and care actions.

# SOCIAL AND ENVIRONMENTAL RESPONSIBILITY

Banrisul's Social and Environmental Responsibility Policy establishes the sustainability guidelines for the Bank's as well as for all the companies within Banrisul Group. Since 2013, the Bank follows the United Nations Global Compact initiative, developed with the objective of mobilizing the international business community into adopting in their business practices internationally accepted values in the areas of human rights, labor relations, environment and corruption fighting.

Among the measures to continuously improve the integration of these principles into the business strategy, culture and daily operations, the participation in various forums stands out, such as interinstitutional commissions, state programs and committees that encourage environmental preservation and sustainable agriculture. By means of the *Programa Sementes Banrisul* (Banrisul Seeds Program), the Bank distributed in 1Q20 around 24 million seeds to 717 beneficiaries, including the partnership with the State Education Department and Emater aimed at serving communities with students in socially vulnerable situations. The program is in line with the objective of stimulating sustainable rural development strategies in the communities where the Bank operates. Among actions favoring social environments, the project "Coletor de Tampinhas" (plastic lid collector) stands out, used to recycle plastic caps for the purchase of walking canes for visually impaired individuals. In the socio-educational context, the Pescar Banrisul Project, aimed at young people in vulnerable situations, started its 17th class in February 2020.

#### **AWARDS**

January/2020. Banrisul's equity funds are among the most profitable in the market.

Banrisul Equity and Banrisul Dividends funds were featured in the financial publication Valor Investe.

March / 2020. Banrisul is the preferred brand for company managers and market executives in the RS in the Public Company category in Rio Grande do Sul.

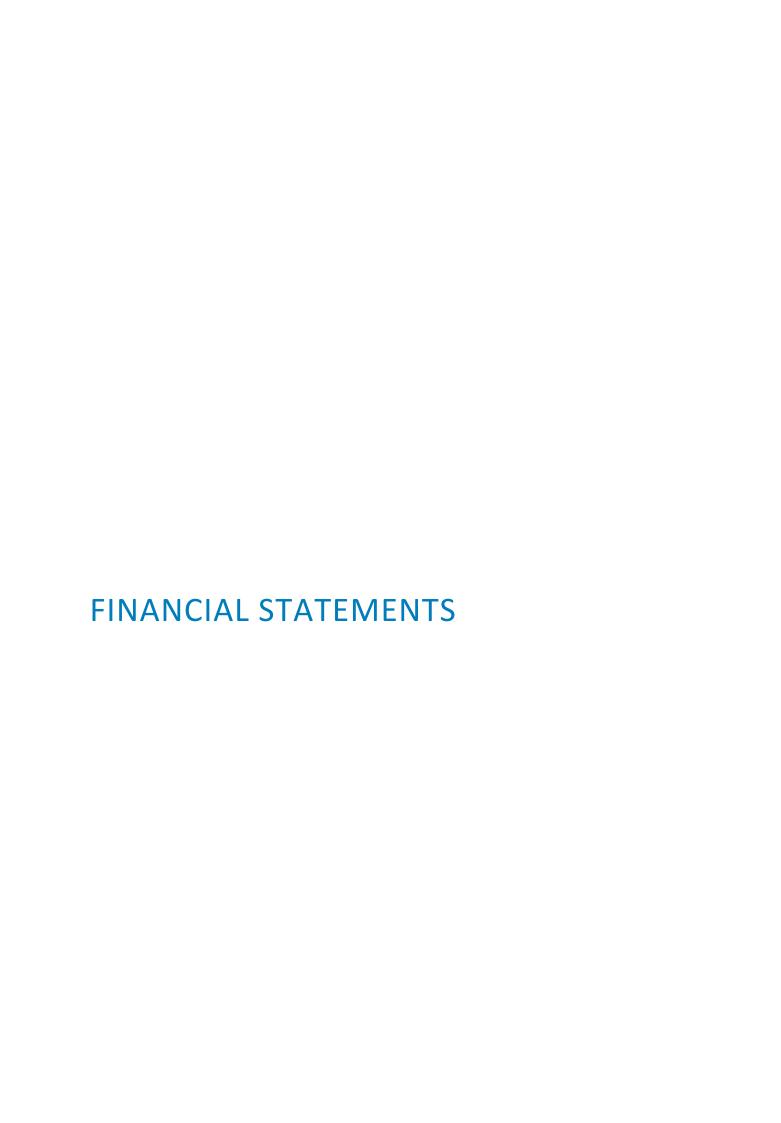
According to the Marcas de Quem Decide survey, promoted by Jornal do Comércio in partnership with Qualidata, Banrisul is among the five most remembered and preferred brands in the Bank category. The Company is also among the five most remembered brands in the Digital Certification category.

# **ACKNOWLEDGMENT**

At the end of the first quarter, we started facing a challenging period at both national and global scales. Even so, Banrisul remained firmly committed to customers, investors and employees, ensuring the continuity of all business and services provided by the Company.

In hopes of a favorable scenario for overcoming these challenges and resuming economic growth, we will continue to seek solutions to mitigating the impacts and are grateful for the confidence placed in Banrisul. Count on us!

Management



# **BALANCE SHEET**

(In Thousands of Reais)

	_	P	arent Company		Consolidated
ASSETS	Note	03/31/2020	12/31/2019	03/31/2020	12/31/2019
Cash	4	8,151,905	2,172,860	8,153,205	2,174,148
Financial Instruments		67,996,465	72,406,015	69,902,469	74,491,871
Compulsory Deposits of Central Bank of Brazil	6	6,672,669	12,186,091	6,672,669	12,186,091
Securities and Derivative Financial Instruments	7	25,600,517	24,620,918	25,889,219	24,938,284
Trading Securities		5,665,787	5,618,271	5,942,731	5,923,423
Securities available for sale		173	171	2,109	2,662
Securities Held to Maturity		19,056,996	18,871,167	19,066,818	18,880,890
Derivative Financial Instruments		877,561	131,309	877,561	131,309
Loans	8	33,193,366	32,979,599	33,193,366	32,979,599
Other Financial Assets	9	5,360,638	5,399,979	6,980,437	7,170,329
Provisions for Expected Losses Associated with Credit Risk	8e	(2,856,549)	(2,809,530)	(2,859,046)	(2,811,390)
Leases		25,824	28,958	25,824	28,958
Lease Receivables	8	29,358	31,482	29,358	31,482
Provisions for Expected Losses	8e	(3,534)	(2,524)	(3,534)	(2,524)
Tax Credit	10	2,773,474	2,705,430	2,778,867	2,711,133
Other Assets	11	1,105,063	858,751	1,030,780	758,058
Investments in Associates and Subsidiaries	12	1,708,405	1,630,018	126,186	123,134
Goodwill	12	7,175	8,110	7,175	8,110
Fixed Assets for Use	13	861,604	835,579	965,338	932,714
Intangible	14	1,621,436	1,613,140	1,623,874	1,615,362
_	13 and	(1,285,779)	(1,235,107)	(1,317,888)	(1,264,941)
Depreciation and Amortization	14	02 020 740	00 004 706	02 270 000	04 540 500
TOTAL ASSETS		82,939,748	80,994,796	83,270,006	81,549,589
LIABILITIES AND EQUITY					
Deposits and Other Financial Instruments		70,474,275	69,032,680	70,664,539	69,432,157
Deposits	15	53,966,080	53,672,965	53,933,796	53,640,084
Demand Deposits		2,802,609	3,237,941	2,793,272	3,228,976
Saving Deposits		9,705,603	9,622,161	9,705,603	9,622,161
Interbank Deposits		1,089,285	457,089	1,089,285	457,089
Time Deposits		40,366,761	40,354,104	40,343,814	40,330,188
Other Deposits		1,822	1,670	1,822	1,670
Funding in the Open Market	15	4,067,506	3,577,107	3,822,491	3,391,443
Resources of Acceptances and Issuance of Securities	15	3,611,437	3,847,623	3,351,222	3,560,166
Loan Obligations	16	890,727	708,838	890,752	708,929
Onlendings	17	1,509,015	1,551,223	1,509,015	1,551,223
Other Financial Liabilities	18	6,429,510	5,674,924	7,157,263	6,580,312
Provisions	19	1,885,122	1,929,279	1,892,030	1,936,040
Deferred Tax Liabilities	10b	365,572	302,648	366,065	304,482
Other liabilities	20	2,147,771	1,937,822	2,278,325	2,082,548
EQUITY	21	8,067,008	7,792,367	8,069,047	7,794,362
Capital		5,200,000	5,200,000	5,200,000	5,200,000
Capital Reserves		4,511	4,511	4,511	4,511
Profit Reserves		2,872,851	2,872,851	2,872,851	2,872,851
Other Comprehensive Results		(168,447)	(284,995)	(168,447)	(284,995)
Accumulated profits		158,093	-	158,093	-
Non-controlling Interest		-	-	2,039	1,995
TOTAL LIABILITIES AND EQUITY		82,939,748	80,994,796	83,270,006	81,549,589

The accompanying notes are an integral part of these Financial Statements.

# **INCOME STATEMENT**

(In Thousands of Reais, except Earnings per Share)

Note		-	Par	ent Company	Consolidated		
Credit, Leasing and Other Loans		Note	01/01 to	01/01 to	01/01 to	01/01 to	
Credit, Leasing and Other Loans         1,526,007         1,624,624         1,526,007         1,624,624           Securities         257,437         370,915         261,824         378,250           Derivative Financial Instruments         758,150         7,426         758,150         7,426           Foreign Exchange         244,947         63,001         244,947         63,001         244,947         63,001           Compulsory Investments         130,438         190,896         130,438         190,896         130,438         190,896           EXPENSES FROM FINANCIAL INTERMEDIATION         1,345,7794         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,964)         (109,971)         (317,961)         (109,972)         (285,241)         (318,04)			03/31/2020	03/31/2019	03/31/2020	03/31/2019	
Securities         257,437         370,915         261,824         378,250           Derivative Financial Instruments         788,150         7,426         788,150         7,426         788,150         7,426         788,150         7,626         788,150         7,626         788,150         7,626         785,150         7,63,501         780,501         36,501         780,501         36,501         780,603         190,806         130,408         190,806         180,808         190,806         180,808         190,806         180,808         190,806         180,808         190,806         180,808         190,806         180,808         190,806         180,808         190,806         180,808         190,806         180,808         190,806         180,808         190,806         180,808         190,806         180,808         190,808         180,808         190,808         180,808         190,809         190,808         180,900         190,977         180,808         180,803         131,964         11,099,977         180,000         180,600         180,809         190,977         180,000         180,808         183,803         190,977         180,000         190,973         180,000         190,973         180,000         111,241         190,421         190,425         190,425 <td>INCOME FROM FINANCIAL INTERMEDIATION</td> <td></td> <td>2,916,979</td> <td>2,257,362</td> <td>2,921,366</td> <td>2,264,697</td>	INCOME FROM FINANCIAL INTERMEDIATION		2,916,979	2,257,362	2,921,366	2,264,697	
Derivative Financial Instruments         758,150         7,426         758,150         7,426           Foreign Exchange         244,947         63,501         244,947         63,501         244,947         63,501           Compulsory Investments         130,438         190,896         130,488         190,896         190,890         190,890         190,890         190,907         191,896         191,896         191,897         191,897         191,818         190,973         180,977         180,977         180,977         180,977         180,973         180,973         180,973         180,973         190,973         190,973         190,973         190,973         190,973         190,973	Credit, Leasing and Other Loans		1,526,007	1,624,624	1,526,007	1,624,624	
Foreign Exchange         244,947         63,501         244,947         63,501           Compulsory Investments         130,438         190,896         130,438         190,896         191,048         190,896         191,048         190,896         191,0997         1000	Securities		257,437	370,915	261,824	378,250	
Compulsory Investments         130,438         190,896         130,438         190,896           EXPENSES FROM FINANCIAL INTERMEDIATION         1,663,341         (924,298)         (1,698,902)         (918,984)           Funding Operations in the Market         (1,345,377)         (814,327)         (1,341,838)         (809,007)           Borrowings, Assignments and Onlendings         (317,944)         (197,97)         (10,345,377)         (10,345,377)         (13,457,173)         (13,457,173)         (13,457,173)         (13,457,173)         (13,457,173)         (13,457,173)         (13,457,173)         (13,457,173)         (13,457,173)         (13,457,173)         (13,457,1	Derivative Financial Instruments		758,150	7,426	758,150	7,426	
EXPENSES FROM FINANCIAL INTERMEDIATION         (1,663,341)         (924,298)         (1,599,802)         (918,984)           Funding Operations in the Market         (1,345,377)         (814,327)         (31,31,864)         (100,9771)         (317,964)         (100,9771)         (100,9771)         (100,9777)         (100,9787)         (100,9787)         (110,9787)         (110,9787)         (110,9787)         (110,9787)         (110,9787)         (110,9787)         (110,9787)         (110,9787)         (110,9787)	Foreign Exchange		244,947	63,501	244,947	63,501	
Funding Operations in the Market	Compulsory Investments		130,438	190,896	130,438	190,896	
Borrowings, Assignments and Onlendings         (317,964)         (109,971)         (317,964)         (109,977)           INCOME FROM FINANCIAL INTERMEDIATION         1,253,638         1,333,064         1,261,564         1,345,713           Provisions for Expected Losses Associated with Credit Risk         (296,292)         (285,208)         (296,608)         285,421           OTHER OPERATING INCOME         318,283         306,073         608,371         599,335           Income from Bank Fees         22a         318,283         299,209         504,236         490,733           Result of Participation in Associates and Subsidiaries         88,618         88,503         10,849         11,244           Other Income         22b         102,430         118,361         93,286         97,458           Other Operating Expenses         23a         (500,671)         (490,401)         (505,100)         (494,063)           Other Operating Expenses         23b         (500,671)         (490,401)         (505,001)         (494,063)           Other Operating Expenses         23b         (500,671)         (490,401)         (505,001)         (496,063)           Other Axing Sepases         23a         (500,671)         (422,799)         (415,249)         (456,799)           Tax Expens	EXPENSES FROM FINANCIAL INTERMEDIATION		(1,663,341)	(924,298)	(1,659,802)	(918,984)	
NECOME FROM FINANCIAL INTERMEDIATION   1,253,638   1,333,064   1,261,564   2,945,211     Provisions for Expected Losses Associated with Credit Risk   (296,292)   (285,208)   (296,608)   (285,421)     OTHER OPERATING INCOME   509,331   506,073   608,371   599,4355     Income from Bank Fees   22   318,283   299,09   504,236   490,733     Result of Participation in Associates and Subsidiaries   22   102,430   118,361   93,286   97,458     Other Operating Expenses   22   102,430   118,361   93,286   97,458     Other Operating Expenses   23   (500,671   490,341   (505,100)   (494,063)     Other Administrative Expenses   23   (389,145   (422,799   415,249)   (456,779     Tax Expenses   23   (164,036   126,787   (174,852   129,251     Operational result   318,517   421,309   358,966   461,132     INCOME EXPENSES   32   (164,036   (167,753   499,366   461,132     INCOME EXPENSES   338,914   (421,309   358,966   461,132     INCOME TAX AND SOCIAL CONTRIBUTION   24   (28,856   (67,753   (69,268   107,392     Deferred   318,517   421,309   358,966   461,132     INCOME TAX AND SOCIAL CONTRIBUTION   24   (28,856   (67,753   (69,268   107,392     Deferred   325,075   (36,143   (76,301   (102,282     DEFENPLOYEE PROFIT SHARING   32,139   (33,599   32,130   336,901     NON-CONTROLLING INTEREST   (46   (182   100,000   100,000     NON-CONTROLLING INTEREST   (46   (182   100,000   100,000   100,000   100,000     NON-CONTROLLING INTEREST   (46   (182   100,000   100	Funding Operations in the Market		(1,345,377)	(814,327)	(1,341,838)	(809,007)	
Provisions for Expected Losses Associated with Credit Risk         (296,292)         (285,208)         (296,698)         285,208           OTHER OPERATING INCOME         509,331         506,073         608,371         599,435           Income from Bank Fees         22a         318,283         299,09         504,236         490,733           Result of Participation in Associates and Subsidiaries         88,618         88,503         10,849         11,244           Other Income         22b         102,430         118,361         93,286         97,458           Other Operating Expenses         (1,148,160)         (1,132,620)         (121,4361)         (1,188,595)           Personnel expenses         23a         (500,671)         (490,341)         (505,100)         (494,063)           Other Administrative Expenses         23b         (389,145)         (422,799)         (415,249)         (456,779)           Tax Expenses         (23c)         (61,036)         (174,852)         (129,521)         (490,341)         (505,100)         (189,603)           Other Expenses         (23c)         (389,145)         (422,799)         (415,249)         (456,779)         (129,281)         (422,799)         (415,242)         (417,245)         (129,281)         (422,799)         (450,281)	Borrowings, Assignments and Onlendings		(317,964)	(109,971)	(317,964)	(109,977)	
OTHER OPERATING INCOME         509,331         506,073         608,371         599,435           Income from Bank Fees         22a         318,283         299,209         504,236         490,733           Result of Participation in Associates and Subsidiaries         22b         102,430         118,361         93,286         97,458           Other Operating Expenses         23a         100,430         118,361         93,286         97,458           Other Operating Expenses         23a         (500,671)         (490,431)         (505,100)         (494,063)           Other Administrative Expenses         23b         389,145         (422,799)         (415,249)         (496,679)           Tax Expenses         (94,308)         (92,693)         (119,160)         (118,502)           Other Expenses         23c         (164,036)         (126,787)         (474,852)         (129,251)           Operational result         318,517         421,309         358,966         461,132           INCOME ERFORE INCOME TAX AND PROFIT SHARING         318,517         421,309         358,966         461,132           Current         6,219         (4,610)         7,033         (5,100)           Eeferred         6,219         (4,610)         7,033         (5,1	INCOME FROM FINANCIAL INTERMEDIATION		1,253,638	1,333,064	1,261,564	1,345,713	
Ricome from Bank Fees   22a   318,283   299,209   504,236   490,736   Result of Participation in Associates and Subsidiaries   88,618   88,503   10,849   11,244   10,440   10,440   118,361   93,286   97,458   10,449   118,361   93,286   97,458   10,449   118,361   93,286   97,458   10,449   118,361   93,286   97,458   118,361   93,286   97,458   118,361   93,286   97,458   118,361   93,286   97,458   118,361   93,286   97,458   118,361   93,286   11,2459   11,	Provisions for Expected Losses Associated with Credit Risk		(296,292)	(285,208)	(296,608)	(285,421)	
Result of Participation in Associates and Subsidiaries         88,618         88,503         10,849         11,248           Other Income         22b         102,430         118,361         93,286         97,458           Other Operating Expenses         1,148,160         (1,132,620)         (1,214,361)         (1,198,595)           Personnel expenses         23a         (500,671)         (490,341)         (505,100)         (494,063)           Other Administrative Expenses         23b         (389,145)         (422,799)         (415,249)         (456,779)           Tax Expenses         (94,308)         (92,693)         (119,160)         (118,502)           Other Expenses         23c         (164,036)         (126,787)         (174,852)         (129,251)           Operational result         318,517         421,309         358,966         461,132           INCOME ERFORE INCOME TAX AND PROFIT SHARING         318,517         421,309         358,966         461,132           INCOME TAX AND SOCIAL CONTRIBUTION         24         (28,856)         (67,753)         (69,268)         (107,392)           Deferred         6,219         (4,610)         7,033         (5,110)           EMPLOYEE PROFIT SHARING         32,139         33,599         32,130	OTHER OPERATING INCOME		509,331	506,073	608,371	599,435	
Other Income         22b         102,430         118,361         93,286         97,488           Other Operating Expenses         (1,48,160)         (1,312,620)         (2,114,610)	Income from Bank Fees	22a	318,283	299,209	504,236	490,733	
Other Operating Expenses         (1,148,160)         (1,132,620)         (1,214,361)         (1,198,595)           Personnel expenses         23a         (500,671)         (490,341)         (505,100)         (494,063)           Other Administrative Expenses         23b         (389,145)         (422,799)         (415,249)         (456,779)           Tax Expenses         (94,308)         (92,693)         (119,160)         (118,502)           Other Expenses         23c         (164,036)         (126,787)         (174,852)         (129,251)           Operational result         318,517         421,309         358,966         461,132           INCOME EKPORE INCOME TAX AND PROFIT SHARING         318,517         421,309         358,966         461,132           INCOME TAX AND SOCIAL CONTRIBUTION         24         (28,856)         (67,753)         (69,268)         (107,392)           Current         5,219         (4,61)         7,031         (51,012)           Deferred         6,219         (4,61)         7,031         (51,012)           Deferred PROFIT SHARING         32,139         (33,599)         (32,130)         (33,601)           NON-CONTROLLING INTEREST         257,522         319,957         257,522         319,957           <	Result of Participation in Associates and Subsidiaries		88,618	88,503	10,849	11,244	
Personnel expenses         23a         (500,671)         (490,341)         (505,100)         (494,063)           Other Administrative Expenses         23b         (389,145)         (422,799)         (415,249)         (456,779)           Tax Expenses         (94,308)         (92,693)         (119,160)         (118,502)           Other Expenses         23c         (164,036)         (126,787)         (174,852)         (129,251)           Operational result         318,517         421,309         358,966         461,132           INCOME BEFORE INCOME TAX AND PROFIT SHARING         318,517         421,309         358,966         461,132           INCOME TAX AND SOCIAL CONTRIBUTION         24         (28,856)         (67,753)         (69,268)         (107,392)           Current         (35,075)         (63,143)         (76,301)         (102,282)           Deferred         6,219         (4,610)         7,033         (5,110)           EMPLOYEE PROFIT SHARING         (32,139)         (33,599)         (32,130)         (33,601)           NON-CONTROLLING INTEREST         -         -         (46)         (182)           NET INCOME         257,522         319,957         257,522         319,957           Earnings per Share         <	Other Income	22b	102,430	118,361	93,286	97,458	
Other Administrative Expenses         23b         (389,145)         (422,799)         (415,249)         (456,779)           Tax Expenses         (94,308)         (92,693)         (119,160)         (118,502)           Other Expenses         23c         (164,036)         (126,787)         (174,852)         (129,251)           Operational result         318,517         421,309         358,966         461,132           INCOME BEFORE INCOME TAX AND PROFIT SHARING         318,517         421,309         358,966         461,132           INCOME TAX AND SOCIAL CONTRIBUTION         24         (28,856)         (67,753)         (69,268)         (107,392)           Current         (35,075)         (63,143)         (76,301)         (102,282)           Deferred         6,219         (4,610)         7,033         (5,110)           EMPLOYEE PROFIT SHARING         (32,139)         (33,599)         (32,130)         (33,601)           NON-CONTROLLING INTEREST         257,522         319,957         257,522         319,957           Earnings per Share         257,522         319,957         257,522         319,957           Commom Shares         0.63         0.78         0.63         0.78           Preferred Shares B         0.63	Other Operating Expenses		(1,148,160)	(1,132,620)	(1,214,361)	(1,198,595)	
Tax Expenses         (94,308)         (92,693)         (119,160)         (118,502)           Other Expenses         23c         (164,036)         (126,787)         (174,852)         (129,251)           Operational result         318,517         421,309         358,966         461,132           INCOME BEFORE INCOME TAX AND PROFIT SHARING         318,517         421,309         358,966         461,132           INCOME TAX AND SOCIAL CONTRIBUTION         24         (28,856)         (67,753)         (69,268)         (107,392)           Current         (35,075)         (63,143)         (76,301)         (102,282)           Deferred         6,219         (4,610)         7,033         (5,110)           EMPLOYEE PROFIT SHARING         (32,139)         (33,599)         (32,130)         (33,601)           NON-CONTROLLING INTEREST         -         -         -         -         (46)         (182)           NET INCOME         257,522         319,957         257,522         319,957           Earnings per Share         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Personnel expenses	23a	(500,671)	(490,341)	(505,100)	(494,063)	
Other Expenses Operational result         23c         (164,036)         (126,787)         (174,852)         (129,251)           Operational result         318,517         421,309         358,966         461,132           INCOME BEFORE INCOME TAX AND PROFIT SHARING         318,517         421,309         358,966         461,132           INCOME TAX AND SOCIAL CONTRIBUTION         24         (28,856)         (67,753)         (69,268)         (107,392)           Current         (35,075)         (63,143)         (76,301)         (102,282)           Deferred         6,219         (4,610)         7,033         (5,110)           EMPLOYEE PROFIT SHARING         (32,139)         (33,599)         (32,130)         (33,601)           NON-CONTROLLING INTEREST         257,522         319,957         257,522         319,957           Earnings per Share         257,522         319,957         257,522         319,957           Common Shares         0.63         0.78         0.63         0.78           Preferred Shares A         0.63         0.78         0.63         0.78           Attributable Net Income (R\$)         30,01         30,01         30,01         30,01         30,01         30,01         30,01         30,01         30,01	Other Administrative Expenses	23b	(389,145)	(422,799)	(415,249)	(456,779)	
Operational result         318,517         421,309         358,966         461,132           INCOME BEFORE INCOME TAX AND PROFIT SHARING         318,517         421,309         358,966         461,132           INCOME TAX AND SOCIAL CONTRIBUTION         24         (28,856)         (67,753)         (69,268)         (107,392)           Current         (35,075)         (63,143)         (76,301)         (102,282)           Deferred         6,219         (4,610)         7,033         (5,110)           EMPLOYEE PROFIT SHARING         (32,139)         (33,599)         (32,130)         (33,601)           NON-CONTROLLING INTEREST         -         -         (46)         (182)           NET INCOME         257,522         319,957         257,522         319,957           Earnings per Share         Earning per Thousand Shares (R\$)         0.63         0.78         0.63         0.78           Commom Shares         0.62         0.80         0.62         0.80           Preferred Shares B         0.63         0.78         0.63         0.78           Attributable Net Income (R\$)         129,134         160,418         129,134         160,418           Commom Shares         129,134         160,418         129,134         16	Tax Expenses		(94,308)	(92,693)	(119,160)	(118,502)	
INCOME BEFORE INCOME TAX AND PROFIT SHARING   318,517   421,309   358,966   461,132   180,000	Other Expenses	23c	(164,036)	(126,787)	(174,852)	(129,251)	
INCOME TAX AND SOCIAL CONTRIBUTION   24   (28,856)   (67,753)   (69,268)   (107,392)   (102,282)   (107,392)   (102,282)   (107,392)   (102,282)   (107,392)   (102,282)   (107,392)   (102,282)   (107,392)   (102,282)   (107,392)   (109,282)   (107,392)   (109,282)   (107,392)   (109,282)   (	Operational result		318,517	421,309	358,966	461,132	
Current         (35,075)         (63,143)         (76,301)         (102,282)           Deferred         6,219         (4,610)         7,033         (5,110)           EMPLOYEE PROFIT SHARING         (32,139)         (33,599)         (32,130)         (33,601)           NON-CONTROLLING INTEREST         -         -         (46)         (182)           NET INCOME         257,522         319,957         257,522         319,957           Earnings per Share         Earning per Thousand Shares (R\$)         0.63         0.78         0.63         0.78           Commom Shares         0.63         0.78         0.63         0.78           Preferred Shares B         0.63         0.78         0.63         0.78           Attributable Net Income (R\$)         129,134         160,418         129,134         160,418           Preferred Shares A         847         1,162         847         1,162	INCOME BEFORE INCOME TAX AND PROFIT SHARING		318,517	421,309	358,966	461,132	
Deferred         6,219         (4,610)         7,033         (5,110)           EMPLOYEE PROFIT SHARING         (32,139)         (33,599)         (32,130)         (33,601)           NON-CONTROLLING INTEREST         -         -         (46)         (182)           NET INCOME         257,522         319,957         257,522         319,957           Earnings per Share         Earning per Thousand Shares (R\$)         -	INCOME TAX AND SOCIAL CONTRIBUTION	24	(28,856)	(67,753)	(69,268)	(107,392)	
EMPLOYEE PROFIT SHARING       (32,139)       (33,599)       (32,130)       (33,601)         NON-CONTROLLING INTEREST       -       -       -       (46)       (182)         NET INCOME       257,522       319,957       257,522       319,957         Earnings per Share       Earning per Thousand Shares (R\$)       -	Current		(35,075)	(63,143)	(76,301)	(102,282)	
NON-CONTROLLING INTEREST         -         -         -         (46)         (182)           NET INCOME         257,522         319,957         257,522         319,957           Earnings per Share         Earning per Thousand Shares (R\$)           Commom Shares         0.63         0.78         0.63         0.78           Preferred Shares A         0.62         0.80         0.62         0.80           Preferred Shares B         0.63         0.78         0.63         0.78           Attributable Net Income (R\$)         4         10,418         129,134         160,418         129,134         160,418           Preferred Shares A         847         1,162         847         1,162	Deferred		6,219	(4,610)	7,033	(5,110)	
NET INCOME         257,522         319,957         257,522         319,957           Earnings per Share         Earning per Thousand Shares (R\$)           Commom Shares         0.63         0.78         0.63         0.78           Preferred Shares A         0.62         0.80         0.62         0.80           Preferred Shares B         0.63         0.78         0.63         0.78           Attributable Net Income (R\$)         Commom Shares           Preferred Shares A         129,134         160,418         129,134         160,418           Preferred Shares A         847         1,162         847         1,162	EMPLOYEE PROFIT SHARING		(32,139)	(33,599)	(32,130)	(33,601)	
Earnings per Share         Earning per Thousand Shares (R\$)         Commom Shares       0.63       0.78       0.63       0.78         Preferred Shares A       0.62       0.80       0.62       0.80         Preferred Shares B       0.63       0.78       0.63       0.78         Attributable Net Income (R\$)       Commom Shares         Preferred Shares A       129,134       160,418       129,134       160,418         Preferred Shares A       847       1,162       847       1,162	NON-CONTROLLING INTEREST		=	-	(46)	(182)	
Earning per Thousand Shares (R\$)         Commom Shares       0.63       0.78       0.63       0.78         Preferred Shares A       0.62       0.80       0.62       0.80         Preferred Shares B       0.63       0.78       0.63       0.78         Attributable Net Income (R\$)       Commom Shares         Preferred Shares A       129,134       160,418       129,134       160,418         Preferred Shares A       847       1,162       847       1,162	NET INCOME		257,522	319,957	257,522	319,957	
Commom Shares         0.63         0.78         0.63         0.78           Preferred Shares A         0.62         0.80         0.62         0.80           Preferred Shares B         0.63         0.78         0.63         0.78           Attributable Net Income (R\$)         Commom Shares           Preferred Shares A         129,134         160,418         129,134         160,418           Preferred Shares A         847         1,162         847         1,162	Earnings per Share						
Preferred Shares A         0.62         0.80         0.62         0.80           Preferred Shares B         0.63         0.78         0.63         0.78           Attributable Net Income (R\$)         Commom Shares           Preferred Shares A         129,134         160,418         129,134         160,418           Preferred Shares A         847         1,162         847         1,162	Earning per Thousand Shares (R\$)						
Preferred Shares B         0.63         0.78         0.63         0.78           Attributable Net Income (R\$)	Commom Shares		0.63	0.78	0.63	0.78	
Attributable Net Income (R\$)         129,134         160,418         129,134         160,418           Preferred Shares A         847         1,162         847         1,162	Preferred Shares A		0.62	0.80	0.62	0.80	
Commom Shares         129,134         160,418         129,134         160,418           Preferred Shares A         847         1,162         847         1,162	Preferred Shares B		0.63	0.78	0.63	0.78	
Preferred Shares A         847         1,162         847         1,162	Attributable Net Income (R\$)						
	Commom Shares		129,134	160,418	129,134	160,418	
Preferred Shares B 127.541 158.377 127.541 158.377	Preferred Shares A		847	1,162	847	1,162	
127,511 130,577 127,541 130,577	Preferred Shares B		127,541	158,377	127,541	158,377	

The accompanying notes are an integral part of these Financial Statements.

# STATEMENT OF COMPREHENSIVE INCOME

(In Thousands of Reais, except Earnings per Share)

		Parent Company		Consolidated
	01/01 to 03/31/2020	01/01 to 03/31/2019	01/01 to 03/31/2020	01/01 to 03/31/2019
NET INCOME	257,522	319,957	257,522	319,957
Non-controlling interest	-	-	46	182
Net Income for the Period Attributable to Shareholders	257,522	319,957	257,568	320,139
Items Subject to Reclassification into the Income Statement	116,548	2,163	116,548	2,163
Securities available for sale	(1,060)	(84)	(1,060)	(84)
Change in Market Value	(1,408)	(89)	(1,408)	(89)
Tax Effect	348	5	348	5
Foreign Exchange Variations on Investments Abroad	117,608	2,247	117,608	2,247
Comprehensive Income for the Period, Net of Tax				
Income and Social Contribution	116,548	2,163	116,548	2,163
Total Comprehensive Income for the Period, Net of Tax				
Income and Social Contribution	374,070	322,120	374,116	322,302
Comprehensive Income Attributable to Controllers	374,070	322,120	374,070	322,120
Comprehensive Income Attributable to Non-Controllers	-	-	46	182

The accompanying notes are an integral part of these Financial Statements

# STATEMENT OF CHANGES IN EQUITY

(In Thousands of Reais)

						_					
	-				Profit Reserves						
	Note		Capital				Other Valuation	Retained	<b>Total Parent</b>	Non-Controlling	Total
		Share ]Capital	Reserves	Legal	Statutory	For Expansion	Adjustment	Earnings	Company	Interest	Consolidated
Balance as of January 01, 2019		4,396,719	4,511	529,055	1,892,138	644,112	(191,464)	-	7,275,071	3,832	7,278,903
Other Valuation Adjustments		-	-	-	-						
Mark-to-Market of Available-for-Sale Securities		-	-	-	-	-	(84)	-	(84)	-	(84)
Foreign Exchange Effects on Investments Abroad		-	-	-	-	-	2,247	-	2,247	-	2,247
Change in Non-Controlling Interest		-	-	-	-	-	-	-	-	185	185
Reclassification to Results for Future Years		-	-	-	-		-	(104,567)	(104,567)	-	(104,567)
Net Income						-	-	319,957	319,957	-	319,957
Allocation of Net Income	21 (c)	-	-	-	-						
Interest on Equity		-	-		-	-	-	(127,678)	(127,678)	-	(127,678)
Balance as of March 31, 2019		4,396,719	4,511	529,055	1,892,138	644,112	(189,301)	87,712	7,364,946	4,017	7,368,963
Balance as of January 01, 2020		5,200,000	4,511	596,276	2,069,074	207,501	(284,995)	-	7,792,367	1,995	7,794,362
Other Valuation Adjustments											
Mark-to-Market of Available-for-Sale Securities		-	-	-	-	-	(1,060)	-	(1,060)	-	(1,060)
Foreign Exchange Effects on Investments Abroad		-	-	-	-	-	117,608	-	117,608	-	117,608
Change in Non-Controlling Interest		-	-	-	-	-	-	-	-	44	44
Reclassification to Results for Future Years						-	-	1,538	1,538	-	1,538
Net Income		-	-	-	-	-	-	257,522	257,522	-	257,522
Allocation of Net Income	21 (c)										
Interest on Equity		-	-	-	-	-	-	(100,967)	(100,967)	-	(100,967)
Balance as of March 31, 2019		5,200,000	4,511	596,276	2,069,074	207,501	(168,447)	158,093	8,067,008	2,039	8,069,047

The accompanying notes are an integral part of these Financial Statements.

# **CASH FLOW STATEMENT**

(In Thousands of Reais)

	Par	ent Company		Consolidated
	01/01 to	01/01 to	01/01 to	01/01 to
	03/31/2020	03/31/2019	03/31/2020	03/31/2019
CASH FLOW FROM OPERATING ACTIVITIES				
Income Before Taxes on Income and Employee Profit Sharing	318,517	421,309	358,966	461,132
Adjustments to Income Before Income Tax and Employee Profit Sharing				
Depreciation and Amortization	52,222	50,566	54,282	51,605
Share of Profit of Equity Accounted Investees	(88,618)	(88,503)	(10,849)	(11,244)
Deferred Taxes	(6,219)	4,610	(7,033)	5,110
Income from Subordinated Debt	792,222	(55,746)	792,222	(55,746)
Provisions for Expected Losses Associated with Credit Risk	296,292	285,208	296,608	285,421
Provision for Contingencies	89,029	69,231	89,206	69,434
Adjusted Income Before Income Tax and Employee Profit Sharing	1,453,445	686,675	1,573,402	805,712
Changes in Assets and Liabilities	4,791,776	(730,139)	4,680,365	(1,139,233)
Decrease in Interbank Deposits	-	4,860	-	4,860
(Increase) Reduction in Central Bank Compulsory Deposits	5,513,422	(277,917)	5,513,422	(277,917)
(Increase) in Trading Securities	(47,516)	(58,172)	(19,308)	(321,535)
(Increase) in Derivative Financial Instruments	(746,252)	(22,684)	(746,252)	(22,684)
(Increase) in Interbank and Interbranch Accounts	(460,378)	(801,998)	(460,378)	(801,998)
(Increase) in Loans	(1,414)	941	(1,414)	941
(Increase) Decrease in Leases	41,227	215,193	192,099	39,328
Decrease in Other Receivables	(68,044)	211,886	(67,734)	212,387
(Increase) in Other Assets	(199,225)	(65,296)	(225,699)	(89,788)
Increase (Decrease) in Deposits	293,115	(320,955)	293,712	(317,624)
Increase (Decrease) in Repurchase Agreements (Repos)	490,399	(31,851)	431,048	(78,839)
Increase (Decrease) in Funds from Acceptance and Issuance of Securities	(236,186)	361,381	(208,944)	357,120
Increase (Decrease) in Borrowings	139,681	(110,852)	139,615	(111,031)
Increase (Decrease) in Other Liabilities	55,641	376,998	(121,994)	516,867
Decrease in Provisions	(133,186)	(40,288)	(133,216)	(40,396)
Increase (Decrease) in Deferred Tax Liabilities	62,924	(277,066)	61,583	(277,088)
Increase in other Liabilities	153,265	168,255	105,404	136,556
Income Tax and Social Contribution Paid	(65,697)	(62,574)	(71,579)	(68,392)
NET CASH FROM (USED IN) OPERATING ACTIVITIES	6,245,221	(43,464)	6,253,767	(333,521)
CASH FLOW FROM INVESTING ACTIVITIES				
Dividends Received from Subsidiary	31,500	19,895	31,500	19,895
(Increase) Decrease in Securities Available for Sale	(1,062)	983	(507)	287,406
(Increase) Decrease in Securities Held to Maturity	(185,829)	1,462,364	(185,928)	1,467,165
Disposal of Investments	1,083	62	1,083	62
Disposal of Property and Equipment	48	161	991	161
Write Off of Intangible Assets	-	1,917	-	1,917
Acquisition of Investments	(297)	(95)	(2,730)	(135)
Acquisition of Property and Equipment	(26,687)	(9,403)	(34,231)	(13,313)
Acquisition of Intangible Assets	(8,296)	(7,822)	(8,296)	(7,822)
NET CASH FROM (USED IN) INVESTING ACTIVITIES	(189,540)	1,468,062	(198,118)	1,755,336
CASH FLOW FROM FINANCING ACTIVITIES				
Subordinated Debt	-	111,493	-	111,493
Payment of interest on Subordinated Debt	(93,277)	(82,883)	(93,277)	(82,883)
Interest on Equity Paid	(100,967)	(172,678)	(100,967)	(172,678)
Change in Non-Controlling Interest	-	-	44	185
NET CASH FROM (USED IN) FINANCING ACTIVITIES	(194,244)	(144,068)	(194,200)	(143,883)
Effects of the Exchange Rate Variation on Cash and Cash Equivalents	117,608	2,247	117,608	2,247
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	5,979,045	1,282,777	5,979,057	1,280,179
Cash and Cash Equivalents at the Beginning of the Period	2,172,860	5,399,451	2,174,148	5,408,871
Cash and Cash Equivalents at the End of the Period	8,151,905	6,682,228	8,153,205	6,689,050

The accompanying notes are an integral part of these Financial Statements.

# STATEMENT OF ADDED VALUE

(In Thousands of Reais)

	Par	ent Company		Consolidated
	01/01 to 03/31/2020	01/01 to 03/31/2019	01/01 to 03/31/2020	01/01 to 03/31/2019
INCOME (a)	3,051,375	2,389,959	3,232,255	2,567,702
Financial Income	2,926,954	2,257,597	2,931,341	2,264,932
Services Rendered and Bank Fees Income	318,283	299,209	504,236	490,733
Provisions for Expected Losses Associated with Credit Risk	(296,292)	(285,208)	(296,608)	(285,421)
Other	102,430	118,361	93,286	97,458
FINANCIAL INTERMEDIATION EXPENSES (b)	(1,663,341)	(924,298)	(1,659,802)	(918,984)
INPUTS ACQUIRED FROM THIRD PARTIES (c)	(481,880)	(470,006)	(517,110)	(505,778)
Supplies, Energy and Other	(327,034)	(294,212)	(349,842)	(312,596)
Third-party Services	(144,871)	(175,559)	(157,293)	(192,947)
Assets Value Impairment	(9,975)	(235)	(9,975)	(235)
GROSS ADDED VALUE (d=a-b-c)	906,154	995,655	1,055,343	1,142,940
DEPRECIATION AND AMORTIZATION (e)	(52,222)	(50,566)	(54,282)	(51,605)
PRODUCED BY THE BANK (f=d-e)	853,932	945,089	1,001,061	1,091,335
ADDED VALUE RECEIVED IN TRANSFER (g)	88,618	88,503	10,849	11,244
Equity in earnings (losses) in subsidiaries	88,618	88,503	10,849	11,244
ADDED VALUE FOR DISTRIBUTION (h=f+g)	942,550	1,033,592	1,011,910	1,102,579
DISTRIBUTION OF ADDED VALUE	942,550	1,033,592	1,011,910	1,102,579
Personnel	463,077	455,772	467,119	459,224
Salaries	351,091	345,835	354,365	348,434
Benefits	90,474	88,497	90,953	88,971
FGTS	21,512	21,440	21,801	21,819
Taxes, Fees and Contributions	192,897	228,615	258,539	294,334
Federal	174,779	212,188	232,456	269,482
State	5	4	11	73
Local	18,113	16,423	26,072	24,779
<b>Debit remuneration</b>	29,054	29,248	28,684	28,882
Rentals	29,054	29,248	28,684	28,882
Equity remuneration	257,522	319,957	257,568	320,139
Interest on Equity	100,967	127,678	100,967	127,678
Retained Earnings	156,555	192,279	156,555	192,279
Non-Controlling Interests	-	-	46	182

The accompanying notes are an integral part of these Financial Statements.

NOTES TO THE FINANCIAL STATEMENTS
We present below Notes to the Financial Statements, which are an integral part of the individual and consolidated Financial Statements of Banco do Estado do Rio Grande do Sul S. A. (Banrisul), amounts expressed in thousands of Reais (unless otherwise indicated) and presented as follows:

#### **NOTE 01 - OPERATIONS**

Banco do Estado do Rio Grande do Sul S. A. ("Banrisul" or "Institution") is a corporation controlled by the Estado do Rio Grande Sul, publicly traded, which acts as a multiple-service bank, engaged in retail banking, lending, financing and investment, mortgage loan, development, lease portfolio, and foreign exchange activities. Through its subsidiaries and associates, Banrisul engages in various other activities, including securities brokerage, management of sales poll groups, payment industry solutions, insurance, and pension plan and saving bonds products. Financial market transactions are conducted within the context of an integrated group of financial institutions. Banrisul also operates as an economic and financial agent for the state of Rio Grande do Sul, in conformity with the state government's plans and programs.

#### **NOTE 02 - PRESENTATION OF FINANCIAL STATEMENTS**

(a) The individual and consolidated financial statements have been prepared in accordance with accounting policies adopted in Brazil applicable to the financial institutions authorized to operate by the Central Bank of Brazil observing from the Brazilian corporation law, observing the standards and instructions of the National Monetary Council (CMN), the Central Bank of Brazil (BACEN) and the Brazilian Securities and Exchange Commission (CVM). The financial statements include accounting policies and estimates relating to the recognition of allowances and determination of the value of securities, derivatives financial instruments and deferred tax, Actual results may differ from these estimates.

Banrisul's financial statements are being presented with the changes resulting from CVM Resolution No. 4720/19 and BACEN Circular No. 3959/19. The main objective of these standards is to bring similarity with the guidelines for the presentation of financial statements in accordance with international accounting standards as defined by the International Financial Reporting Standards - IFRS. The main implemented changes were: balance sheet accounts presented in order of liquidity and enforceability; balance sheet balances for the period presented in comparison with that of the end of the immediately previous fiscal year, with the other statements also compared with the same periods of the previous fiscal year for which they were presented; and the inclusion of the Statement of Comprehensive Income. The restatements of comparative balances and nomeclatures are shown in item "f", below.

Management declares that the disclosures made in Banrisul's individual and consolidated financial statements show all relevant information used in its management and that the accounting standards have been applied consistently between periods.

(b) Banrisul's individual financial statements include Banrisul's Brazilian operations as well as the operations of its foreign branches (Miami and Grand Cayman). The sum of assets and liabilities, income and expenses reported by foreign branches, before eliminations, are summarized as follows:

Assets	03/31/2020	03/31/2019
Loans	590,464	455,881
Loans in Brazil	457,145	337,969
Other Lending activities	133,319	117,912
Other Assets	212,496	217,533
Property and Equipment	44	39
Total Assets	803,004	673,453
Liabilities and Equity	03/31/2020	03/31/2019
Deposits	240,060	231,974
Deposits in Brazil	197,267	196,883
Other Deposits	42,793	35,091
Other Obligations	55	1,821
Other Liabilities	38,013	36,197
Equity	524,876	403,461
Total Liabilities and Equity	803,004	673,453
Income Statement	01/01 to 03/31/2020	01/01 to 03/31/2019
Financial Intermediation Income	5,557	6,110
Financial Intermediation Expenses	(604)	(719)
Other Income (Expenses)	(1,145)	(864)
Net Income	3,808	4,527

The effects of foreign exchange variation on the operations of foreign branches are recognized in the Income Statement according to the nature of the corresponding assets and liabilities, and the exchange variation adjustments arising from the conversion process are recorded as a component of Shareholders' Equity, amounting to R\$117,608 (03/31/2019 – R\$72,247).

(c) The consolidated financial statements include the accounts of Banrisul, its foreign branches, subsidiaries and investment fund that Banrisul assumes or retains substantially all of the risks and benefits. In preparing the consolidated financial statements, the intercompany balances and the amounts of transactions between consolidated companies were eliminated. Non-controlling interests are measured initially at their proportionate share of the acquiree's identifiable net assets at the date of acquisition. Changes in Banrisul's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

The following table shows subsidiaries and investment fund included in the consolidated financial statements:

			Ownership Interest
	Activity	03/31/2020	03/31/2019
Banrisul Armazéns Gerais S. A.	Services	99.50%	99.50%
Banrisul S. A. Corretora de Valores Mobiliários e Câmbio	Broker	98.98%	98.98%
Banrisul S. A. Administradora de Consórcios	Consortia Management	99.68%	99.68%
Banrisul Cartões S. A.	Payment Options	99.78%	99.78%
Banrisul Giro Fundo de Investimento Renda Fixa Curto Prazo	Investment Funds	100.00%	100.00%

- (d) Finance Leases are stated in the Balance Sheet at present value. Related income and expenses, which represent the financial result of these leases, are reported as income from Leases in the Income Statement.
- (e) The financial statements prepared for the reported year were approved by the Board of Directors on May 6, 2020.
- (f) Restatement of Comparative Balances.

The Balance Sheet of December 31, 2019, the Income Statements and the Cash Flow Statements of March 31, 2019 were reclassified according to CMN Resolution No. 4720/19 and BACEN Circular No. 3959/19, and are presented for comparison purposes. Therefore, the nomenclatures and the balances presented in these financial statements differ from those presented in past periods in the following line items:

BALANCE SHEET ASSETS				Parent Company
	_	Reported on	n 1 'c'	12/31/2019
From Cash	То	<b>12/31/2019</b> 1,161,173	Reclassification (1,161,173)	(Restatement)
	Cash and Cash Equivalent	<u> </u>	1,161,173	1,161,173
Interbank Investments	Cash and Cash Equivalent	1,011,687	(1,011,687) 1,011,687	- 1,011,687
Interbank Accounts		13,282,051	(13,282,051)	-
	Compulsory Deposits - Central Bank of Brazil Other Financial Assets	-	12,186,091 1,095,960	12,186,091 1,095,960
Inerbranch Acccounts		125,338	(125,338)	-
Loans	Other Financial Assets Loans	30,468,839	125,338 2,510,760	125,338 32,979,599
	Allowance for Loan Losses		(2,510,760)	(2,510,760)
Other Receivables	Other Financial Assets	7,068,765	(7,068,765) 4,178,681	4,178,681
	Other Assets	-	483,424	483,424
	Deferred Tax Assets Allowance for Loan Losses	-	2,705,430 (298,770)	2,705,430 (298,770)
Other Assets		375,327	(375,327)	-
Investments	Other Assets	1,644,747	375,327 (1,644,747)	375,327
	Investments in Subsidiaries and Affiliated	-	1,630,018	1,630,018
	Goodwill Securities and Derivative Financial	-	8,110	8,110
	Instruments- Title. for Trading	-	6,619	6,619
Property and Equipment Accumulated depreciation	Property and Equipment Depreciation and Amortization	250,483	585,096 (585,096)	835,579 (585,096)
Intangible Assets	Intangible Assets	963,129	650,011	1,613,140
Accumulated Amortization  TOTAL	Depreciation and Amortization	56,351,539	(650,011)	(650,011) <b>56,351,539</b>
TOTAL		30,331,333		30,331,333
LIABILITIES				Parent Company
From	То	Posted on 12/31/2019	Reclassification	12/31/2019 (Restatement)
Interbank Accounts		81,645	(81,645)	-
Interbranch Accounts	Other Financial Liabilities	228,696	81,645 (228,696)	81,645
	Other Financial Liabilities		228,696	228,696
Other Liabilities	Other Financial Liabilities	9,356,144	(9,356,144) 5,364,583	5,364,583
	Provisions	-	1,929,279	1,929,279
	Other Liabilities Deferred Tax Liabilities	-	1,759,634 302,648	1,759,634 302,648
Deferred Income		178,188	(178,188)	-
TOTAL	Other Liabilities	9,844,673	178,188	178,188 <b>9,844,673</b>
TOTAL		3,044,073		3,044,073
ASSETS				Consolidated
P	<del>-</del> -	Posted on	Da da difiration	12/31/2019
From Cash	То	<b>12/31/2019</b> 1,161,179	Reclassification (1,161,179)	(Restatement)
	Cash and Cash Equivalent	<u> </u>	1,161,179	1,161,179
Interbank Investments	Cash and Cash Equivalent	1,012,969	(1,012,969) 1,012,969	1,012,969
	Casii ailu Casii Equivaletti			
Interbank Accounts	Cash and Cash Equivalent	14,947,092	(14,947,092)	-
Interbank Accounts	·	14,947,092		12,186,091
	Compulsory Deposits - Central Bank of Brazil Other Financial Assets	-	12,186,091 2,761,001	12,186,091 2,761,001
Interbank Accounts Inerbranch Acccounts	Compulsory Deposits - Central Bank of Brazil Other Financial Assets	14,947,092 - - 125,338	12,186,091 2,761,001 (125,338)	2,761,001
	Compulsory Deposits - Central Bank of Brazil Other Financial Assets Other Financial Assets Loans	-	12,186,091 2,761,001 (125,338) 125,338 2,510,760	2,761,001 - 125,338 32,979,599
Inerbranch Acccounts Loans	Compulsory Deposits - Central Bank of Brazil Other Financial Assets Other Financial Assets	125,338 - 30,468,839	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760)	2,761,001 - 125,338
Inerbranch Acccounts	Compulsory Deposits - Central Bank of Brazil Other Financial Assets  Other Financial Assets  Loans Allowance for Loan Losses  Other Financial Assets	125,338 -	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760) (7,073,482) 4,283,990	2,761,001 - 125,338 32,979,599 (2,510,760) - 4,283,990
Inerbranch Acccounts Loans	Compulsory Deposits - Central Bank of Brazil Other Financial Assets  Other Financial Assets  Loans Allowance for Loan Losses  Other Financial Assets Other Assets	125,338 - 30,468,839	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760) (7,073,482) 4,283,990 378,989	2,761,001 - 125,338 32,979,599 (2,510,760) - 4,283,990 378,989
Inerbranch Acccounts Loans	Compulsory Deposits - Central Bank of Brazil Other Financial Assets  Other Financial Assets  Loans Allowance for Loan Losses  Other Financial Assets	125,338 - 30,468,839	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760) (7,073,482) 4,283,990	2,761,001 - 125,338 32,979,599 (2,510,760) - 4,283,990 378,989 2,711,133
Inerbranch Acccounts Loans Other Receivables	Compulsory Deposits - Central Bank of Brazil Other Financial Assets  Other Financial Assets  Loans Allowance for Loan Losses  Other Financial Assets Other Assets Deferred Tax Assets Allowance for Loan Losses	125,338 - 30,468,839	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760) (7,073,482) 4,283,990 378,989 2,711,133 (300,630) (379,069)	2,761,001 
Inerbranch Acccounts  Loans  Other Receivables  Other Assets	Compulsory Deposits - Central Bank of Brazil Other Financial Assets  Other Financial Assets Loans Allowance for Loan Losses  Other Financial Assets Other Assets Deferred Tax Assets	125,338 - 30,468,839 - 7,073,482 - -	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760) (7,073,482) 4,283,990 378,989 2,711,133 (300,630)	2,761,001 - 125,338 32,979,599 (2,510,760) - 4,283,990 378,989 2,711,133
Inerbranch Acccounts Loans	Compulsory Deposits - Central Bank of Brazil Other Financial Assets  Other Financial Assets Loans Allowance for Loan Losses  Other Financial Assets Other Assets Deferred Tax Assets Allowance for Loan Losses  Other Assets	7,073,482 - 379,069	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760) (7,073,482) 4,283,990 378,989 2,711,133 (300,630) (379,069) 379,069 (137,937) 123,134	2,761,001 
Inerbranch Acccounts  Loans  Other Receivables  Other Assets	Compulsory Deposits - Central Bank of Brazil Other Financial Assets  Other Financial Assets  Loans Allowance for Loan Losses  Other Financial Assets Other Assets Deferred Tax Assets Allowance for Loan Losses  Other Assets	7,073,482 - 379,069	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760) (7,073,482) 4,283,990 378,989 2,711,133 (300,630) (379,069) 379,069 (137,937)	2,761,001 
Inerbranch Acccounts  Loans  Other Receivables  Other Assets  Investments	Compulsory Deposits - Central Bank of Brazil Other Financial Assets  Other Financial Assets  Loans Allowance for Loan Losses  Other Financial Assets Other Assets Deferred Tax Assets Allowance for Loan Losses  Other Assets Investments in Subsidiaries and Affiliated Goodwill Securities and Derivative Financial Instruments - Title. for Trading	125,338 - 30,468,839 - 7,073,482 - - - 379,069 - 137,937	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760) (7,073,482) 4,283,990 378,989 2,711,133 (300,630) (379,069) 379,069 (137,937) 123,134 8,110	2,761,001 
Inerbranch Acccounts  Loans  Other Receivables  Other Assets	Compulsory Deposits - Central Bank of Brazil Other Financial Assets  Other Financial Assets Loans Allowance for Loan Losses  Other Financial Assets Other Assets Deferred Tax Assets Allowance for Loan Losses  Other Assets Deferred Tax Deferred Tax Assets Allowance for Loan Losses  Other Assets Solution Losses  Other Assets Investments in Subsidiaries and Affiliated Goodwill Securities and Derivative Financial Instruments	7,073,482 - 379,069	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760) (7,073,482) 4,283,990 378,989 2,711,133 (300,630) (379,069) 379,069 (137,937) 123,134 8,110	2,761,001 125,338 32,979,599 (2,510,760) 
Inerbranch Acccounts  Loans Other Receivables Other Assets Investments Property and Equipment	Compulsory Deposits - Central Bank of Brazil Other Financial Assets  Other Financial Assets Loans Allowance for Loan Losses  Other Financial Assets Other Assets Deferred Tax Assets Allowance for Loan Losses  Other Assets Investments in Subsidiaries and Affiliated Goodwill Securities and Derivative Financial Instruments - Title. for Trading Property and Equipment	125,338 - 30,468,839 - 7,073,482 - - - 379,069 - 137,937	12,186,091 2,761,001 (125,338) 125,338 2,510,760 (2,510,760) (7,073,482) 4,283,990 378,989 2,711,133 (300,630) (379,069) 379,069 (137,937) 123,134 8,110 6,693 612,875	2,761,001 

LIABILITIES				Consolidated
		Posted on		12/31/2019
From	То	12/31/2019	Reclassification	(Restatement)
Interbank Accounts		81,645	(81,645)	-
	Other Financial Liabilities	-	81,645	81,645
Interbranch Accounts		225,768	(225,768)	-
	Other Financial Liabilities	-	225,768	225,768
Other Liabilities		10,417,781	(10,417,781)	-
	Other Financial Liabilities	-	6,272,899	6,272,899
	Provisions	-	1,936,040	1,936,040
	Other Liabilities	-	1,904,360	1,904,360
	Deferred Tax Liabilities	-	304,482	304,482
Deferred Income		178,188	(178,188)	-
	Other Liabilities	-	178,188	178,188
TOTAL		10,903,382	-	10,903,382

INCOME STATEMENT				Parent Company
		Posted on		12/31/2019
From	То	12/31/2019	Reclassification	(Restatement)
Loans		1,606,040	(1,606,040)	-
	Loans, Leasing Operations and Other			
	Receivables	-	1,606,040	1,606,040
Leasing Operations		1,677	(1,677)	-
	Loans, Leasing Operations and Other			
	Receivables	-	1,677	1,677
Sales or Transfer of Financial Assets		16,907	(16,907)	-
	Loans, Leasing Operations and Other			
	Receivables	-	16,907	16,907
Income from Services Rendered		35,740	(35,740)	-
Income from Bank Fees		263,469	(263,469)	-
	Income from Bank Fees	-	299,209	299,209
TOTAL		1,923,833	-	1,923,833

INCOME STATEMENT				Consolidated
		Posted on		12/31/2019
From	То	12/31/2019	Reclassification	(Restatement)
Loans		1,606,040	(1,606,040)	-
	Loans, Leasing Operations and Other			
	Receivables	-	1,606,040	1,606,040
Leasing Operations		1,677	(1,677)	-
	Loans, Leasing Operations and Other			
	Receivables	-	1,677	1,677
Sales or Transfer of Financial Assets		16,907	(16,907)	-
	Loans, Leasing Operations and Other			
	Receivables	-	16,907	16,907
Income from Services Rendered		227,254	(227,254)	-
Income from Bank Fees		263,479	(263,479)	-
	Income from Bank Fees	-	490,733	490,733
TOTAL		2,115,357	-	2,115,357

CASH FLOW STATEMENT				Parent Company
		Posted on		12/31/2019
From	То	12/31/2019	Reclassification	(Restatement)
(Increase) in Interbank and Interbranch				
Accounts		(29,888)	29,888	-
	(Increase) in Compulsory Deposits - Central			
	Bank of Brazil	-	(277,917)	(277,917)
	(Increase) in Other Financial Assets	-	(50,317)	(50,317)
	Increase in Other Financial Liabilities	-	298,346	298,346
Decrease in Other Receivables		487,917	(487,917)	-
	Reduction in Other Financial Assets	-	265,510	265,510
	Reduction in Other Assets	-	10,521	10,521
	Reduction of Deferred Taxes	-	211,886	211,886
(Increase) in Other Assets		(75,817)	75,817	-
	(Increase) in Other Assets	-	(75,817)	(75,817)
(Decrease) in Other Liabilities		(139,418)	139,418	-
	Increase in Other Financial Liabilities		78,652	78,652
	Increase in Other Liabilities	-	99,284	99,284
	(Decrease) in Provisions	-	(40,288)	(40,288)
	(Decrease) in Deferred Tax Liabilities	-	(277,066)	(277,066)
Increase in Deferred Income		68,971	(68,971)	-
	Increase in Other Liabilities	-	68,971	68,971
Disposal of Investments		26	36	62
	(Increase) in Trading Securities	-	(36)	(36)
TOTAL		311,791	-	311,791

CASH FLOW STATEMENT				Consolidated
		Posted on		12/31/2019
From	То	12/31/2019	Reclassification	(Restatement)
(Increase) in Interbank and Interbranch				
Accounts		(114,980)	114,980	-
	(Increase) in Compulsory Deposits - Central			
	Bank of Brazil	-	(277,917)	(277,917)
	(Increase) in Other Financial Assets	-	(141,295)	(141,295)
	Increase in Other Financial Liabilities	-	304,232	304,232
Decrease in Other Receivables		381,132	(381,132)	-
	Reduction in Other Financial Assets	-	180,623	180,623
	(Increase) in Other Assets	-	(11,878)	(11,878)
	Reduction of Deferred Taxes	-	212,387	212,387
((Increase) in Other Assets		(77,910)	77,910	-
	(Increase) in Other Assets	-	(77,910)	(77,910)
(Decrease) in Other Liabilities		(37,264)	37,264	-
	Increase in Other Financial Liabilities	-	212,635	212,635
	Increase in Other Liabilities	-	67,585	67,585
	(Decrease) in Provisions	-	(40,396)	(40,396)
	(Decrease) in Deferred Tax Liabilities	-	(277,088)	(277,088)
Increase in Deferred Income		68,971	(68,971)	-
	Increase in Other Liabilities	· -	68,971	68,971
Decrease in Securities Held to Maturity		1,483,823	(16,658)	1,467,165
	Reduction in Trading Securities	-	16,658	16,658
Disposal of Investments	-	26	36	62
•	(Increase) in Trading Securities	-	(36)	(36)
TOTAL	, , , , , , , , , , , , , , , , , , , ,	1,703,798	-	1,703,798

### **NOTE 03 - SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies used in preparing the consolidated financial statements are as follows:

#### (a) Income and Expenses

Income and expenses are recorded on an accrual basis.

#### (b) Cash and Cash Equivalents

For purposes of the cash flows statements (as defined in CMN Resolution No. 3604/08), cash and cash equivalents comprise cash and readily convertible, highly liquid interbank investments, with original maturity not exceeding ninety days and that have an insignificant risk of change in their fair value.

#### (c) Interbank Investments

These comprise funds invested in the interbank market, stated at present value, calculated on "pro rata die" basis, based on the variation of both the agreed index and the interest rate.

#### (d) Securities

Pursuant to Circular No. 3068/01, issued by the Central Bank of Brazil, and supplementary regulations, securities are classified and measured in three specific categories, as follows:

- Trading Securities these include securities acquired for purposes of being actively and frequently traded, measured at fair value, with related gains or losses recognized in the income statement.
- Available-for-Sale Securities these include securities used as part of the strategy to manage risk of changes in interest rates and may be traded as a result of these changes, changes in payment conditions or other factors. These securities are adjusted to fair value less impairment losses, if applicable, and income earned is recorded in the income statement. Unrealized gains and losses from changes in fair value are recorded directly in shareholders' equity, net of taxes, under "Other Comprehensive Results" until they are realized through sale.

When realized, the gains and losses are recognized in the income statement on the trading date, with a counterentry to equity, net of taxes.

- Held-to-Maturity Securities – these are securities for which Management has the positive intent and financial capacity to hold to maturity. These securities are carried at amortized cost, less any impairment losses, plus income earned on a "pro rata" basis. Financial capacity is determined based on cash flow projections, disregarding the possibility of selling such securities.

### (e) Derivative Financial Instruments

Derivative financial instruments are classified at the date of acquisition, in accordance with management's intent to use them as protective (hedge) instruments or not, in accordance with BACEN Circular No. 3082/02. Transactions involving financial instruments carried out at customers' requests or at the Bank's discretion, or which do not meet the criteria for hedge accounting (mainly derivatives used to manage the overall risk exposure) are recorded at market value, with gains and losses recognized directly in the income statement.

Derivative financial instruments are measured at fair value on the contract date. The method for recognizing subsequent changes in the fair value of derivatives depends on whether the derivative is designated or not as a hedging instrument. This being the case, they are recorded according to the nature of the item being hedged. The Bank uses hedge accounting and assigns the derivative contracts to hedge its subordinated debts (Note 18) and as a hedge of fair value of recognized assets or liabilities or a firm commitment (market risk hedge).

On initial designation of the hedge, Banrisul formally documents the relationship between hedging instruments and hedged items, as well as the objectives of risk management and the strategy behind the various hedge transactions. Both at the beginning of the hedge and on an ongoing basis, the Bank also registers its assessment that derivatives used in hedging transactions are highly effective in offsetting changes in fair value or the cash flows of the hedged items.

The fair values of the various derivative instruments used for hedging purposes are disclosed in Note 07.

**Market Risk Hedge** – derivative financial instruments intended to offset risks from exposure to changes in market value of hedged items are recorded in this category.

Banrisul included in this category the derivative contracts used for hedging its US dollar denominated subordinate debt against foreign exchange variation, with a USD 523.185 million notional amount due on February 2, 2022, described in Note 18. As of March 31, 2020, the only current derivatives refer to swap transactions.

The fair value variations of derivatives designated and qualified as market risk hedges are recorded in the income statement, together with any changes in fair value of the hedged asset or liability attributable to the hedged risk (Note 07 (d)). The gains or losses related to this operation are recognized in the income statement as "Income from Financial Intermediation".

## (f) Loans, Leases and Other Receivables with Lending Characteristics

All loans and leases are classified based on Management's risk assessment, taking into account the economic scenario, past experience and specific risks related to transactions, debtors and guarantors, pursuant to National Monetary Council (CMN) Resolution No. 2682/99, which requires a periodic analysis of the portfolio and classification into nine risk levels, from AA to H. A summary of this classification is presented in Note 08.e

Loans and leases are recorded at present value, calculated on a daily pro-rata basis, based on the agreed index and interest rate, and accrue interest through the 60<sup>th</sup> day past due. Thereafter, interest income is recognized only when the payments are actually received. The risk of renegotiated loans is classified in accordance with the criteria established by National Monetary Council (CMN) Resolution No. 2682/99, i.e., the rating assigned before the renegotiation is maintained. Renegotiated loans that had previously been written-off against the allowance for loan losses and controlled in memorandum accounts are rated level H. Any gains on renegotiation are recognized as income only when actually received (Note 08 (e)).

### (g) Provisions for Expected Losses Associated with Credit Risk

Allowance for loan losses, lease receivables and losses on other receivables are obtained from internal risk models that classify operations according to the levels of ratings set forth by the Resolution No. 2682/99 of the National Monetary Council (CMN). Historically, allowances remain in levels deemed sufficient to cover probable losses.

The total amount related to the allowance for loan losses, allowance for doubtful lease receivables and losses on other receivables is stated in Note 08 (f).

### (h) Other Assets

Comprises mainly: Assets Not in Use, relating to real estate held for sale, both our own real estate that is no longer in use and real estate received in lieu of payment, which are adjusted to market value through recognition of a provision, according to current regulations; and Prepaid Expenses, corresponding to investments whose benefits will occur in future years.

#### (i) Investments and Goodwill

In the Parent Company, investments in subsidiaries and associates are accounted for by the equity method, based on their equity value.. Goodwill corresponds to the excess amount paid on the acquisition of investments due to expected generation of future economic gains. Goodwill is annually tested for impairment.

### (j) Permanent Assets

Property and equipment in use comprise mainly land and buildings. As set forth by CMN Resolution No. 4535/16, from January 1, 2017, the property and equipment in use are stated at historical cost less depreciation, as are all other permanent assets. Historical cost includes expenses directly attributable to the acquisition or construction of assets.

Subsequent costs are included in the carrying amount of the asset or recognized as a separate asset, as appropriate, only when future economic benefits associated with the item are likely to flow and its cost can be reliably measured. All other repairs and maintenance are recognized in the income statement as operating expenses provided they do not effectively result in increase in lifespan, efficiency or productivity, when incurred.

Land is not depreciated. Depreciation of other assets is calculated using the linear method to reduce their costs to their residual values over the estimated lifespan, as presented below:

Permanent Assets	Estimated Lifespan in Years
Property	60
Facilities	25
Equipment in Use	19
Other	7

The residual amounts and the lifespan of assets are reviewed and adjusted, if appropriate, at the end of each fiscal year. As required, lifespan is reviewed once a year and the corresponding review report produced.

Assets that are subject to depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the book value may not be recoverable. The book value of an asset is immediately reduced to its estimated recoverable value if it is greater than this recoverable value. The recoverable value is the higher amount between an asset's fair value less costs to sell and the value in use.

Gains and losses on disposals are determined by comparing the payments to be received with the book value and are recorded in Other Operating Income (Expenses), in the income statement.

(k) Intangible – corresponds to vested rights that have as object intangible assets intended for the maintenance of the company or to use for that purpose. CMN Resolution No. 4534/16 establishes that, from January 1, 2017, intangible assets are stated at their cost, and that assets with defined lifespan be amortized by the linear method throughout their lifespan.

This group is composed of payments made for banking service contracts (payroll services) and the acquisition of software, as follows:

Intangible	Estimated Lifespan in Years
Payroll Services	5 and 10
Softwares	3 and 7

### **Acquisition of Payroll Services**

<u>Public Sector</u> - refers to agreements to obtain exclusive rights for the tendering of payroll services to the State of Rio Grande do Sul, to the Judiciary Branch of the State of Rio Grande do Sul, local town halls and other public agencies. Internal analysis and independent studies were conducted and no evidence of impairment related to these assets has been identified (Note 14(c)).

<u>Private Sector</u> - refers to the five-year agreements signed with private entities, amortized throughout the contractual term. No impairment losses were identified on these assets.

#### Software

Software licenses are capitalized based on acquisition and readiness costs. These costs are amortized throughout the estimated lifespan of the software, from three to seven years.

The costs associated with maintaining software are recognized as expense, as incurred. Development costs that are directly attributable to the project and to the testing of identifiable and unique software products controlled by Banrisul are recognized as intangible assets.

Directly attributable costs, capitalized as part of the software, include the costs of employees responsible for software development and the apportionment of the applicable indirect costs. Costs also include financing costs incurred during the software development period.

Other costs with software development that do not meet these criteria are recognized as incurred. Software development costs previously recorded into expense accounts are not recorded as assets in subsequent periods.

Software development costs recognized as assets are amortized over their estimated lifespan.

The book value of an intangible asset is immediately written off to its estimated recoverable value if it is greater than that recoverable value, which is reviewed annually.

## (I) Impairment of Assets

Banrisul annually reviews intangible assets for impairment losses. When identified, losses are recognized in the income statement of the period.

### (m) Foreign Currency Conversion

Banrisul's financial statements are presented in Reais, the functional and reporting currency. The functional currency of the branches abroad was determined as per the National Monetary Council (CMN) Resolution No. 4524/16.

Banrisul has two branches overseas - Miami and Grand Cayman, whose financial statements are translated into USD. Their financial statements (none of which uses currency from hyperinflationary economies) are converted at the reporting date using current rates when their functional currency differs from the reporting currency, according to the following criteria:

- Assets and liabilities are converted using the exchange rate of the balance sheet date; and
- Income and expenses are converted using the monthly average exchange rate.

Foreign exchange variation adjustments arising from the conversion process are recorded as Other Comprehensive Income, a component Equity.

## (n) Deposits, Repurchase Agreements, Funds from Acceptances and Issuance of Securities, Borrowings and **Onlendings**

These are stated at cost plus charges accrued through the reporting date, recognized on a "pro rata die" basis. The amounts and terms are shown in Notes 15, 16 and 17.

#### (o) Contingent Reserves, Assets and Liabilities and Tax, Labor and Civil Contingencies

Contingent reserves, assets and liabilities, and legal obligations are recognized, measured and disclosed in accordance with the criteria set forth by Technical Pronouncement CPC 25, approved by the National Monetary Council (CMN) Resolution No. 3823/09.

- Contingent Assets they are not recognized in the financial statements, except when there is evidence that realization thereof is virtually certain, and that no further appeal can be disputed.
- Contingent Reserves and Liabilities a contingent liability provision is recognized in the financial statements when, based on the opinion of management, the risk of losing a lawsuit or administrative claim is deemed probable, there will be a probable outflow of funds for the settlement of liabilities and the amounts involved can be reliably measured.

Contingent liabilities assessed as possible losses are not provided for; however, disclosure is made in the Notes to the Financial Statements. Contingent liabilities assessed as remote losses are neither accrued nor disclosed.

- Legal, Tax and Social Security Liabilities - legal obligations are recorded as liabilities, regardless of the evaluation of loss probability.

#### (p) Income tax and Social Contribution

Deferred tax assets or income tax and social contribution liabilities for were calculated based on the rates in effect on the date of the financial statements, and in the perspective of estimated realization for these credits in the period of validity of these rates on temporary differences, and recorded under "Tax Credits" against the income for the period. Should there be a change in tax legislation that changes criteria and rates to be adopted in future periods, the effects are recorded immediately based on the criteria and rates applicable to the period in which each portion of the assets will be realized or the liability settled. The realization of these tax credits will occur upon the realization of temporary differences and the respective recorded provisions.

Provision for income tax is recorded at the base rate of 15% of taxable income, plus an additional 10%. For financial and similar companies, the social contribution on profit calculated up to August 2015 considered the rate of 15%. For the period between September 2015 and December 2018, the rate was changed to 20%, according to Law No. 13169/15, returning to the rate of 15% as of January 2019. As per the Article 32 of Constitutional Amendment No. 103, released in November 2019, the social contribution rate calculated on the net profit of financial companies increased to 20% from 15%, effective as of March 2020. For all other companies, the contribution social contribution is calculated considering the rate of 9%.

The composition of the amounts of income tax and social contribution, the statement of their calculations, the origin and estimated realization of tax credits, are presented in Notes 10 and 24.

### (q) Post-Employment Long Term Benefit Obligations to Employees

- Post-Employment Obligations - Banrisul sponsors FBSS - Fundação Banrisul de Seguridade Social (Banrisul Social Security Foundation) and CABERGS - Caixa de Assistência dos Empregados do Banco do Estado do Rio Grande do Sul (Medical Assistance for Employees of Banco do Estado do Rio Grande do Sul) which, respectively, ensure the provision of retirement benefits and medical care to its employees.

- Retirement Plans - The Bank sponsors pension plans of the "defined benefit" and "variable contribution" types.

A defined benefit plan is different from a defined contribution plan. In general, defined benefit plans provide a value of pension benefit that the employee will receive upon retirement, usually depending on one or more factors such as age, length of service and salary.

The liability recognized in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the reporting date less the fair value of plan assets. Independent actuaries calculate the defined benefit obligation annually using the Projected Credit Unit Method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using rates consistent with market yields on high quality corporate bonds denominated in the currency in which the benefits will be paid and that have terms to maturity similar to those of the respective obligations of the pension plan.

The actuarial valuation is established based on assumptions and projections of interest rates, inflation, increases in benefits, life expectancy, the effect of any limitation upon the contribution of the employer in the cost of future benefits and contributions or third-party contributions that reduce the ultimate cost of those benefits to the Bank, among others. The actuarial valuation and its assumptions and projections are updated on an annual basis at the end of each year. Actuarial gains and losses resulting from adjustments based on experience and changes in actuarial assumptions are recognized directly in Equity, as Valuation Adjustments.

The cost of benefits under the defined benefit plans is determined separately for each plan. When they occur, costs of past services are immediately recognized in profit or loss as incurred.

The variable contribution plans are benefits with defined contribution characteristics, and cover: expected retirement; early retirement; and funeral assistance. In this case, Banrisul has no further payment obligations besides contributions already paid. The contributions are recognized as employee benefit expense when due. Contributions made in advance are recognized as an asset to the extent that cash refund or a reduction in future payments is available. In addition, there are further benefits with defined benefit characteristics, which are retirement for disability, proportionate benefit, sickness allowance, annual bonus, minimum benefit and retirement annuity with life insurance coverage.

- **Health Plans** – plans provided by Caixa de Assistência dos Empregados do Banco do Estado do Rio Grande do Sul (Cabergs, the Assistance Fund for the Employees of Banco do Estado do Rio Grande do Sul), which offer health care benefits in general and whose cost is established through an agreement of accession.

Banrisul also offers the benefit of post-retirement health care to its employees. The expected costs of these benefits are accrued over the period of employment using the same accounting methodology used for defined benefit pension plans. Actuarial gains and losses resulting from adjustments based on experience and changes in actuarial assumptions are charged or credited to equity, under Valuation Adjustments. Independent qualified actuaries measure these obligations annually.

Plan assets are not available to creditors of Banrisul and cannot be paid directly to the Bank. The fair value is based on information about market price and, in the case of traded assets, their market value. The value of any recognized defined benefit asset is limited to the sum of any previous service cost not yet recognized and to the present value of any economic benefit available as reductions in future employer contributions to the plan.

- **Retirement Award** — upon retirement, Banrisul gives its employees a premium for retirement that is proportional to their monthly salary, effective at the time of retirement.

Additionally, the results of the actuarial valuation can generate an asset to be recognized, The Institution records this asset only when:

- it controls a resource, which is the ability to use the surplus to generate future benefits;
- this control is the result of past events (contributions paid by the Bank and service provided by the employee); and

• future economic benefits to the Bank are available in the form of reductions in future contributions or of cash refund, either directly to the Bank, or indirectly to compensate for the deficit of another post-employment benefit plan (in compliance with law).

The commitments to these three types of post-employment benefits are annually assessed and reviewed by independent qualified actuaries.

### (r) Earnings per Share

The institution calculates earnings per thousand shares by dividing the weighted average number of total common and preferred shares outstanding during the period by the net income for the period.

Earnings per share is disclosed in accordance with CVM Rule No. 636/10.

## **NOTE 04 - CASH AND CASH EQUIVALENTS**

		Parent Company		
	03/31/2020	03/31/2019	03/31/2020	03/31/2019
Cash	981,446	1,161,173	981,458	1,161,179
In Local Currency	696,043	892,713	696,055	892,719
In Foreign Currency	285,403	268,460	285,403	268,460
Interbank Investments	7,170,459	1,011,687	7,171,747	1,012,969
Reverse Repurchase Agreements (1)	7,160,004	1,003,615	7,161,292	1,004,897
Investments in Interbank Deposits (2)	10,455	8,072	10,455	8,072
Total	8,151,905	2,172,860	8,153,205	2,174,148

<sup>(1)</sup> Composed by the contract types shown in note 05.

## **NOTE 05 - INTERBANK INVESTMENTS**

	Parent Company			Consolidated
	03/31/2020	03/31/2019	03/31/2020	03/31/2019
Reverse Purchase Agreements	7,160,004	1,003,615	7,161,292	1,004,897
Reverse Repurchase Agreements - Own Portfolio				
Financial Treasury Letter - LFT	1,500,005	1,554	1,500,005	1,554
National Treasury Letter – LTN	3,000,000	1,002,061	3,000,000	1,002,061
Financial Treasury Bills - NTN	2,659,999	-	2,659,999	-
Bank Deposit Certificates	-	-	1,288	1,282
Interbank Deposits	10,455	8,072	10,455	8,072
Interbank Deposits	10,455	8,072	10,455	8,072
Total	7,170,459	1,011,687	7,171,747	1,012,969

## NOTE 06 - COMPULSORY DEPOSITS - CENTRAL BANK OF BRAZIL

	-	Banrisu	l e Banrisul Consolidado
Compulsory Deposits - BACEN	Form of Remuneration	31/03/2020	31/12/2019
Demand deposits and other resources	Without Remuneration	460,510	556,265
Savings Deposits	Savings	1,934,961	1,912,007
Other Deposits	Without Remuneration	45,326	46,561
Time Deposits	SELIC	4,231,872	9,671,258
otal		6,672,669	12,186,091

<sup>(1)</sup> Variation in the balance resulting from the reduction of the reserve requirement rate on these funds, in accordance with Bacen Circular 3,993 / 20.

<sup>(2)</sup> Deposits with an original maturity of 90 days or less and that present insignificant risk of a change in fair value.

### NOTE 07 – PORTFOLIO OF SECUIRITES AND DERIVATIVE FINANCIAL INSTRUMENTS

Breakdown of the portfolio of Securities and Derivative financial instruments:

		Parent Company		
	03/31/2020	03/31/2019	03/31/2020	03/31/2019
Trading Securities	5,665,787	5,618,271	5,942,731	5,923,423
Available-for-sale Securities	173	171	2,109	2,662
Held-to-Maturity Securities	19,056,996	18,871,167	19,066,818	18,880,890
Derivative financial instruments	877,561	131,309	877,561	131,309
Total	25,600,517	24,620,918	25,889,219	24,938,284

The fair values presented in the table below were determined as follows: actively traded Treasury Bills are determined based on prices published by the ANBIMA (Brazilian Association of Financial and Capital Markets); shares of publicly-held companies are based on the average price of the last trading day prior to the reporting date; investment fund shares are updated daily with the respective share price informed by the fund administrator; and for securities where no prices are available Banrisul uses internal models for calculating the market value, using B3's future curves.

## (a) Trading Securities

Breakdown of Trading Securities per type, at fair value:

		Parent Company		
	03/31/2020	03/31/2019	03/31/2020	03/31/2019
Financial Treasury Bills – LFT	5,639,223	5,584,929	5,647,105	5,592,735
Shares of Publicly-Held Companies	7,770	14,699	7,770	14,699
Fixed Income Fund Shares	-	-	238,193	270,468
Referenced Fund Shares	-	-	19,608	15,729
Other Fund Shares	12,020	12,024	23,207	23,099
Others	6,774	6,619	6,848	6,693
Total	5,665,787	5,618,271	5,942,731	5,923,423

## Breakdown per maturity:

	-	Parent Company		
	Amortized	Fair	Amortized	Fair
	Cost	Value	Cost	Value
Without Maturity	20,857	26,564	278,732	284,439
3 to 12 months	890,788	890,782	890,788	890,782
1 to 3 years	317,210	317,089	317,210	317,089
3 to 5 years	2,689,580	2,689,065	2,689,580	2,689,065
5 to 15 years	1,743,073	1,742,287	1,762,142	1,761,356
Total as of 12/31/2019	5,661,508	5,665,787	5,938,452	5,942,731
Total as of 12/31/2018	5.604.408	5,618,271	5,909,561	5,923,423

In accordance with Central Bank regulations, these securities are classified as current assets at their fair value.

## (b) Available-for-Sale Securities

Breakdown of Available-for-Sale Securities per type, at fair value:

		Parent Company		
	03/31/2020	03/31/2019	03/31/2020	03/31/2019
Privatization Certificates	-	-	10	9
Fixed Income Fund Shares	173	171	173	171
Real Estate Fund Shares	-	-	1,926	2,482
Total	173	171	2,109	2,662

### Breakdown per maturity:

		Parent Company		
	Amortized	Fair	Amortized	Fair
	Cost	Value	Cost	Value
Without Maturity	173	173	1,937	2,109
Total as of 03/31/2020	173	173	1,937	2,109
Total as of 03/31/2019	171	171	1,849	2,662

## (c) Held-to-Maturity Securities

Breakdown of Held-to-Maturity Securities per Type, at amortized cost (cost plus accrued income):

		Parent Company		
	Amortized	Fair	Amortized	Fair
	Cost	Value	Cost	Value
Federal Government Securities				
Financial Treasury Bills – LFT	18,958,255	18,951,838	18,968,077	18,961,660
Federal Bonds - CVS	80,511	78,715	80,511	78,715
Certificate of Real Estate Receivables – CRI	18,230	17,073	18,230	17,073
Total as of 03/31/2020	19,056,996	19,047,626	19,066,818	19,057,448
Total as of 03/31/2019	18,871,167	18,871,220	18,880,890	18,880,943

### Breakdown per maturity:

		Banrisul		
	03/31/2020	12/31/2019	03/31/2020	03/31/2019
Up to 3 months	-	2,748	-	2,748
3 to 12 months	1,564,667	-	1,564,667	-
1 to 3 years	1,645,574	2,247,515	1,650,831	2,252,719
3 to 5 years	10,566,987	9,822,099	10,571,552	9,826,618
5 to 15 years	5,279,768	6,798,805	5,279,768	6,798,805
Total	19,056,996	18,871,167	19,066,818	18,880,890

Management declares that Banrisul has the financial capability and the intention to hold these securities to maturity.

### (d) Derivative Financial Instruments

Banrisul conducts transactions involving derivatives in the form of swaps. These swaps are designed to meet Banrisul's needs and to manage its global exposure.

The use of derivatives is mainly to mitigate the risks from currency fluctuations arising from the international funding operation carried out by Banrisul, as mentioned in Note 18, in the form of a rate swap to CDI.

With this objective, swap transactions are long-term, aligned with the flow and maturity of the foreign funding maturing to the extent that portions of the external funding have natural hedges.

The swaps are OTC contracts registered with B3 S. A. - Brasil, Bolsa, Balcão, and have as counterparties top-tier financial institutions.

The table below demonstrates the effectiveness of the structure of hedge accounting developed by Banrisul, demonstrating the amortized cost value, fair value and fair value adjustments of the hedged item (subordinated debt) and the hedging instrument (swaps):

				Parent Company and Cons		
				03/31/2020	03/31/2019	
			Mark-to-			
Derivatives Used as Fair Value Hedge	Notional Value	Amortized cost	Market	Fair Value	Fair Value	
Hedging Instrument						
Swaps	2,102,648	611,898	265,663	877,561	131,309	
Foreign Currency (USD)	2,102,648	611,898	265,663	877,561	131,309	
Hedged Item						
Subordinated Debt (Note 18)	917,665	2,731,018	265,959	2,996,977	2,293,245	
Foreign Currency (USD)	917,665	2,731,018	265,959	2,996,977	2,293,245	

The following table shows the breakdown of the derivatives (asset and liability legs) by notional value and fair value:

			Parent Company	and Consolidated
	Notional	Receivable (Payable)	Fair Value Adjustments	
Swaps	Value	Amortized Cost (1)	to Results (1)	Fair Value (1)
Assets				
Foreign Currency (USD) + 7.375% p.a.	2,102,647	628,746	265,583	894,329
Liabilities				
% of Interbank Deposit Rate (CDI)	(2,102,647)	(16,848)	80	(16,768)
Net Adjustment as of 03/31/2020		611,898	265,663	877,561
Net Adjustment as of 12/31/2019		11,074	120,235	131,309

<sup>(1)</sup> Values presented net of the notional value.

The table below shows the information of derivatives segregated by contractual cash flow:

			Par	ent Company and	Consolidated	
	Notional	Fair	Up to	3 to 12	1 to 3	
Swaps	Value	Value (1)	3 months	months	years	
Assets						
Foreign Currency (USD) + 7.375% p.a.	2,102,648	894,329	-	29,651	864,678	
Liabilities						
% of Interbank Deposit Rate (CDI)	(2,102,648)	(16,768)	-	(379)	(16,389)	
Net Adjustment as of 03/31/2020		877,561	-	29,272	848,289	
Net Adjustment as of 12/31/2019		131,309	4,509	4,754	122,046	

<sup>(1)</sup> Values presented net of the notional value.

Banrisul or counterparties are mutually subject to providing and giving additional guarantees on a reciprocal basis if the derivatives exceed the fair value limits stipulated by contract.

The margin received by Banrisul as guarantee in operations involving derivatives consists of Interbank deposits in the amount of R\$799,054.

Banrisul uses hedge accounting practices established by the Central Bank of Brazil and the effectiveness expected from the designation of hedging instruments and in the course of the operation is in accordance with the provisions of the Central Bank of Brazil.

## NOTE 08 - LOANS, LEASE AND OTHER CONTRACTS WITH LENDING CHARACTERISTICS

## (a) Breakdown by Type and Risk Level

									1	Parent Company a	nd Consolidated
	AA	Α	В	С	D	E	F	G	Н	03/31/2020	03/31/2019
Loans and Discounted Receivables	344,652	13,653,318	7,098,545	1,221,448	700,809	252,614	167,758	486,569	1,483,249	25,408,962	25,296,657
Financing	104,925	337,717	221,677	89,694	52,737	7,475	1,636	1,990	18,506	836,357	790,907
Rural and Agro-Industrial Financing	500,257	1,325,671	459,046	209,963	60,207	38,830	24,654	16,796	77,026	2,712,450	2,661,169
Real Estate Financing	2,903,681	603,391	252,542	103,803	92,310	4,954	47,487	705	106,289	4,115,162	4,104,558
Loans Assigned with Recourse (1)	14,166	5,621	248	358	167	-	-	-	-	20,560	22,305
Infrastructure and Development Financing	8,566	48,991	5,475	36,843	-	-	-	-	-	99,875	104,003
Subtotal Loans	3,876,247	15,974,709	8,037,533	1,662,109	906,230	303,873	241,535	506,060	1,685,070	33,193,366	32,979,599
Lease Operations	1,444	5,263	5,010	4,023	10,824	696	102	4	1,992	29,358	31,482
Advances on Foreign Exchange Contracts (2)	1,243	199,466	145,530	143,836	59,401	102,264	10,272	40,342	14,632	716,986	643,595
Other Receivables (3)	53,256	1,279,822	383,008	60,275	23,380	4,144	6,613	1,422	144,498	1,956,418	2,181,931
Acquired Portfolio with Recourse (Note 09)	288,549	-	-	-	-	-	-	-	1,137	289,686	346,063
Total Credit Portfolio	4,220,739	17,459,260	8,571,081	1,870,243	999,835	410,977	258,522	547,828	1,847,329	36,185,814	36,182,670
Recourse and Guarantees Granted (4)	151,312	49,390	21,402	11,764	28,590	-	4,287	10,314	792	277,851	242,851
Total as of 03/31/2020	4,372,051	17,508,650	8,592,483	1,882,007	1,028,425	410,977	262,809	558,142	1,848,121	36,463,665	36,425,521
Total as of 03/31/2019	4,154,745	19,586,641	6,401,449	1,965,565	982,258	432,015	280,212	681,003	1,698,782		36,182,670

<sup>(1)</sup> Refers to contract of assignment of receivables with recourse where Banrisul has assigned to Cibrasec mortgage loans operations.

<sup>(2)</sup> Composed of Advances on Foreign Exchange Contracts and Income from Advances Granted, presented net with related liabilities in Other Liabilities - Foreign Exchange Portfolio/Other Credits (Note 15.

<sup>(3)</sup> Refers to debit and credit cards, securitization credit, credit for guarantees honored and receivable income on foreign exchange and receivables from export contracts.

<sup>(4)</sup> Recorded in off-balance sheet accounts. For sureties and guarantees, the provision was recorded as shown in Note 18.

## (b) Customer Breakdown per Maturity and Risk Levels

										Parent Company	and Consolidated
					Credit	Portfolio in Ordi	inary Course (1)				
	AA	Α	В	С	D	E	F	G	Н	03/31/2020	03/31/2019
Falling Due	4,219,776	17,436,988	8,527,280	1,822,887	942,135	359,310	206,072	349,505	1,154,451	35,018,404	35,011,849
01 to 30 days	117,263	1,482,542	587,962	162,622	69,657	40,217	13,397	30,444	37,638	2,541,742	2,526,260
31 to 60 days	121,192	977,961	578,353	113,845	41,542	14,412	8,516	13,694	21,485	1,891,000	1,775,910
61 to 90 days	164,769	997,496	363,949	144,556	53,651	15,939	10,124	13,334	28,735	1,792,553	1,479,750
91 to 180 days	226,422	1,987,763	776,772	305,778	86,816	54,653	21,966	25,773	84,286	3,570,229	3,715,365
181 to 360 days	292,444	2,548,634	1,144,804	307,118	118,537	92,297	28,004	19,021	102,407	4,653,266	5,045,560
Over 360 days	3,297,686	9,442,592	5,075,440	788,968	571,932	141,792	124,065	247,239	879,900	20,569,614	20,469,004
Past Due	963	22,272	22,404	10,076	9,013	6,152	2,211	6,291	4,493	83,875	72,737
Up to 14 days	963	22,272	22,404	10,076	9,013	6,152	2,211	6,291	4,493	83,875	72,737
Subtotal	4,220,739	17,459,260	8,549,684	1,832,963	951,148	365,462	208,283	355,796	1,158,944	35,102,279	35,084,586
					No	on-Performing C	ontracts <sup>(1)</sup>				
Falling Due	-	-	-	-	175	13,728	10,973	126,809	287,570	439,255	448,993
01 to 30 days	-	-	-	-	1	225	160	2,670	10,068	13,124	13,520
31 to 60 days	-	-	-	-	1	213	157	2,652	9,634	12,657	13,294
61 to 90 days	-	-	-	-	1	202	155	2,649	9,187	12,194	13,072
91 to 180 days	-	-	-	-	2	632	471	7,947	25,800	34,852	37,623
181 to 360 days	-	-	-	-	4	1,272	944	15,905	47,361	65,486	68,802
Over 360 days	-	-	-	-	166	11,184	9,086	94,986	185,520	300,942	302,682
Past Due	-	-	21,397	37,280	48,512	31,787	39,266	65,223	400,815	644,280	649,091
01 to 14 days	-	-	-	-	1	27	63	114	1,997	2,202	2,788
15 to 30 days	-	-	21,397	9,543	10,836	3,995	3,989	5,186	17,502	72,448	126,564
31 to 60 days	-	-	-	27,737	11,090	5,152	8,433	6,966	18,579	77,957	59,899
61 to 90 days	-	-	-	-	26,585	5,872	7,544	9,804	21,699	71,504	56,225
91 to 180 days	-	-	-	-	-	16,741	19,237	43,153	74,932	154,063	212,079
181 to 360 days	-	-	-	-	-	-	-	-	252,236	252,236	177,892
Over 360 days	-	-	-	-	-	-	-	-	13,870	13,870	13,644
Subtotal	-	-	21,397	37,280	48,687	45,515	50,239	192,032	688,385	1,083,535	1,098,084
Total as of 03/31/2020	4,220,739	17,459,260	8,571,081	1,870,243	999,835	410,977	258,522	547,828	1,847,329	36,185,814	
Total as of 03/31/2019	4,154,745	19,586,641	6,401,449	1,965,565	982,258	432,015	280,212	681,003	1,698,782		36,182,670

<sup>(1)</sup> Nonperforming Contracts consists of loans with overdue installments of more than 14 days. All other contracts are considered Normal Course.

## (c) Credit Portfolio Breakdown by Business Sector

	Parent Comp.	Parent Company and Consolidated			
	03/31/2020	03/31/2019			
Public Sector	102,660	107,143			
Government – Direct and Indirect Administration	102,660	107,143			
Private Sector	36,083,154	36,075,527			
Companies	8,865,448	8,720,259			
Rural	229,460	232,935			
Food, Beverages and Tobacco	1,143,501	1,141,974			
Automotive	348,980	340,582			
Cellulose, Wood and Furniture	190,091	193,899			
Food Wholesale Trade	475,470	444,732			
Wholesale Trade (except food)	471,979	448,688			
Retail Trade – Other	663,888	621,992			
Construction and Real Estate	826,023	816,551			
Education, Health and other Social Services	1,382,507	1,398,591			
Electrical and Electronics	341,037	337,725			
Financial and Insurance	447,998	449,821			
Machines and equipment	209,465	203,043			
Metallurgy	187,155	179,541			
Infrastructure Works	147,506	152,292			
Oil and Natural Gas	381,338	374,089			
Chemical and Petrochemical	442,138	427,422			
Private Services	203,223	202,531			
Textile, Clothing and Leather	217,268	197,229			
Transportation	298,797	306,606			
Others	257,624	250,016			
Individuals	27,217,706	27,355,268			
Total Loans	36,185,814	36,182,670			

## (d) Loans Concentration

		Parent Company and Consolidat							
		03/31/2020		03/31/2019					
	Value	% of Portfolio	Value	% of Portfolio					
Largest Debtor	172,907	0,48	201,188	0,56					
Next 10 Largest Debtors	1,117,016	3,09	1,154,163	3,19					
Next 20 Largest Debtors	1,422,433	3,93	1,380,888	3,82					
Next 50 Largest Debtors	1,566,031	4,33	1,507,401	4,17					
Next 100 Largest Debtors	1,299,632	3,59	1,304,384	3,60					

## (e) Changes in Allowances

The following table shows the changes of the Allowance for Loan Losses, Doubtful Lease Receivables and Other Receivables with Lending Characteristics:

	Parent Co	Parent Company and Consolidated			
	01/01 to 03/31/2020	01/01 to 03/31/2019			
Opening Balance	2,764,335	2,612,055			
Allowance Recorded in the Period	296,389	285,312			
Write-Offs	(248,263)	(315,099)			
Ending Balance	2,812,461	2,582,268			
Allowance for Loan Losses	2,551,977	2,464,832			
Allowance for Doubtful Lease Receivables	3,534	2,127			
Allowance for Losses on Other Receivables with Lending Characteristics (1)	256,950	115,309			

<sup>(1)</sup> Refers to the constitution of a provision for operations involving Credits for Honored Sureties and Guarantees, Debit and Credit Cards, Foreign Exchange Portfolio and Credits Linked to Operations Acquired in Assignment.

The change in the Allowance for Other Contracts with Credit Risk is as follows:

		Parent Company				
	03/31/2020	03/31/2019	03/31/2020	03/31/2019		
Opening Balance	47,719	47,904	49,579	59,754		
Allowance/(Reversal) Recorded in the Period	(97)	(104)	540	109		
Write-Offs	-	(1)	-	(101)		
Final Balance (Note 09)	47,622	47,799	50,119	59,762		

## (f) Breakdown of Allowances for Loan Losses, Doubtful Lease Receivables and Other Receivables with Lending Characteristics per Risk Level

		Parent Co	ompany and Consolidated
Risk Level	Credit Portfolio	Minimum Allowance Required by CMN Resolution No. 2682/99	Recorded Allowance
AA	4,220,739	0.00%	-
Α	17,459,260	0.50%	87,296
В	8,571,081	1.00%	85,711
С	1,870,243	3.00%	56,107
D	999,835	10.00%	99,984
E	410,977	30.00%	123,293
F	258,522	50.00%	129,261
G	547,828	70.00%	383,480
Н	1,847,329	100.00%	1,847,329
Total as of 03/31/2020	36,185,814		2,812,461
Total as of 03/31/2019	36,182,670		2,764,335

## (g) Recovery and Renegotiation of Credits

Recoveries of loans previously written off as losses were recognized as income from lending operations and amounted to R\$52,379 (1Q/2019 - R\$585,486) in the period, net of related losses.

The balance of renegotiated loans during the period amounted to R\$107,715 (1Q/2018 - R\$131,167). Pursuant to CMN Resolution No. 2682/99, these transactions remain classified in the same rating they were before the renegotiation; written off credit operations are classified in risk level H following renegotiation.

**NOTE 09 - OTHER RECEIVABLES** 

						Parent Company
	Up	Above	Total em	Up	Above	Total em
	12 Months	12 Months	03/31/2020	12 Months	12 Months	12/31/2019
Interfinancial Relations	107,816	1,089,358	1,197,174	21,560	1,074,400	1,095,960
Credits with the National Housing System (1)	-	1,089,358	1,089,358	-	1,074,400	1,074,400
Outstanding Payments and Receipts	99,189	-	99,189	3,442	-	3,442
Others	8,627	-	8,627	18,118	-	18,118
Interdependence Relations	18,065	-	18,065	125,338	-	125,338
Foreign Exchange Portfolio	984,411	5,317	989,728	715,084	1,624	716,708
Income Receivable	106,035	-	106,035	105,717	-	105,717
Guarantee Deposit	-	470,226	470,226	-	476,790	476,790
Payments to Reimburse	52,698	5,271	57,969	57,273	6,823	64,096
Securities and Receivables (2)	1,975,154	234,272	2,209,426	2,216,377	232,404	2,448,781
Credits Linked to Acquired Operations						
with Recorurse (Note 08 (a))	170,950	118,736	289,686	177,757	168,306	346,063
Others	22,329	-	22,329	20,526	-	20,526
Total	3,437,458	1,923,180	5,360,638	3,439,632	1,960,347	5,399,979

						Consolidated
	Up	Above	Total em	Up	Above	Total em
	12 Months	12 Months	03/31/2020	12 Months	12 Months	12/31/2019
Interfinancial Relations	1,626,415	1,089,358	2,715,773	1,686,601	1,074,400	2,761,001
Credits with the National Housing System (1)	-	1,089,358	1,089,358	-	1,074,400	1,074,400
Outstanding Payments and Receipts	1,617,788	-	1,617,788	1,668,483	-	1,668,483
Others	8,627	-	8,627	18,118	-	18,118
Interdependence Relations	18,065	-	18,065	125,338	-	125,338
Foreign Exchange Portfolio	984,411	5,317	989,728	715,084	1,624	716,708
Income Receivable	113,611	-	113,611	113,739	-	113,739
Trading and Intermediation of Values	17,693	-	17,693	19,567	-	19,567
Guarantee Deposit	8,608	470,226	478,834	-	485,380	485,380
Reimbursable Payments	53,081	5,271	58,352	57,345	6,823	64,168
Securities and Receivables (2)	2,041,239	234,272	2,275,511	2,284,595	232,404	2,516,999
Credits Linked to Acquired Operations						
with Recourse (Note 08 (a))	170,950	118,736	289,686	177,757	168,306	346,063
Others	23,184	-	23,184	21,366	-	21,366
Total	5,057,257	1,923,180	6,980,437	5,201,392	1,968,937	7,170,329

- (1) Credits with the National Housing System are composed of:
- (a) R\$183,527 (12/31/2019 R\$188,895), refers to future flows including interest accrued at the discount pre-fixed rate of 14.07% p.a. used when purchasing FCVS credits from the Government of the State of Rio Grande do Sul.
- (b) R\$903,132 (12/31/2019 R\$882,829), refers to principal and interest installments over acquired credit portfolios to which Banrisul will be entitled to at the time of novation and that are indexed according to the original contracts, i.e., TR + 6.17% p.a. for loans using own funding and TR + 3.12% p.a. for loans with
- (c) R\$2,669 (12/31/2019 R\$2,676), refers to the balance of own portfolio contracts using resources from the FGTS, with FCVS coverage, approved and ready for novation, indexed to TR + 3.12% p.a.

National Housing System (SFH) - Acquired Portfolio - From October 2002 to March 2005, Banrisul acquired from the State Government of Rio Grande do Sul receivables related to the Salary Variation Compensation Fund (FCVS). The acquisition terms include a clause guaranteeing financial settlement by the State Government of non-performing contracts, if any. On March 31, 2019, the receivables were stated at the acquisition cost including interest accrued at the rate  $used \ to \ determine \ the \ purchase \ price, \ amounting \ to \ R\$1,086,659 \ (12/31/2019 - R\$1,071,724). \ The \ face \ value \ is \ R\$134,480 \ (12/31/2019 - R\$1,122,641). \ These \ the \ result \ result$ receivables will be converted into CVS securities pursuant to the ratification and novation processes, and the amounts due to Banrisul at the time of novation are presented and indexed by reference to TR variation plus interest. While no maturity date has been set for these receivables, the market values of the securities, upon their issuance, could significantly differ from the carrying amounts.

National Housing System (SFH) - Own Portfolio - Refers to FCVS credits arising from Banrisul's own mortgage loans portfolio that have already been approved by the FCVS' regulatory body.

- (1) Notes and Credit Receivables mainly comprise:
- (a) Securities issued to cover court-ordered debts ("precatórios") involving the National Treasury. In the first quarter of 2005, as part of its receivables recovery policy, Banrisul received as payment in kind securities issued by the Federal Government to pay court-ordered debts from companies that belonged to the same Economic Group. The final transference of such securities depends on the outcome of a lawsuit between the Economic Group and the Federal Government and the release of escrow deposits that have been made by the Federal Government according to settle the original flow of the "precatórios". Management understands that there is no need to set up a provision. As of December 31, 2019, these judicial deposits amount to R\$171,594 (12/31/2018 - R\$168,675) and are indexed to TR and interest9
- (b) Non-credit-like receivables, acquired by the Bank from the State Government of Rio Grande do Sul, in the amount of R\$58,535(12/31/2019 R\$59,344) related to receivables arising from transactions of the State Government of Rio Grande do Sul or its controlled entities, with the municipality of cities in the State of Rio Grande do Sul. These receivables have yields from 0.50% to 12.01% p.a., plus TR or IGP-M variation with maturity through 2029;
- (c) Debit and Credit Cards: receivables from cardholders when using Banricompras and cards from Visa and MasterCard issued by Banrisul. As of December 31, 2019, totaled R\$1,815,753 (12/31/2019 - R\$2,042,249) in the Parent Company and in the Consolidated; and
- (d) Credits Receivable related to BanriCard business and benefit agreements and the acquiring network Vero in the amount of R\$44,013 (12/31/2019 R\$46,698) in the Consolidated.

#### **NOTE 10 - TAX CREDITS**

Banrisul has deferred tax credits and deferred income tax and social contribution tax liabilities on temporary differences, for the period shown below:

(a) Tax Credits - the balances of tax credits, segregated according to their origins and disbursements, are represented by:

				Parent Company
	Balance on	Constitution	Realization	Balance on
	12/31/2019			12/31/2020
Allowance for Loan Losses	1,339,439	130,020	(120,431)	1,349,028
Provision for Labor Risks	465,744	27,578	(54,093)	439,229
Provision for Tax Risks	152,721	4,760	(953)	156,528
Mark-to-Market Adjustment - MTM	50,238	65,361	-	115,599
Other Temporary Provisions	697,311	16,904	(1,099)	713,116
Total Tax Credits on Temporary Differences	2,705,453	244,623	(176,576)	2,773,500
Unregistered Credits	(23)	(3)	-	(26)
Total Tax Credits Recorded	2,705,430	244,620	(176,576)	2,773,474
Deferred Tax Liabilities	(302,648)	(63,005)	81	(365,572)
Deferred Liabilities Net of Tax Credit	2,402,782	181,615	(176,495)	2,407,902

				Consolidated
	Balance on 12/31/2019	Constitution	Realization	Balance on 12/31/2020
Allowance for Loan Losses	1,340,645	130,020	(120,544)	1,350,121
Provision for Labor Risks	468,010	27,616	(54,082)	441,544
Provision for Tax Risks	153,385	4,760	(1,199)	156,946
Mark-to-Market Adjustment - MTM	50,238	65,361	-	115,599
Other Temporary Provisions	698,878	16,904	(1,099)	714,683
Total Tax Credits on Temporary Differences	2,711,156	244,661	(176,924)	2,778,893
Unregistered Credits	(23)	(3)	-	(26)
Total Tax Credits Recorded	2,711,133	244,658	(176,924)	2,778,867
Deferred Tax Liabilities	(304,482)	(61,664)	81	(366,065)
Deferred Liabilities Net of Tax Credit	2,406,651	182,994	(176,843)	2,412,802

The expectation of realizing these credits is as follows:

				Parent Company	Consolidated
		Temporary Differences			
Year	Income tax	Social contribution	Total	Registered Totals	Registered Totals
2020	627,746	469,931	1,097,677	1,097,677	1,098,037
2021	255,769	187,018	442,787	442,787	443,268
2022	186,270	144,389	330,659	330,659	331,141
2023	159,682	123,540	283,222	283,222	283,703
2024	108,391	92,567	200,958	200,958	201,439
2025 to 2027	118,582	123,951	242,533	242,533	244,559
2028 to 2030	86,293	89,345	175,638	175,638	176,720
2031	14	12	26	-	-
Total as of 03/31/2020	1,542,747	1,230,753	2,773,500	2,773,474	2,778,867
Total as of 03/31/2019	1,499,069	1,206,384	2,705,453	2,705,430	2,711,133

The total present value of tax credits is R\$ 2,364,514, calculated according to the expected realization of temporary differences at the average funding rate, projected for the corresponding periods.

**(b) Deferred Tax Liabilities** - the balances of the provision for deferred income tax and social contributions are represented by:

		Parent Company		
	03/31/2020	03/31/2019	03/31/2020	03/31/2019
Excess Depreciation	10,354	10,434	10,354	10,434
Fair Value Adjustment of Trading Securities	84,855	23,901	85,153	25,540
Renegotiated Operations Law No. 12,715/12	174,674	172,624	174,674	172,624
Actuarial Surplus	95,689	95,689	95,884	95,884
Total	365,572	302,648	366,065	304,482

## **NOTE 11 - OTHER ASSETS**

		Parent		
		Company		Consolidated
	03/31/2020	03/31/2019	03/31/2020	03/31/2019
Advances to Employees	20,780	3,062	21,029	3,460
Escrow Deposits	72,202	6,490	95,935	8,104
Post-employment Benefit Plans (Note 26)	212,012	212,012	212,585	212,585
Other Receivables – Domestic	326,811	136,555	324,021	130,976
Assets not in USE net of provision for devaluation	227,111	226,816	229,248	229,746
Prepaid expenses	143,102	148,511	146,357	149,323
Others	103,045	125,305	1,605	23,864
Total	1,105,063	858,751	1,030,780	758,058

## NOTE 12 - INVESTMENTS IN AFFILIATES AND SUBSIDIARIES AND GOODWILL

	Parent Company Consc					
	03/31/2020	03/31/2019	03/31/2020	03/31/2019		
Investments in Domestic Subsidiaries and associates	1,708,405	1,630,018	126,186	123,134		
Investments in Subsidiaries	1,587,737	1,511,794	-	-		
Investments in Associates	120,668	118,224	126,186	123,134		
Goodwill from Investment Acquisitions (1)	7,175	8,110	7,175	8,110		

<sup>(1)</sup> Goodwill represents the future economic benefit arising from the acquisition of Bem Promotora de Vendas e Serviços S.A., whose value is being amortized over 10 years.

<del>-</del>					Parent Company
	Adjusted	Participation in			Equity
As of March 31, 2020	Equity	Capital (%)	Investment	Net Income	Results
Subsidiaries	1,592,305		1,587,737	76,550	76,365
Banrisul Armazéns Gerais S. A.	51,280	99.50	51,022	65	65
Banrisul S. A. Corretora de Valores Mobiliários e Câmbio	88,506	98.98	87,607	1,265	1,252
Banrisul S. A. Administradora de Consórcios	278,321	99.68	277,439	10,274	10,241
Banrisul Cartões S. A.	1,174,198	99.78	1,171,669	64,946	64,807
Affiliated	252,860		120,668	21,283	12,253
Bem Promotora de Vendas e Serviços S. A.	40,972	49.90	20,445	6,375	3,181
Banrisul Icatu Participações S. A.	198,982	49.99	99,471	18,531	9,264
VG8JV Tecnologia S. A.	12,906	5.83	752	(3,623)	(192)

					Consolidated
	Adjusted	Participation in			Equity
As of March 31, 2020	Equity	Capital (%)	Investment	Net Income	Results
Affiliated	252,860		126,186	21,283	10,849
Bem Promotora de Vendas e Serviços S. A.	40,972	49.90	20,445	6,375	3,181
Banrisul Icatu Participações S. A.	198,982	49.99	99,471	18,531	9,264
VG8JV Tecnologia S. A.	12,906	48.59	6,270	(3,623)	(1,596)

				Parent Company and	Consolidated
	Adjusted	Participation in			Equity
As of March 31, 2020	Equity	Capital (%)	Investment	Net Income	Results
Subsidiaries	1,516,178		1,511,794	76,768	77,259
Banrisul Armazéns Gerais S. A.	51,215	99.50	50,957	303	974
Banrisul S. A. Corretora de Valores Mobiliários e Câmbio	87,241	98.98	86,355	748	741
Banrisul S. A. Administradora de Consórcios	268,471	99.68	267,620	10,050	10,019
Banrisul Cartões S. A.	1,109,251	99.78	1,106,862	65,667	65,525
Affiliated	246,857		118,224	22,503	11,244
Bem Promotora de Vendas e Serviços S. A.	43,505	49.90	21,709	6,407	3,197
Banrisul Icatu Participações S. A.	191,729	49.99	95,845	16,096	8,047
VG8JV Tecnologia S. A.	11,623	5.76	670	-	-

					Consolidated
	Adjusted	Participation in			Equity
As of March 31, 2020	Equity	Capital (%)	Investment	Net Income	Results
Affiliated	246,857		123,134	22,503	11,244
Bem Promotora de Vendas e Serviços S. A.	43,505	49.90	21,709	6,407	3,197
Banrisul Icatu Participações S. A.	191,729	49.99	95,845	16,096	8,047
VG8JV Tecnologia S. A.	11,623	48.00	5,580	-	-

## NOTE 13 – PROPRIETY AND EQUIPMENTS

						Pare	nt Company
	Property in	Equipment		Equipment			
	Use	in Inventory	Facilities	in Use	Software	Others	Total
As of December 31, 2019							
Original Cost	125,147	1,646	224,000	133,305	327,720	23,761	835,579
Accumulated Depreciation	(95,468)	-	(130,257)	(80,570)	(261,266)	(17,535)	(585,096)
Net Balance as of December 31, 2019	29,679	1,646	93,743	52,735	66,454	6,226	250,483
Acquisitions	16,389	488	6,355	1,393	2,048	14	26,687
Disposals – Cost	(99)	-	(163)	(395)	(5)	-	(662)
Disposals – Accumulated Depreciation	99	-	139	374	2	-	614
Depreciation	(147)	-	(1,169)	(1,249)	(2,658)	(276)	(5,499)
Net Transfers – Cost	-	(320)	-	123	201	(4)	-
Net Transfers – Accumulated Depreciation	-	-	-	65	(72)	7	-
Net Change	16,242	168	5,162	311	(484)	(259)	21,140
As of March 31, 2020							
Original Cost	141,437	1,814	230,192	134,426	329,964	23,771	861,604
Accumulated Depreciation	(95,516)	-	(131,287)	(81,380)	(263,994)	(17,804)	(589,981)
Net Balance as of March 31, 2020	45,921	1,814	98,905	53,046	65,970	5,967	271,623

						(	Consolidated
	Property in	Equipment		Equipment			
	Use	in Inventory	Facilities	in Use	Software	Others	Total
As of December 31, 2019							
Original Cost	140,855	29,169	232,300	139,681	328,879	61,830	932,714
Accumulated Depreciation	(100,406)	-	(135,945)	(85,030)	(262,172)	(29,322)	(612,875)
Net Balance as of December 31, 2019	40,449	29,169	96,355	54,651	66,707	32,508	319,839
Acquisitions	17,584	4,415	6,453	1,409	2,095	2,275	34,231
Disposals – Cost	(99)	(1)	(163)	(395)	(12)	(937)	(1,607)
Disposals – Accumulated Depreciation	99	-	139	374	3	1	616
Depreciation	(189)	-	(1,338)	(1,348)	(4,372)	(298)	(7,545)
Net Transfers – Cost	-	(4,918)	1	123	37,973	(33,179)	-
Net Transfers – Accumulated Depreciation	4	-	(1)	61	(9,707)	9,643	-
Net Change	17,399	(504)	5,091	224	25,980	(22,495)	25,695
As of March 31, 2020							
Original Cost	158,340	28,665	238,591	140,818	368,935	29,989	965,338
Accumulated Depreciation	(100,492)	-	(137,145)	(85,943)	(276,248)	(19,976)	(619,804)
Net Balance as of March 31, 2020	57,848	28,665	101,446	54,875	92,687	10,013	345,534

### **NOTE 14 – INTANGIBLE ASSETS**

				Parent Company
	Software	Right from Acquisition of		
	Use Rights	Payroll operations (1)	Others	Total
As of December 31, 2019				
Original Cost	141,607	1,469,815	1,718	1,613,140
Accumulated Depreciation	(84,838)	(564,505)	(668)	(650,011)
Net Balance as of December 31, 2019	56,769	905,310	1,050	963,129
Acquisitions	5,043	3,253	-	8,296
Amortization	(3,491)	(42,296)	-	(45,787)
Net Change	1,552	(39,043)	-	(37,491)
As of March 31, 2020				
Original Cost	146,650	1,473,068	1,718	1,621,436
Accumulated Depreciation	(88,329)	(606,801)	(668)	(695,798)
Net Balance as of March 31, 2020	58,321	866,267	1,050	925,638

				Consolidated
	Software	Right from Acquisition of		
	Use Rights	Payroll operations (1)	Others	Total
As of December 31, 2019				
Original Cost	143,763	1,469,815	1,784	1,615,362
Accumulated Depreciation	(86,893)	(564,505)	(668)	(652,066)
Net Balance as of December 31, 2019	56,870	905,310	1,116	963,296
Acquisitions	5,043	3,253	216	8,512
Amortization	(3,506)	(42,296)	(216)	(46,018)
Cost Net Transfers	47	-	(47)	-
Net Change	1,584	(39,043)	(47)	(37,506)
As of March 31, 2020				
Original Cost	148,852	1,473,068	1,954	1,623,874
Accumulated Depreciation	(90,398)	(606,801)	(885)	(698,084)
Net Balance as of March 31, 2020	58,454	866,267	1,069	925,790

<sup>(1)</sup> The net balance of R\$866,267 (**03/31/2019** - R\$905,310) is comprised of:

## NOTE 15 - DEPOSITS, SECURITIES SOLD UNDER REPURCHASE AGREEMENTS AND **FUNDS FROM ACCEPTANCE AND ISSUANCE OF SECURITIES**

					Pa	rent Company
	Without	Up to 3	3 to 12	Over 12		
	Maturity	Months	Months	Months	03/31/2020	12/31/2019
Deposits						
Demand Deposits (1)	2,802,609	-	-	-	2,802,609	3,237,941
Savings Deposits (1)	9,705,603	-	-	-	9,705,603	9,622,161
Interbank Deposits	-	814,474	274,811	-	1,089,285	457,089
Time Deposits (2)	12,922	3,756,032	2,644,117	33,953,690	40,366,761	40,354,104
Other Deposits	1,822	-	-	-	1,822	1,670
Total	12,522,956	4,570,506	2,918,928	33,953,690	53,966,080	53,672,965
Repurchase Agreements (Repos)						
Own Portfolio (3)	-	4,067,506	-	-	4,067,506	3,577,107
Total	-	4,067,506	-	-	4,067,506	3,577,107
Funds from Acceptance and Issuance of Securities						
Funds from Real Estate, Mortgage, Credit and Similar Bonds	-	337,798	1,586,298	1,687,341	3,611,437	3,847,623
Total	-	337,798	1,586,298	1,687,341	3,611,437	3,847,623

a) R\$771,227 (03/31/2019 - R\$802,493) related to the agreement signed with the State of Rio Grande do Sul granting Banrisul the exclusive right of servicing the payroll of state civil servants for the next ten years. No indications that these assets are impaired were identified;

b) R\$19,200 (03/31/2019 - R\$22,400) related to the agreement signed with the Judiciary Power of the State of Rio Grande do Sul to provide payroll services to the Court of Justice's servants for a period of 5 years. The contract also establishes that the Judiciary Power must centralize at Banrisul all of its financial transactions and investments of cash and cash equivalents, with the exception of investments subject to agreements with the Federal Government, and that Banrisul will not receive any remuneration, payment or fees due by the provision of banking services to the Judiciary Power. Banrisul will also make available to the Judiciary Power digital certificates and similar services. No evidence of impairment related to this asset was identified;

c) R\$67,893 (03/31/2019 - R\$71,610) refers to contracts signed with town halls and other public sector bureaus, for the provision of banking services related to the payroll of their civil servants, and

d) R\$7,947 (03/31/2019 - R\$8,807) refers to agreements entered into with private sector, are effective for five years and are amortized over the agreement period. No indications that these assets are impaired were identified.

						Consolidated
	Without	Up to 3	3 to 12	Over 12		
	Maturity	Months	Months	Months	03/31/2020	12/31/2019
Deposits						
Demand Deposits (1)	2,793,272	-	-	-	2,793,272	3,228,976
Savings Deposits (1)	9,705,603	-	-	-	9,705,603	9,622,161
Interbank Deposits	-	814,474	274,811	-	1,089,285	457,089
Time Deposits (2)	12,922	3,756,032	2,621,170	33,953,690	40,343,814	40,330,188
Other Deposits	1,822	-	-	-	1,822	1,670
Total	12,513,619	4,570,506	2,895,981	33,953,690	53,933,796	53,640,084
Repurchase Agreements (Repos)						
Own Portfolio (3)	-	3,822,491	-	-	3,822,491	3,391,443
Total	-	3,822,491	-	-	3,822,491	3,391,443
Funds from Acceptance and Issuance of Securities						
Funds from Real Estate, Mortgage, Credit and Similar Bonds	-	337,798	1,326,083	1,687,341	3,351,222	3,560,166
Total	-	337,798	1,326,083	1,687,341	3,351,222	3,560,166

<sup>(1)</sup> Classified as without maturity since there is no contractual maturity date.

Time deposits are made up of individuals and companies, with floating or fixed rates equivalent to 98.49% and 1.51% of the total portfolio, respectively. The average funding rate for floating-rate deposits corresponds to 84.51% (12/31/2019 - 83.83%) of CDI, and for fixed-rate deposits, to 4.14% (12/31/2019 - 4.55%) p.a. Of total time deposits, 63.56% (12/31/2019 – 64.04%) have some kind of early redemption option, although expense recognition continues to be based on the contractual rate due through maturity, excluding discounts or reductions applicable in the case of early redemption. The maturity dates presented above do not consider the possibility of early redemption.

### **NOTE 16 - BORROWINGS**

Foreign Borrowings - represented by funds obtained from foreign banks to be used in foreign exchange transactions subject to the variation of the corresponding currencies plus annual interest at rates ranging from 0.86% to 5.24% (12/31/2019 - 0.86% to 5.44%) with maximum term of up to 340 days (12/31/2019 - 347 days), and presents a total balance of R\$890,727 (12/31/2019 - R\$708,838).

#### **NOTE 17 - ONLENDINGS**

					Parent Company a	nd Consolidated
	Domestic Onle	endings – Official Institutions	Foi	reign Onlendings		Total
	03/31/2020	03/31/2019	03/31/2020	03/31/2019	03/31/2020	03/31/2019
Up to 3 months	97,806	95,112	898	701	98,704	95,813
3 to 12 months	382,858	362,770	-	692	382,858	363,462
1 to 3 years	532,643	556,901	-	-	532,643	556,901
3 to 5 years	301,414	324,053	-	-	301,414	324,053
Over 5 years	193,396	210,994	-	-	193,396	210,994
Total	1,508,117	1,549,830	898	1,393	1,509,015	1,551,223

Composed primarily of funds from Official Institutions (BNDES - National Bank for Economic and Social Development, FINAME - National Equipment Financing Authority, Caixa Econômica Federal - Federal Savings and Loan Bank and FINEP - Funding Authority for Studies and Projects). These liabilities mature on a monthly basis through May 2030, and are subject to interest of 0.50% to 8.00% (12/31/2019 - 0.50% to 8.00%) p.a., plus variation of the indexes (TJLP - "Long-term interest rate", URTJ-01, US Dollar, currency basket, UPRD, TLP and SELIC) for floating-rate liabilities and up to 20.09% (12/31/2019 – 20.09%) p.a., for fixed-rate liabilities. Funds are transferred to customers on the same terms and with the same funding rates, plus commission for financial intermediation. These funds are collateralized by the same guarantees received for the related loans.

<sup>(2)</sup> Consider the contractual maturities of each contract.

<sup>(3)</sup> Funding through securities sold under repurchase agreements - own portfolio is conducted with financial institutions and has an average funding rate of 100%

						Parent
						Company
	Up	Above	Total em	Up	Above	Total em
	12 Months	12 Months	03/31/2020	12 Months	12 Months	12/31/2019
Interfinancial Relations	209,039	-	209,039	81,645	-	81,645
Interdependence Relations	310,740	-	310,740	228,696	-	228,696
Foreign Exchange Portfolio	88,801	-	88,801	59,358	-	59,358
Financial and Development Funds	985,447	-	985,447	901,124	-	901,124
Subordinated Debts (1)	104,181	2,895,812	2,999,993	162,353	2,138,695	2,301,048
Creditors for Resources to be Released	67,038	-	67,038	69,469	-	69,469
Payable Card Transactions	1,059,277	-	1,059,277	1,186,004	-	1,186,004
Acquisition Payable Obligations	646,619	-	646,619	723,057	-	723,057
Provision for guarantees provided						
and Guarantees (Note 25 (b))	14,563	-	14,563	10,653	-	10,653
Others	33,322	14,671	47,993	41,206	72,664	113,870
Total	3,519,027	2,910,483	6,429,510	3,463,565	2,211,359	5,674,924

						Consolidated
	Up	Above	Total em	Up	Above	Total em
	12 Months	12 Months	03/31/2020	12 Months	12 Months	12/31/2019
Interfinancial Relations	209,039	-	209,039	81,645	-	81,645
Interdependence Relations	310,566	-	310,566	225,768	-	225,768
Foreign Exchange Portfolio	88,801	-	88,801	59,358	-	59,358
Trading and Intermediation of Values	19,392	-	19,392	20,336	-	20,336
Financial and Development Funds	985,447	_	985,447	901,124	-	901,124
Subordinated Debts (1)	104,181	2,895,812	2,999,993	162,353	2,138,695	2,301,048
Creditors for Resources to be Released	67,376	-	67,376	69,935	-	69,935
Payable Card Transactions	957,503	-	957,503	1,062,348	-	1,062,348
Acquisition Payable Obligations	1,436,943	-	1,436,943	1,718,565	-	1,718,565
Provision for guarantees provided						
and Guarantees (Note 25 (b))	14,563	-	14,563	10,653	-	10,653
Others	52,969	14,671	67,640	56,868	72,664	129,532
Total	4,246,780	2,910,483	7,157,263	4,368,953	2,211,359	6,580,312

<sup>(1)</sup> In 2012 Banrisul concluded the issuance of subordinated bonds abroad in two tranches, at the total amounts of USD500 million (500 million U.S. Dollars). and USD275 million (275 million U.S. Dollars), for a10-year term, on February 02, 2022. In 2015, Banrisul partially repurchased its subordinated debt for USD251.81 million (251.81 million U.S. Dollars). The remaining amount of the subordinated debt is equal to USD523.185 million (253.185 million U.S. Dollars).

## **NOTE 19 - RESERVES, CONTINGENT ASSETS AND LIABILITIES**

## (a) Contingent Assets

No contingent assets were recorded and there are no ongoing lawsuits with probable gains.

### (b) Contingent Reserves and Liabilities

In the normal course of their activities, Banrisul and its subsidiaries are parties to tax, labor and civil lawsuits at the judicial and administrative levels.

The provisions were calculated taking into account the opinion of Banrisul's legal counselors, using measurement models and benchmarks available, despite the inherent uncertainty as to the period and outcome of the lawsuits. Banrisul records a provision in the amounts involved in lawsuits that have been assessed as probable losses.

Management believes that the provisions are sufficient to cover probable losses arising from lawsuits.

The changes in reserves are as follows:

				F	arent Company
	Тах	Labor	Civil	Other	Total
Opening Balance at 12/31/2019	565,406	1,038,834	169,843	155,196	1,929,279
Recognition and Inflation Adjustment	4,180	57,438	26,926	485	89,029
Payment	(2,118)	(120,207)	(10,861)	-	(133,186)
Ending Balance at 03/31/2020	567,468	976,065	185,908	155,681	1,885,122
Guaranteed Deposits	61,448	325,093	78,686	-	465,227

				P	arent Company
	Tax	Labor	Civil	Other	Total
Opening Balance at 12/31/2018	545,589	550,035	276,998	152,440	1,525,062
Recognition and Inflation Adjustment	2,764	43,820	21,941	709	69,234
Provision Reversal	(3)	-	-	-	(3)
Payment	(1)	(29,289)	(10,998)	-	(40,288)
Ending Balance at 03/31/2019	548,349	564,566	287,941	153,149	1,554,005
Guaranteed Deposits	51,537	291,874	86,745	-	430,156

					Consolidated
	Tax	Labor	Civil	Other	Total
Opening Balance at 12/31/2019	565,500	1,043,608	171,736	155,196	1,936,040
Recognition and Inflation Adjustment	4,185	57,482	27,061	485	89,213
Provision Reversal	-	(7)	-	-	(7)
Payment	(2,118)	(120,237)	(10,861)	-	(133,216)
Ending Balance at 03/31/2020	567,567	980,846	187,936	155,681	1,892,030
Guaranteed Deposits	63,774	330,149	79,911	-	473,834

					Consolidated
	Tax	Labor	Civil	Other	Total
Opening Balance at 12/31/2018	545,589	554,854	278,711	152,440	1,531,594
Recognition and Inflation Adjustment	2,764	43,872	22,096	709	69,441
Provision Reversal	(3)	(3)	-	-	(6)
Payment	(1)	(29,316)	(11,080)	-	(40,397)
Ending Balance at 03/31/2019	548,349	569,407	289,727	153,149	1,560,632
Guaranteed Deposits	53,997	296,777	86,983	-	437,757

#### **Tax Contingencies**

Provisions for tax contingencies relate primarily to liabilities related to taxes whose legality or constitutionality is being challenged at the administrative or judicial levels and the likelihood of loss is considered probable, being recognized at the full amount under dispute. For lawsuits collateralized by escrow deposits, the provisioned amounts and respective escrow deposits are not adjusted for inflation. When legal permits are issued as the result of a favorable outcome, the provisioned amounts and respective escrow deposits are adjusted for inflation and withdrawn.

The main tax contingencies refers to: (i) income tax and social contribution on the deduction of expenses arising from the settlement of the actuarial deficit of Fundação Banrisul de Seguridade Social (Banrisul Social Security Foundation), challenged by the Brazilian Internal Revenue Service for the years 1998 to 2005 in the amount of R\$550,543 ( (12/31/2019 - R\$548,653), in which Banrisul, through its legal counsel, has been discussing the matter in court and recorded a provision for contingencies in the amount of the estimated loss; and (ii) National Fund for Educational Development - FNDE tax assessment notice related to education allowance, whose likelihood of loss is classified by our legal counsel as probable, and recorded provisions in the amount of R\$ R\$6,878 (12/31/2019 - R\$6,878). There is no record of other fiscal actions of this nature in the Consolidated Statements.

There are also some tax contingencies whose likelihood of loss, based on their nature, is considered as possible, in the amount of R\$78,049 (12/31/2019 - R\$ 76,711), and in the Consolidated - R\$7,779 (12/31/2019 - R\$86,144). These contingencies are mostly related to litigations of municipal and federal taxes nature and that a provision for contingencies was not recognized, in accordance with applicable accounting practices. In addition to these, there is a tax assessment notice in the scope of the Federal Revenue upon the employer's contribution to the Social Security system as well as to contributions to various funds and entities, requiring the payment of the amount of R\$201,461 (12/31/2019 - R\$200,488).], mainly related to the benefits of the Worker's Food Program (PAT) and Profit Sharing (PLR), which was classified by our advisors as of possible loss, in the amount of R\$192,408 (12/31/2019 - R\$ 191,478), and as of probable loss, the amount of R\$9,054 (12/31/2019 - R\$9,010), which is duly provisioned.

### **Labor Contingencies**

Refer to lawsuits filed mainly by active employees, former employees, employees of contractors, Associations, Unions and Prosecutors Office, relating to alleged violation of labor rights.

In 2019, given the trend of collective labor lawsuits, the risk perception of such lawsuits changed, so that the process of estimating values began. In view of this, management carried out an assessment of the estimated loss in collective labor lawsuits related to claims filled for the payment of the seventh and eighth working hours, deemed as overtime, based on the analysis of the track record of disbursements in individual cases with similar requests. Based on such facts, in 4Q19, a provision of R\$429,036 was made for collective labor lawsuits, covering lawsuits pending final assessment in settlement processes and lawsuits with unfavorable decisions being judged by the Supreme Labor Court. Management considers the set up provision to be sufficient and will continue to monitor the evolution of judicial decisions, evaluating their classification and quantification whenever necessary.

Besides the contingencies above, this account records the provision for labor claims filed against Banrisul, whose likelihood of loss is considered probable. The provision amount is calculated according to the disbursement estimated by Banrisul's management, timely reviewed based on data received from our legal counsel, and adjusted to the escrow deposit when required. Of the aforementioned provision, R\$244,932 (12/31/2019 - R\$243,955) - consolidated R\$248,076 (12/31/2019 - R\$247,943) - have been deposited in an escrow account. Additionally, R\$80,161 (12/31/2019 - R\$78,688) - consolidated R\$82,073 (12/31/2019 - R\$80,590) - were required for appeals.

There are also some labor contingencies whose likelihood of loss, based on their nature, is considered as possible, in the amount of R\$1,673,081 (12/31/2019 - R\$1,645,963) - consolidated R\$1,688,410 (12/31/2019 - R\$1,661,188) -, relating principally to overtime, reintegration to active positions and wage parity. A provision for contingencies was not recognized for the amounts of possible loss on labor claims, in accordance with applicable accounting practices.

#### **Civil Contingencies**

Lawsuits for damages refer to compensation for property damage and/or pain and suffering, referring to consumer relations, in particular, matters relating to credit cards, consumer credit, checking accounts, savings accounts, banking collection and loans.

Until September 2019, this account recorded the provision for civil suits when a court notification was received, and was adjusted monthly based on the amount claimed, on evidence produced and on the assessment of the related risk of loss made by the legal counsel, considering case law, factual information gathered, evidence produced in the records and court decisions on the lawsuit.

Starting September 2019, the review of the lawsuits adopted a new model for the provision of civil contingencies, with the total provisions of the lawsuits classified as probable loss being defined by the average cost of the court decisions and the respective legal costs. This review resulted in the reversal of provisions in the amount of R\$126,840, the cleaning up the stock of lawsuits and the reassessment of amounts involved in cases classified as possible losses. Management will continue to monitor the evolution of judicial decisions over time.

From the previously mentioned allowance, the amount of R\$78,686 (12/31/2019 - R\$83,866) - consolidated R\$79,911 (12/31/2019 - R\$85,544) - has been deposited in court.

There is also the amount of R\$673,443 (12/31/2019 - R\$697,235) - consolidated R\$ (12/31/2019 - R\$699,765) - related to lawsuits filed by third parties against Banrisul, mainly related to insurances, real estate loans and checking accounts, which are classified as possible loss by our legal counsel and, therefore, no provisions were recorded.

### **Other Contingencies**

On September 29, 2000, Banrisul received an assessment notice from the Central Bank of Brazil in connection with administrative proceedings filed by that authority related to supposed irregularities in foreign exchange transactions between 1987 and 1989. In an appeal decision at the administrative level, Banrisul was required to pay a fine equivalent to 100% of the amount of the supposedly irregular transactions. This decision is being challenged in court by Management, which, preventively and in compliance with the Central Bank of Brazil requirements, recorded a provision in the amount of R\$155,681 (12/31/2019 - R\$155,196) for this contingency.

#### **NOTE 20 - OTHER LIABILITIES**

	P	Parent Company				
	03/31/2020	03/31/2019	03/31/2020	03/31/2019		
Collection and Collection of Taxes and the like	157,655	28,459	157,656	28,459		
Social and Statutory	107,084	105,265	107,309	105,490		
Taxes	136,292	110,359	191,237	174,189		
Provision of Personnel	182,198	197,128	165,997	180,797		
Obligations for Official Covenants and Payment Services	101,724	80,389	101,853	80,730		
Various Creditors in the Country	147,504	69,827	206,258	132,478		
Post-Employment Benefit Plans (1)	953,631	947,722	958,237	952,328		
Provisions for Outgoing Payments	183,941	217,768	211,216	246,325		
Anticipated Income	174,977	178,188	174,977	178,188		
Others	2,765	2,717	3,585	3,564		
Total	2,147,771	1,937,822	2,278,325	2,082,548		

<sup>1)</sup> Refers to the sponsor's obligations regarding deficits found in defined benefit plans offered to employees and former employees of Banrisul and group companies.

## **NOTE 21 - EQUITY**

## (a) Capital

Fully subscribed paid-up capital as of March 31, 2020 is R\$5,200,000, represented by 408,974 thousand shares with no par value as follows:

	ON (C	ON (Common) PNA (Preferr			DNR (Drof	Total		
	014 (CC	311111011)	FIVA (FICE	erreu Aj	PNB (Preferred B)			iotai
	Amount	%	Amount	%	Amount	%	Amount	%
Rio Grande do Sul State	201,225,359	98,13	751,479	54,73	0	-	201,976,838	49,39
Management and Committee Members	56	-	26	-	5,005	-	5,087	-
Other	3,839,426	1,87	621,586	45,27	202,531,540	100,00	206,992,552	50,61
Total	205,064,841	100,00	1,373,091	100,00	202,536,545	100,00	408,974,477	100,00

In 1Q2020, 3,610 (PNA) shares were converted, mainly into (PNB) shares, in view of requests from shareholders.

The Annual and Extraordinary Shareholders Meeting, held on April 25, 2019, approved the capital increase in the amount of R\$803,281 from Profit Reserves, without issuance of new shares, still pending final approval from the Central Bank of Brazil.

Preferred shares do not carry voting rights and are entitled to the following payments:

### **Class A Preferred Shares:**

- (i) Priority to receive fixed non-cumulative dividends of six percent (6%) p.a., on the figure resulting from the division of capital by the related number of shares comprising it;
- (ii) Right to take part, after Common and Class B Preferred Shares have been paid dividends equal to that paid to those shares, in the distribution of any other cash dividends or bonuses paid out by Banrisul, under the same conditions as Common and Class B Preferred Shares, plus an additional ten percent (10%) over the amount paid to those shares;

- (iii) Participates in capital increases deriving from the capitalization of reserves, under the same conditions as Common and Class B Preferred Shares; and
- (iv) Priority in capital reimbursement, without premium.

#### **Class B Preferred Shares:**

- (i) Participates in capital increases deriving from the capitalization of reserves, under the same conditions as Common and Class A C Preferred Shares; and
- (ii) Priority in capital reimbursement, without premium.

### (b) Reserve

The Capital Reserve refers to the amounts received by the Company that did not pass through the result, as it is not linked to the delivery of goods or services provided.

The Legal Reserve aims to increasing the Company's capital or absorbing losses, but it cannot be distributed in the form of dividends.

The Statutory Reserve has the purpose of guaranteeing resources for general and IT investments, and is limited to 70% of the paid-in capital.

The Expansion Reserve has the purpose of retaining profits to finance investment opex and capex projects, according to Capital budget proposed by the Management and approved at the Shareholders Meeting.

### (c) Allocation of Income

Net income for the year, adjusted in accordance with Law No, 6404/76, is allocated as follows: (i) 5% to the Legal Reserve, not exceeding 20% of total Capital, (ii) mandatory minimum dividends limited to 25% of adjusted net income, and (iii) up to 25% of the net income to the Statutory Reserve, limited to 70% of paid-up capital, and is intended to ensure funds for investments in information technology.

The Expansion Reserve formation is intended to finance capital and operational expenditures, according to the capital budget proposed by the Management and approved by the General Shareholders Meeting.

The Ordinary Shareholders' Meeting held on April 25, 2019 approved the proposed distribution of additional dividends for 2019 equivalent to 15% of net income less amounts transferred to the Legal Reserve, totaling 40%.

The payout policy adopted by Banrisul aims to pay interest on equity up to the maximum tax-deductible amount calculated in accordance with prevailing legislation, which can be based, on retained earnings or profit reserves. Interest on equity paid can be considered, net of withholding tax, in the calculation of mandatory dividends for the fiscal year, as stated in the Bank's articles of incorporation.

As permitted by Law No. 9249/95 and CVM Rule No. 207/96 and Policy of Quarterly payment of interest on equity, Banrisul paid the amount of R\$100,967 relating to interest on equity in 1Q2020 (1Q2019 – R\$127,678), to be considered as dividends, net of withholding tax. The payment of such interest on equity resulted in a tax benefit for Banrisul in the amount of R\$45,435 (1Q2019 - R\$51,071).

## **NOTE 22 – OTHER OPERATING INCOME**

## (a) Income from Services Rendered and Bank Fees

		Parent Company					
	01/01 to	01/01 to	01/01 to	01/01 to			
	03/31/2020	03/31/2019	03/31/2020	03/31/2019			
Funds Administration	17,472	17,900	19,357	19,902			
Income from Collection and Custody Services	15,976	17,076	15,972	17,071			
Income from Guarantees Provided	1,139	764	1,139	764			
Income from Consortium Administration Fees	-	-	22,726	19,806			
Income from Operations Brokerage	-	-	4,058	2,732			
Banrisul Cards Service Revenues	-	-	153,581	163,605			
Check Returns	4,453	5,088	4,453	5,088			
Account debits	17,854	16,782	17,855	16,782			
Collection Services	14,885	14,931	14,885	14,931			
Security Commissions	62,701	58,639	62,701	58,639			
Check Transactions	3,434	4,451	3,434	4,451			
Bank Fees for Current Accounts	153,627	134,830	153,627	134,830			
Credit card	16,151	17,128	16,152	17,128			
Withdrawal Fees	1,857	1,946	1,856	1,946			
Bank Guarantee Rates	792	2,561	792	2,561			
Other Income	7,942	7,113	11,648	10,497			
Total	318,283	299,209	504,236	490,733			

## (b) Other Income

	Parent Company			Consolidated
	01/01 to 03/31/2020	01/01 to 03/31/2019	01/01 to 03/31/2020	01/01 to 03/31/2019
Recovery of Charges and Expenses	36,814	39,764	9,992	9,892
Reversal of Operating Provisions for:				
Labor	-	-	7	3
Tax	-	3	-	3
Others	95	367	95	367
Interbank Rates	6,769	8,984	6,769	8,984
Credit Receivables Securities	2,503	2,344	2,503	2,344
Commission and Fee on Insurance and Capitalization	4,052	4,688	4,052	4,688
Miscellaneous Card Recipes	30,774	29,482	30,774	29,482
Reversal of Provisions for Outgoing Payments	3,443	20,324	5,479	20,351
Advance Acquisition Revenue	-	-	5,558	5,867
Portability Income from Credit Operations	13,263	7,471	13,263	7,471
Others	4,717	4,934	14,794	8,006
Total	102,430	118,361	93,286	97,458

## **NOTE 23 – OTHER OPERATING EXPENSES**

## (a) Personnel expenses

		Parent Company		
	01/01 to 03/31/2020	01/01 to 03/31/2019	01/01 to 03/31/2020	01/01 to 03/31/2019
Salary	289,724	273,066	293,007	275,663
Benefits	85,241	84,296	85,717	84,771
Social charges	120,473	128,779	121,140	129,429
Trainings	5,233	4,200	5,236	4,200
Total	500,671	490,341	505,100	494,063

## (b) Other Administrative Expenses

		Parent Company		
	01/01 to	01/01 to	01/01 to	01/01 to
	03/31/2020	03/31/2019	03/31/2020	03/31/2019
Communications	17,317	18,401	17,504	18,558
Data processing	24,904	29,056	30,023	33,168
Surveillance, Security and Transportation of Values	35,646	34,356	35,646	34,356
Amortization and Depreciation	52,222	50,566	54,282	51,605
Rentals and Condominiums	31,763	31,705	31,408	31,348
Materials	3,160	3,451	4,670	6,653
Third Party Services (1)	125,503	133,506	137,250	146,823
Specialized Technical Services	19,368	42,053	20,043	46,124
Advertising, Promotions and Advertising (2)	26,590	23,858	30,202	31,103
Maintenance and Conservation	14,633	15,928	14,782	15,996
Water, Energy and Gas	10,854	10,735	11,098	10,949
Financial System Services	9,043	10,487	9,923	11,143
Others	18,142	18,697	18,418	18,953
Total	389,145	422,799	415,249	456,779

<sup>(1)</sup> Of the amount of R\$125,503 (1Q2019 - R\$133,506), R\$55,008 (1Q2019 - R\$59,344) come from expenses with services originating from payroll deductible loans through the Bem Promotora de Vendas e Serviços S.A.

## (c) Other Expenses

	-		Consolidated	
	01/01 to 03/31/2020	01/01 to 03/31/2019	01/01 to 03/31/2020	01/01 to 03/31/2019
Discounts Granted on Renegotiations	8,852	14,362	8,852	14,362
Expenses with Labor Provisions (Note 19)	57,438	43,820	57,482	43,872
Expenses with Provisions for Civil Actions (Note 19)	26,926	21,941	27,061	22,096
Federal Tax Collection Expenses	702	1,002	702	1,002
Expenses with Provisions for Tax Risks (CS / IR) (Note 19)	4,180	2,764	4,185	2,764
Monetary Update Fines Exchange Rates - BACEN (Note 19)	485	709	485	709
Monetary Update of Banrisul Foundation's Contracted Debt	861	1,582	861	1,582
Card Expenses	3,571	5,356	3,571	5,356
Expenses with Provisions for Guarantees Provided by Banrisul	3,910	169	3,910	169
Credit Operations Portability Expenses	19,692	13,698	19,692	13,698
INSS Agreement Rates	16,415	12,247	16,415	12,247
Banrisul Advantage Membership Program Bonus	7,539	-	7,539	-
Expenses with Banrisul Branded Cards	-	-	7,718	3,487
Others	13,465	9,137	16,379	7,907
Total	164,036	126,787	174,852	129,251

## **NOTE 24 - INCOME TAX AND SOCIAL CONTRIBUTION**

## (a) Reconciliation of Income Tax and Social Contribution Expenses/Revenue

	Parent Company Con				
_	01/01 to	01/01 to	01/01 to	01/01 to	
	03/31/2020	03/31/2019	03/31/2020	03/31/2019	
Income for the Period before Taxes and Profit Sharing	318,517	421,309	358,966	461,132	
Income Tax (IRPJ) - Rate 25%	(79,629)	(105,327)	(89,741)	(115,283)	
Social Contribution Tax (CSLL) - Rate of 9%	-	-	(10,333)	(10,364)	
Social Contribution Tax (CSLL) - (Note 3p)	(52,447)	(63,196)	(41,913)	(51,896)	
Total Income and Social Contribution Taxes calculated at Current Rate	(132,076)	(168,523)	(141,987)	(177,543)	
Impacts in Deferred Taxes from Law No. 13169/15 and Amendment No. 103/19 (1)	15,065	-	15,065	-	
Profit Sharing	13,357	13,425	13,357	13,425	
Interest on Equity	42,083	51,071	42,083	51,071	
Equity Result	36,869	37,212	5,514	4,497	
Other Exclusions, Net of Additions	(4,154)	(938)	(3,300)	1,158	
Total Income and Social Contribution Taxes	(28,856)	(67,753)	(69,268)	(107,392)	
Current	(35,075)	(63,143)	(76,301)	(102,282)	
Deferred	6,219	(4,610)	7,033	(5,110)	

<sup>(1)</sup> Amendment No. 103/19 increased to 20% from 15% the Social Contribution on Net Income (CSLL) rate applicable to the financial sector, from March 2020 onwards. This increase in the rate also produced effects on the tax credits recorded on temporary differences under deferred taxes from November 2019.

<sup>(2)</sup> It consists mainly of R\$10,934 (1Q2019 - R\$10,603), and in the Consolidated R\$11,688 (1Q2019 - R\$15,390), of institutional advertising expenses, and of R\$13,626 (1Q 2019 - R\$11,340) as sponsorship of sport events and teams.

- (a) State Law No, 12069, enacted on April 22, 2004, as amended by Law No, 14738/15, instructs that Banrisul must transfer to Rio Grande do Sul State up to 95% (ninety five percent) of the escrow deposits made to the Reserve Fund for the Return of Legal Deposit Guarantee, in which the disputing parties are neither the State nor municipalities. The remaining amount of collected escrow deposits not transferred will constitute the Reserve Fund to ensure the refund of said deposits. As of March 31, 2020, the balance of said collected resources, indexed through the reporting date by TR (managed prime rate) plus interest of 6.17% p.a., totaled R\$10,765,882 (12/31/2019 R\$10,689,973), of which R\$10,112,837 (12/31/2019 R\$10, 112,837) was transferred to the State upon its request. The remaining balance, which makes up the aforementioned fund, is recorded in Other Liabilities Financial and Development Fund.
- **(b)** Sureties and guarantees granted to customers amount to R\$199,005 (12/31/2019 R\$193,353), generate fee income and have recourse to the beneficiaries in case they have to be honored. Provisions for possible losses amounting to R\$14,563 (12/31/2019 R\$10,653) have been made.
- (c) Banrisul has confirmed import and export credits for R\$71,196 (12/31/2019 R\$42,560) and recourse exposure from credit assignments for R\$7,650 (12/31/2019 R\$6,938).
- (d) Banrisul manages various funds and portfolios, which have the following net assets:

	Parent Company and Consolidated		
	03/31/2020	12/31/2019	
Investment Funds (1)	11,481,814	11,601,532	
Investment Funds in Investment Fund Shares	69,894	68,692	
Equity Funds	203,172	294,745	
Individual Retirement Programmed Funds	11,960	12,637	
Fund to Guarantee the Liquidity of Rio Grande do Sul State Debt Securities	103,841	39,547	
Managed Portfolios	535,145	558,622	
Total	12,405,826	12,575,775	

(1) The investments fund portfolios consist primarily of fixed-rate and variable rate securities, and their carrying amounts already reflect fair value adjustments at the balance sheet date.

- (e) Subsidiary Banrisul S.A. Administradora de Consórcios is responsible for the management of 169 buyers' pools (178 in 12/31/2019), including real estate, motorcycles and vehicles, comprising active 70,340 pool members (70,804 in 12/31/2019).
- (f) Banrisul leases properties, mainly used for branches, based on standard contracts which may be cancelled at its own discretion and include renewal options and adjustment clauses. Total future minimum payments under non-cancelable lease agreements as of March 31, 2020 were R\$324,461, of which R\$90,016 mature in up to one year, R\$213,595 from one to five-year term and R\$20,850 beyond five-year term. In the period, lease payments recognized as expenses amounted to R\$29,054.

## NOTE 26 - POST-EMPLOYMENT LONG-TERM BENEFIT OBLIGATIONS TO EMPLOYEES

Banrisul is the sponsor of Banrisul Foundation ("Fundação Banrisul") and Cabergs, ensuring the provision of retirement benefits and medical care to its employees.

Banrisul Foundation is an independent entity that seeks to offer pension benefit plans to its participants, employees from its sponsors and their beneficiaries, through specific contributions established in their respective plans and regulations.

Banrisul's Social Security Policy, operated through Fundação Banrisul de Seguridade Social, and established in January 29, 1963, in accordance with the rules then in force, is legally grounded on article 202 of the Federal Constitution of October 5, 1988, Supplementary Laws No. 108 and No. 109 of May 29, 2001 and other legal

provisions in force, issued by regulators of Social Security associated with the Ministry of Finance, the National Supervisory Office of Supplementary Pension (Previc) and the National Council on Supplementary Pension (CNPC), the articles of incorporation of Fundação Banrisul and the relevant regulations of the Benefit Plans and in accordance with CMN Resolutions No 3846/10, No. 4275/13, No.4611/17, No. 4626/18 and No. 4661/18, article two of Resolution No. 4449/15. As per article 08 of the CMN Resolution No. 4661/18, the Chief Investment Officer, the technically qualified portfolio manager, is to be designated by the Deliberative Committee of the Pension Fund, in the quality of the main responsible officer for managing, allocating, supervising and monitoring the plans resources and by making available information related to the sources and uses of these resources.

The Benefit Plans which put into practice Banrisul's Private Pension Policy are grounded on the respective regulations of the Plans, which set forth all rights and obligations of the Participants, Sponsors, Actuarial Funding Plan, legal deadlines, way of payment of monthly contributions and benefits, length of minimum contribution and other parameters. All regulations are approved by the legal internal management bodies, by the Sponsor(s) and by the Federal Supervision and Regulation bodies, pursuant to the legislation currently in force. In accordance with Previc Instruction No. 10/2018, the Executive Council of Banrisul Foundation has appointed the Administrator Responsible for the Benefit Plan – ARPB.

The set of hypotheses and actuarial methods adopted for the actuarial calculations arose from interaction with an external actuarial advisory firm which performed the calculations for the Benefit Plans managed by Fundação Banrisul, Executive Board and the representatives of the Decision-making Board of the Foundation and supported by the sponsors of Benefit Plan I and Settled Plan (defined benefit type) and FBPREV, FBPREV II and FBPREV III Plan (variable contribution type), pursuant to CNPC Resolution No. 30/2018, Previc Instruction No. 10/2018 and Previc Ordinance No. 300/2019.

Due to the volatilities from Benefit Plan I and seeking alternatives to resolve the matter, the Executive Board of Banrisul Foundation proposed a new migration process, similar to 2014's, to a new benefit plan (named FBPREV III), with more stable participation costs and other alternatives for the payment of post-employment benefits, in addition to that of lifetime income.

With the approval of the new migration process, granted by the Decree No. 1123/2018 from the National Superintendence of Complementary Social Security - PREVIC, in January 28, 2019, Banrisul Foundation released the terms for the voluntary migration process offered to Benefit Plan I (PBI) participants to switch onto FBPREV III Benefit Plan (FBPREV III), a variable contribution post-employment plan, being the contribution defined by the participant during the reserve accumulation phase and the defined benefit set upon retirement, according to the participant's choice, whether lifelong payments or not. The migration process ended on April 27, 2019.

Pursuant to current legislation, as of June 2019 the sponsoring entities made payments within the migration process. On May 31, 2019, the date of in which the FBPREV III pension benefit plan was implemented, and indexed to INPC plus interest of 4.86% p.a., Banrisul's contribution of R\$126,091 in the quality of sponsor, was deposited into the new plan.

As the result of the migration process that ended on April 27, 2019, the number of participants in their respective plans is as follows:

Participants	PBI before Plan Migration	PBI after Plan Migration	FBPREV III Plan (1)
Active	274	35	239
Assisted	4,519	3,093	1,426
Total	4,793	3,128	1,665

(1) Of the total participants in the FBPREV III Plan, 1,094 participants opted to receive lifetime income benefits at the time of migration.

After the restructuring plan, Banrisul's remaining portion of the debt, in the amount of R\$66,230 in December 31, was distributed as follows: R\$23,896 to the Defined Benefit Plan I (PBI), R\$16,895 to the Settled Defined Benefit Plan (PBS), R\$11,796 to the FBPREV Benefit Plan II (FBPREV II) and R\$13,643 to the FBPREV Benefit Plan III (FBPREV III), recorded in Other Liabilities (Note 18). This debt, due 2028, is paid with the interest rate of 6% p.a., indexed to the General Price Index – Internal Availability – (IGP-DI), periodically updated and with monthly payments. This debt was settled in January 2020.

## (a) Principal Assumptions

The principal assumptions below were elaborated upon information available at December 31, 2019 and 2018, subject to annual review.

	PBI Plan	Settled Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Economic Assumptions – 12/31/2019	(% p.a.)	(% p.a.)	(% p.a.)	(% p.a.)	(% p.a.)	(% p.a.)	(% p.a.)
Discount Rate	7.01	7.01	7.01	7.01	7.01	7.01	7.01
Inflation Rate	3.60	3.60	3.60	3.60	3.60	3.60	3.60
Salary Growth Rate	6.25	n/a	8.82	7.93	7.07	n/a	8.82
Growth of Granted Benefits	3.60	3.60	3.60	3.60	3.60	n/a	n/a
Growth of Deferred Benefits	3.60	3.60	3.60	3.60	3.60	n/a	n/a
Growth Rate of Pharmaceutical Cost	n/a	n/a	n/a	n/a	n/a	4.64	n/a

Economic Assumptions – 12/31/2018	PBI Plan (% p.a.)	Settled Plan (% p.a.)	FBPREV Plan (% p.a.)	FBPREV II Plan (% p.a.)	Health Plan (% p.a.)	Retirement Award (% p.a.)
Discount Rate	9.15	9.15	9.15	9.15	9.15	9.15
Inflation Rate	4.00	4.00	4.00	4.00	4.00	4.00
Salary Growth Rate	7.16	n/a	10.72	8.45	n/a	10.72
Growth of Granted Benefits	4.00	4.00	4.00	4.00	n/a	4.00
Growth of Deferred Benefits	4.00	4.00	4.00	4.00	n/a	4.00
Growth Rate of Pharmaceutical Cost	n/a	n/a	n/a	n/a	5.00	n/a

Demographic Assumptions as of 12/31/2019	Mortality Table (Able)	Mortality Table (Disabled)	Disability Entry Table	Turnover Table
PBI Plan	AT-2000 Basic smoothed by 20%, gender specific	RRB 1983 decreased by 50%	Low Light, decreased by 80%	Knowledge of the actuarial consulting firm adjusted to the sponsor's expertise, modified (+0.30)
Settled Defined Plan (PBS)	AT-2000 Basic smoothed by 10% (SOA), gender specific	RRB 1983 decreased by 50%	Low Light, decreased by 80%	Knowledge of the actuarial consulting firm, modified (+0.01)
Plan FBPREV	AT-2000 Basic, decreased by 20%, gender specific	RRB 1983 decreased by 50%	Low Light, decreased by 80%	Knowledge of the actuarial consulting firm, modified (-0.005)
Plan FBPREV II	AT-2000 Basic, decreased by 20%, gender specific	RRB 1983 decreased by 50%	Low Light, decreased by 80%	Knowledge of the actuarial consulting firm, modified (+0.04)
Plan FBPREV III	AT-2000 Basic, gender specific	RRB 1983 decreased by 50%	Strong Light decreased by 60%	The probability of turnover used for the Plan PBPREV III is 0.64%, linearly
Health Plan	Correspond to those considered in the plans: PBI, Settled, FBPREV, FBPREV II and FBPREV III	Correspond to those considered in the plans: PBI, Settled, FBPREV, FBPREV II and FBPREV III	Correspond to those considered in the plans: PBI, Settled, FBPREV, FBPREV II and FBPREV III	Correspond to those considered in the plans: PBI, Settled, FBPREV, FBPREV II and FBPREV III. For Dental Care Plan and Drug Aid: knowledge of the actuarial consulting firm, modified (+0.30)
Retirement Award	AT-2000 Basic, decreased by 20%, gender specific	Not applicable	Low Light, decreased by 80%	Knowledge of the actuarial consulting firm, modified (-0.005)
Demographic Assumptions as of 12/31/2018	Mortality Table (Able)	Mortality Table (Disable)	Disability Entry Table	Turnover Table
PBI Plan	AT-2000 Basic, segregated by gender	RRB 1983 decreased by 50%	Strong Light decreased by 60%	Knowledge of the actuarial consulting firm adjusted to the sponsor's expertise, modified (+0.10)
Settled Defined Plan (PBS)	AT-2000, Basic, segregated by gender,	RRB 1983 decreased by 50%	Low Light, decreased by 60%	Knowledge of the actuarial consulting firm adjusted to the sponsor's expertise, increased by 125%
Plan FBPREV	AT-2000 Basic, gender specific, established with basis on AT- 2000 Basic decreased by 10%	RRB 1983 decreased by 50%	Low Light, decreased by 60%	Knowledge of the actuarial consulting firm, modified
Plan FBPREV II	AT-2000 Basic, gender specific, established with basis on AT- 2000 Basic decreased by 10%	RRB 1983 decreased by 50%	Low Light, decreased by 60%	Knowledge of the actuarial consulting firm
Health Plan	Correspond to those considered in the plans: PBI, Settled, FBPREV II and FBPREV	Correspond to those considered in the plans: PBI, Settled, FBPREV II and FBPREV	Correspond to those considered in the plans: PBI, Settled, FBPREV II and FBPREV	Correspond to those considered in the plans: PBI, Settled, FBPREV II and FBPREV
Retirement Award	AT-2000 Basic, gender specific, established with basis on AT- 2000 Basic decreased by 10%	Not applicable	Low Light, decreased by 60%	Knowledge of the actuarial consulting firm, modified (+0.01)

The assumptions relating to mortality experience are set based on the actuarial experience, adjusted according to the demographic profile of Banrisul employees.

The current value of obligations for the defined benefit pension plan is obtained from actuarial calculations, which use a set of financial, economic and biometric assumptions. The discount rate is among the assumptions used in determining the net cost (income) for these plans. Any changes in these assumptions will affect the carrying value of the obligations of pension plans.

Banrisul determines the appropriate discount rate at the end of each year, in observance of CVM Rule No. 695/12 and CMN Resolution No. 4424/15, which is used to determine the present value of estimated future cash outflows that shall be required to settle the obligations of pension plans. In determining the appropriate discount rate, Banrisul considers the interest rates of the Treasury bills, denominated in Reais, the currency in which benefits will be paid, and which have maturities close to the terms of the corresponding obligations.

Pursuant to CNPC Resolution No. 30/2018, combined with Previc Instruction No. 10/2018 and Previc Ordinance No. 300/2019, Fundação Banrisul de Seguridade Social carries out studies to establish the profile of the obligation maturities of the Benefit Plans I and determine the duration and other analyses of distribution of the payment of benefits.

Other important assumptions for pension obligations are based in part on current market conditions.

### (b) Descriptions of the Plans and Other Long-Term Benefits

**Benefit Plan I (PBI)** – This plan, incorporated as a defined benefit plan, encompass post-retirement benefits, salary payment during any sickness period of the participant, prisoner's family grant, funeral allowance and annual bonus.

The plan participants' monthly contribution corresponds to the payment of percentages of their salary. The Benefit Plan was closed to new members as from July 2009.

**Settled Defined Plan (PBS)** - the benefits provided by this defined benefit plan include settled retirement benefit, settled disability benefit, death benefits, funeral assistance and annual bonus.

There will not be ordinary contributions to the settled benefit plan and, upon retirement, the participant will receive a benefit proportional to the period of contribution to the PBI plan.

**Plan FBPREV** - provides variable contribution benefits, such as regular retirement, early retirement, disability retirement, proportional benefits, sick pays, annual bonus, minimum benefit, life insurance with survival coverage benefit and funeral allowance.

The participant's regular contributions comprise three portions:

- (i) Basic portion: 1% to 3% (0.5% intervals) of the monthly contribution pay base;
- (ii) Additional portion: may vary from 1% to 7.5% (0.5% intervals) of the monthly contribution pay base in excess of 9 (nine) reference units; and
- (iii) Variable portion: percentage applied to the monthly contribution pay basis, annually established by the actuary to cover 50% of the costs of risk benefits and 50% of the plan's administrative expenses.

In addition to regular contributions, a participant may opt to make monthly contributions not lower than 1 (one) reference unit and not matched by the sponsor.

Banrisul's contributions match the participants' regular contributions.

**Plan FBPREV II** - provides variable contribution benefits, such as regular retirement, early retirement, disability retirement, proportional benefits, sick pays, annual bonus, minimum benefit and, life insurance with survival coverage benefit and funeral allowance.

The participant's regular contributions comprise three portions:

- (i) Basic portion: 3% to 5% of the monthly contribution pay base;
- (ii) Additional portion: may vary from 5% to 10% of the monthly contribution pay base in excess of 9 (nine) reference units; and
- (iii) Variable portion: percentage applied to the monthly contribution pay basis, annually established by the actuary to cover 50% of the costs of risk benefits and 50% of the plan's administrative expenses, calculated at 10% of the total of other contributions.

In addition to regular contributions, the participant may opt to make contributions not lower than 1 (one) reference unit not matched by the sponsor.

Banrisul's contributions match the participants' regular contributions.

**Plan FBPREV III** - provides variable contribution benefits, such as regular retirement, early retirement, disability retirement, proportional benefits, sick pays, annual bonus, minimum benefit and, life insurance with survival coverage benefit and funeral allowance.

The participant's regular contributions comprise three portions:

- (i) Basic portion: 3%, 4% or 5% of the monthly contribution pay base;
- (ii) Additional portion: may vary from 5% to 10% of the monthly contribution pay base in excess of 9 (nine) reference units; and
- (iii) Variable portion: percentage applied to the monthly contribution pay basis, annually established by the actuary to cover 50% of the costs of risk benefits and the plan's administrative expenses.

In addition to regular contributions, the participant may opt to make contributions not lower than 1 (one) reference unit not matched by the sponsor.

Banrisul's contributions match the participants' regular contributions.

**Health Plan (Medic, Dental and Drug Assistance)** - Banrisul offers health plans through CABERGS, to its active employees and retirees by Banrisul Foundation.

**Retirement Award (Post-employment Benefits)** – Banrisul grants its employees a premium for retirement that is paid in full on the date the employee leaves the company for retirement.

# (c) Main Actuarial Risks

Banco do Estado do Rio Grande do Sul and Fundação Banrisul de Seguridade Social together may carry out studies of asset-liability gaps in order to identify transactions in the financial, capital and insurance markets which could reduce or eliminate the actuarial risks of the Plans.

Through its defined benefit plans, the Bank is exposed to a number of risks, the most significant being:

**Volatility of Assets** – the plan's obligations are calculated using a discount rate that is established based on the profitability of corporate or government bonds, in the absence of an active market; If the event that the plan assets do not achieve such profitability, a deficit is created. The pension plans in Brazil and in the United States maintain a significant proportion of their assets invested in equity, whose yield is expected to exceed the yield of the corporate bonds in the long term, while resulting in volatility and risk in the short term.

Variation in Bond Yields – a decrease in the yield of private or government bonds will result in the increase of the liabilities of the plan, although this variation may be partially offset by an increase in the fair value of securities held by the plans.

**Inflation Risk** – certain obligations of the Banrisul's pension plans are linked to inflation indexes, and higher inflation will lead to higher level of obligations (though, in many cases, there are limits to the level of inflation adjustments allowed to protect the plan against extreme inflation rates). Most of the plan assets either are not

affected (securities with fixed interest) or have a small correlation (equity) with inflation, which means that higher inflation will also result in higher deficits.

**Life Expectancy** – most of the obligations of the plans is to grant lifetime benefits to participants. Therefore, increases in life expectancy will result in increased obligations of the plans.

# (d) Plan Asset Management

The Plan's asset allocations percentage are as follow:

		PB I Plan		tled Plan		REV Plan		EV II Plan		/ III Plan		alth Plan	
Plans	% <i>I</i>	Allocated	% /	% Allocated		% Allocated		% Allocated		% Allocated		% Allocated	
Categories	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	
Fixed Income	77.00	82.30	77.81	83.96	86.00	91.24	83.35	88.98	78.23	-	97.97	97.83	
Equity	9.98	8.75	9.62	7.77	3.27	1.28	6.40	4.34	9.58	-	2.03	2.17	
Real Estate	3.45	3.76	2.90	3.06	0.39	0.55	1.41	1.64	3.17	-	-	-	
Other	9.57	5.19	9.67	5.21	10.34	6.93	8.84	5.04	9.02	-	-	-	
Total	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	-	100.00	100.00	

Defined benefit plan assets include Banrisul shares with a fair value of R\$15,935 (12/31/2018 - R\$15,624) and rented real state with a fair value of R\$125,701 (12/31/2018 - R\$98,851).

# (e) Actuarial Reviews

The net actuarial (asset)/liability breakdown summary for the fiscal years ended December 31, 2019 and 2018, prepared based on the actuarial report as of December 31, 2019 and 2018, respectively, and in accordance with CPC 33 (R1), is shown below:

		12/31/2018
Liabilities (Assets) Recorded in the Balance Sheet with Benefits of:	12/31/2019	(Restated)
Pension Plans		
Benefit Plan I (PBI)	470,944	449,383
Settled Defined Plan (PBS)	252,809	76,211
FBPREV Plan (FBPREV)	(9)	(1)
FBPREV II Plan (FBPREV II)	(63)	(8)
FBPREV III Plan (FBPREV III)	69,027	-
Health, Dental and Drug Plans	(212,585)	(188,056)
Retirement Award	214,055	204,238
Total	794,178	541,767

As of 2019, only post-employment benefits offered to employees of Banrisul and its subsidiaries are being considered. For comparison purposes, 2018 figures were restated. This procedure produced effects of R\$2,585 on equity, R\$1,067 on assets and R\$1,518 on liabilities.

The breakdown of the Net Actuarial Liability prepared based on the actuarial reports as of May 31, 2019 and December 31, 2018 and 2017, and according to CPC 33 (R1), is as follows:

Changes in the Balance Net Position as of 12/31/2019	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Present Value of Actuarial Liabilities	(1,805,025)	(1,529,458)	(17,269)	(156,833)	(411,108)	(212,585)	(214,055)
Fair Value of Assets	1,334,081	1,276,649	19,566	168,710	342,081	461,283	-
Surplus/(Deficit)	(470,944)	(252,809)	2,297	11,877	(69,027)	248,698	(214,055)
Unrecoverable Surplus (Effect of Asset Limit)	-	-	(2,288)	(11,814)	-	(36,113)	-
Net Actuarial Assets (Liabilities)	(470,944)	(252,809)	9	63	(69,027)	212,585	(214,055)
Changes in the Balance Net Position as of 12/31/2018	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Present Value of Actuarial Liabilities	(2,402,077)	(1,239,923)	(14,327)	(112,186)	-	(197,461)	(204,238)
Fair Value of Assets	1,952,694	1,163,712	14,975	138,863	-	385,517	-
Surplus/(Deficit)	(449,383)	(76,211)	648	26,677	-	188,056	(204,238)
Unrecoverable Surplus (Effect of Asset Limit)	-	-	(647)	(26,669)	-	-	-
Net Actuarial Assets (Liabilities) (Restated)	(449,383)	(76,211)	1	8	-	188,056	(204,238)
Changes in the Present Value of Actuarial Liabilities as of 12/31/2019	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Present Value of Actuarial Liabilities as of January 1st	2,402,077	1,239,923	14,327	112,186	-	197,461	204,238
Cost of Current Service	(1,539)	-	1,107	649	1	1,893	8,744
Interest Cost over Present Value of Liabilities	159,411	109,075	1,299	9,948	18,259	17,705	16,516
Contributions from Plan Participants	42,855	2,993	508	-	-	-	-
Actuarial (Gain)/Loss – Knowledge	(17,802)	(12,445)	444	23,432	(24,922)	(33,793)	(7,809)
Actuarial (Gain)/Loss - Demographic Assumptions	146,204	39,419	(1,125)	(3,812)	3	(8,668)	9,651
Actuarial (Gain)/Loss - Financial Assumptions	234,219	238,212	1,104	26,147	25,075	46,694	5,366
Benefits Paid on Plan Assets	(203,186)	(87,719)	(395)	(11,717)	(23,200)	(8,707)	-
Early Termination of Obligation	(957,214)	-	-	-	-	-	-
Transfers	-	-	-	-	415,892	-	-
Benefits Paid Directly by the Sponsor	-	-	-	-	-	-	(22,651)
Present Value of Actuarial Liabilities at end of Period	1,805,025	1,529,458	17,269	156,833	411,108	212,585	214,055
Changes in the Present Value of Actuarial Liabilities as of 12/31/2018	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Present Value of Actuarial Liabilities as of January 1st	2,308,815	1,158,097	10,837	101,506	-	195,746	179,913
Cost of Current Service	(1,689)	-	960	734	-	1,972	7,748
Interest Cost over Present Value of Liabilities	215,337	109,449	1,056	9,667	-	18,928	15,791
Contributions from Plan Participants	57,876	3,466	654	678	-	-	-
Actuarial (Gain)/Loss – Knowledge	(27,173)	2,041	522	3,470	-	(20,654)	(4,204)
Actuarial (Gain)/Loss - Financial Assumptions	86,626	50,059	606	4,361	-	9,561	6,573
Benefits Paid on Plan Assets	(237,715)	(83,189)	(308)	(8,230)	-	(4,758)	
Benefits Paid Directly by the Sponsor	-	-	-	-	-	(3,334)	(1,583)
Present Value of Actuarial Liabilities at end of Period (Restated)	2,402,077	1,239,923	14,327	112,186	-	197,461	204,238

Changes in the Fair Value of the Plan Assets as of 12/31/2019	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Fair Value of the Plan Assets as of January 1st	1,952,694	1,163,712	14,975	138,863	-	385,517	-
Interest Income on Plan Assets	132,247	102,553	1,392	12,464	16,064	34,712	-
Asset Yield Greater/(Lower) than Discount Rate	123,333	88,705	2,706	27,437	(20,136)	41,054	-
Contributions paid by the Company	33,839	6,405	380	1,663	1,136	-	-
Contributions from Plan Participants	42,855	2,993	508	-	55,865	-	-
Benefits Paid	(203,186)	(87,719)	(395)	(11,717)	(23,200)	-	-
Transfers	-	-	-	-	312,352		
Early Termination of Obligation	(747,701)	-	-	-	-	-	
Fair Value of the Plan Assets at end of Period	1,334,081	1,276,649	19,566	168,710	342,081	461,283	
Changes in the Fair Value of the Plan Assets as of 12/31/2018	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Fair Value of the Plan Assets as of January 1st	1,968,353	1,109,151	12,400	124,493	-	338,195	
Interest Income on Plan Assets	188,941	105,136	1,239	12,003	_	32,301	
Asset Yield Greater/(Lower) than Discount Rate	(91,018)	22,012	456	7,684	-	15,021	
Contributions paid by the Company	66,257	7,136	534	2,235	_	-	
Contributions from Plan Participants	57,876	3,466	654	678	_	_	
Benefits Paid	(237,715)	(83,189)	(308)	(8,230)	-	-	-
Fair Value of the Plan Assets at end of Period (Restated)	1,952,694	1,163,712	14,975	138,863	-	385,517	
Changes in the Net Actuarial Plan Assets (Liabilities) as of 12/31/2019	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Net Actuarial Assets (Liabilities) at End of Previous Year	(449,383)	(76,211)	1	8	•	188,056	(204,238)
Cost of Service	211,052	(· -// -	(1,107)	(649)	(415,893)	(1,893)	(8,744)
Net Interest on Assets/(Liabilities)	(27,164)	(6,522)	33	76	(2,195)	17,007	(16,516)
Effects of Revaluation Recognized in Others Comprehensive Income	(239,288)	(176,481)	702	(1,035)	(20,292)	708	(7,208)
Benefits Paid Directly by the Sponsor	(===,===,	(=: =, :==,	-	(_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	-	22,651
Transfers	_	_	_	-	312,352	_	,,
Contributions paid by the Company	33,839	6,405	380	1,663	57,001	8,707	
Net Actuarial Assets (Liabilities) at the of Current Year	(470,944)	(252,809)	9	63	(69,027)	212,585	(214,055)
Changes in the Net Actuarial Plan Assets (Liabilities) as of 12/31/2018	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Net Actuarial Assets (Liabilities) at End of Previous Year	(340,462)	(48,946)	-	-	-	143,076	(179,913)
Cost of Service	1,689	(10,010)	(960)	(734)	_	(2,049)	(7,748)
0000 01 001 1100							(/)/ .0/
Net Interest on Assets/(Liabilities)		(4 313)			_	13 427	(15 791)
Net Interest on Assets/(Liabilities)  Effects of Revaluation Recognized in Others Comprehensive Income	(26,396)	(4,313) (30.088)	29	74	-	13,427 24.396	
Effects of Revaluation Recognized in Others Comprehensive Income		(4,313) (30,088)			- - -	24,396	
Effects of Revaluation Recognized in Others Comprehensive Income Benefits Paid Directly by the Sponsor	(26,396) (150,471)	(30,088)	29 398	74 (1,567)	- - - -	24,396 3,353	(15,791) (2,369) - 1.583
Effects of Revaluation Recognized in Others Comprehensive Income	(26,396)		29	74	- - - -	24,396	
Effects of Revaluation Recognized in Others Comprehensive Income Benefits Paid Directly by the Sponsor Contributions paid by the Company Net Actuarial Assets (Liabilities) at the of Current Year (Restated)	(26,396) (150,471) - 66,257 (449,383)	(30,088) - 7,136 ( <b>76,211</b> )	29 398 - 534 1	74 (1,567) - 2,235 8	- - - - -	24,396 3,353 4,786 <b>186,989</b>	(2,369) 1,583 ( <b>204,238</b> )
Effects of Revaluation Recognized in Others Comprehensive Income Benefits Paid Directly by the Sponsor Contributions paid by the Company Net Actuarial Assets (Liabilities) at the of Current Year (Restated)  Estimated Cost of Defined Benefit for the Next Period	(26,396) (150,471) - 66,257 (449,383) Benefit Plan I	(30,088) - 7,136	29 398 - 534 1 FBPREV Plan	74 (1,567) - 2,235 8 FBPREV II Plan	- - - - - FBPREV III Plan	24,396 3,353 4,786 186,989	(2,369) 1,583 (204,238) Retirement Award
Effects of Revaluation Recognized in Others Comprehensive Income Benefits Paid Directly by the Sponsor Contributions paid by the Company Net Actuarial Assets (Liabilities) at the of Current Year (Restated)  Estimated Cost of Defined Benefit for the Next Period Cost of Current Services	(26,396) (150,471) - 66,257 (449,383) Benefit Plan I	(30,088) - 7,136 (76,211) Settled Defined Plan	29 398 - 534 1 FBPREV Plan 1,206	74 (1,567) - 2,235 8 FBPREV II Plan 346	3	24,396 3,353 4,786 186,989 Health Plan 362	(2,369) 1,583 (204,238)  Retirement Award 10,353
Effects of Revaluation Recognized in Others Comprehensive Income Benefits Paid Directly by the Sponsor Contributions paid by the Company Net Actuarial Assets (Liabilities) at the of Current Year (Restated)  Estimated Cost of Defined Benefit for the Next Period	(26,396) (150,471) - 66,257 (449,383) Benefit Plan I	(30,088) - 7,136 ( <b>76,211</b> )	29 398 - 534 1 FBPREV Plan	74 (1,567) - 2,235 8 FBPREV II Plan		24,396 3,353 4,786 186,989	(2,369) 1,583 (204,238) Retirement Award
Effects of Revaluation Recognized in Others Comprehensive Income Benefits Paid Directly by the Sponsor Contributions paid by the Company Net Actuarial Assets (Liabilities) at the of Current Year (Restated)  Estimated Cost of Defined Benefit for the Next Period Cost of Current Services Net Interest on Actuarial Liabilities (Assets) Actuarial Estimated Expenses (Income)	(26,396) (150,471) - 66,257 (449,383) Benefit Plan I (25) 30,193 30,168	(30,088) - 7,136 (76,211)  Settled Defined Plan - 17,398 17,398	29 398 - 534 1 FBPREV Plan 1,206 (18) 1,188	74 (1,567) - 2,235 8 FBPREV II Plan 346 (64) 282	3 4,761 <b>4,764</b>	24,396 3,353 4,786 186,989 Health Plan 362 4,871 5,233	(2,369 1,583 (204,238) Retirement Award 10,353 13,562 23,915
Effects of Revaluation Recognized in Others Comprehensive Income Benefits Paid Directly by the Sponsor Contributions paid by the Company Net Actuarial Assets (Liabilities) at the of Current Year (Restated)  Estimated Cost of Defined Benefit for the Next Period Cost of Current Services Net Interest on Actuarial Liabilities (Assets) Actuarial Estimated Expenses (Income)  Estimated Cash Flow for the Next Period	(26,396) (150,471) - 66,257 (449,383) Benefit Plan I (25) 30,193 30,168	(30,088) - 7,136 (76,211)  Settled Defined Plan - 17,398 17,398 Settled Defined Plan	29 398 - 534 1 1 FBPREV Plan 1,206 (18) 1,188	74 (1,567) - 2,235 8 FBPREV II Plan 346 (64) 282	3 4,761 <b>4,764</b> FBPREV III Plan	24,396 3,353 4,786 186,989  Health Plan 362 4,871 5,233  Health Plan	(2,369) 1,583 (204,238)  Retirement Award 10,353 13,562 23,915
Effects of Revaluation Recognized in Others Comprehensive Income Benefits Paid Directly by the Sponsor Contributions paid by the Company Net Actuarial Assets (Liabilities) at the of Current Year (Restated)  Estimated Cost of Defined Benefit for the Next Period Cost of Current Services Net Interest on Actuarial Liabilities (Assets) Actuarial Estimated Expenses (Income)  Estimated Cash Flow for the Next Period Contributions Paid by the Sponsor	(26,396) (150,471) - 66,257 (449,383) Benefit Plan I (25) 30,193 30,168 Benefit Plan I	(30,088) - 7,136 (76,211)  Settled Defined Plan - 17,398 17,398  Settled Defined Plan 6,166	29 398 - 534 1 1 FBPREV Plan 1,206 (18) 1,188 FBPREV Plan 249	74 (1,567) - 2,235 8 FBPREV II Plan 346 (64) 282	3 4,761 <b>4,764</b>	24,396 3,353 4,786 186,989  Health Plan 362 4,871 5,233  Health Plan 10,552	(2,369 1,583 (204,238) Retirement Award 10,353 13,562 23,915
Effects of Revaluation Recognized in Others Comprehensive Income Benefits Paid Directly by the Sponsor Contributions paid by the Company Net Actuarial Assets (Liabilities) at the of Current Year (Restated)  Estimated Cost of Defined Benefit for the Next Period  Cost of Current Services Net Interest on Actuarial Liabilities (Assets) Actuarial Estimated Expenses (Income)  Estimated Cash Flow for the Next Period	(26,396) (150,471) - 66,257 (449,383) Benefit Plan I (25) 30,193 30,168	(30,088) - 7,136 (76,211)  Settled Defined Plan - 17,398 17,398 Settled Defined Plan	29 398 - 534 1 1 FBPREV Plan 1,206 (18) 1,188	74 (1,567) - 2,235 8 FBPREV II Plan 346 (64) 282	3 4,761 <b>4,764</b> FBPREV III Plan	24,396 3,353 4,786 186,989  Health Plan 362 4,871 5,233  Health Plan	(2,369) 1,583 (204,238)  Retirement Award 10,353 13,562

The estimated benefit payments for the next 10 years are as follows:

Maturity Profile of the Present Value of the Liability	Benefit Plan I	<b>Settled Defined Plan</b>	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	<b>Retirement Award</b>
2020	173,444	98,591	326	8,645	32,105	10,553	40,637
2021	176,306	101,606	337	8,886	32,514	9,720	5,989
2022	178,958	104,633	348	9,127	32,870	10,533	8,513
2023	181,330	107,624	360	9,372	33,168	11,469	11,684
2024	183,521	110,536	371	9,617	33,404	12,352	17,749
2025 to 2029	938,680	589,996	2,039	51,666	168,051	71,299	121,613

The weighted average duration of the present value of the liabilities is as follows:

Weighted Average Duration of the Present Value of the Liabilities (in years)	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
12/31/2019	10.17	11.53	11.32	10.30	9.80	15.30	10.20
12/31/2018	9.38	10.51	11.32	10.30	-	-	8.41

# Other information concerning the plans:

Number of Participants as of 12/31/2019	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Active	152	756	5,385	3,877	193	9,384	10,382
Assisted	3,005	2,217	43	1,113	1,377	5,845	-
Total	3,157	2,973	5,428	4,990	1,570	15,229	10,382

Number of Participants as of 12/31/2018	Benefit Plan I	Settled Defined Plan	FBPREV Plan	FBPREV II Plan	FBPREV III Plan	Health Plan	Retirement Award
Active	334	938	5,211	4,307	-	9,824	10,799
Assisted	4,395	2,055	33	790	-	5,481	-
Total (Restated)	4,729	2,993	5,244	5,097	-	15,305	10,799

# (f) Sensitivity Analysis

The assumptions adopted for the actuarial valuation of the defined benefit plan have a significant effect on the amounts reported. The following tables show the impact on the calculation of benefits considering changes in the assumptions considered in the last actuarial revaluation performed for each post-employment benefit.

	Impact in R\$ Thousand
Hypothesis	Effect on Present Value of Actuarial Liabilities
7.51%	(107,687
6.51%	117,23
10% Increase	(79,187
10% Decrease	90,088
	Impact in R\$ Thousand
Hypothesis	Effect on Present Value of Actuarial Liabilitie
	(81,840
	89,85
	(36,521
	40,250
10% Decrease	+0,231
	Impact in R\$ Thousand
Hypothesis	Effect on Present Value of Actuarial Liabilities
7.51%	(978
6.51%	1,090
10% Increase	760
10% Decrease	(754
	Impact in R\$ Thousand
Hynothesis	Effect on Present Value of Actuarial Liabilitie
	(8,461
	9,34
	(1,918
	2,180
	, -
	Impact in R\$ Thousand
Hypothesis	Effect on Present Value of Actuarial Liabilitie
7.51%	(18,393
6.51%	19,98
10% Increase	(11,453
10% Decrease	12,738
	Impact in R\$ Thousand
Hypothesis	Effect on Present Value of Actuarial Liabilities
7.51%	(14,533
6.51%	16,50
10% Increase	(8,691
10% Decrease	10,232
	Impact in R\$ Thousand
Hypothesis	Effect on Present Value of Actuarial Liabilitie
7.51%	(9,492
7.31/0	***
6 51%	10.423
6.51% 10% Increase	10,423 (608
	7.51% 6.51% 10% Increase 10% Decrease  Hypothesis 7.51% 6.51% 10% Increase 10% Decrease

#### NOTE 27 - CORPORATE RISKS AND CAPITAL MANAGEMENT

The joint management of Capital and credit, market, Interest Risk Rate in The Banking Book (IRRBB, the variation of interest rates for instruments classified in the banking portfolio), liquidity, operational and socio-environmental risks is an essential and strategic tool for a financial institution. The constant improvement on processes of i) monitoring, control, evaluation, goal planning and capital requirements; and ii) identification, measurement, evaluation, monitoring, control and mitigation of risks contribute to good governance practices aligned to the strategic objectives of the Institution.

Controlling corporate risk and capital management rely on all layers involved on Banrisul's administration and others companies of its Prudential Conglomerate. The integrated risk management structure for managing risks related to Banrisul Group is led by the Corporate Risk Management Department, responsible for capital management and credit, market, IRRBB, liquidity, operational and socio-environmental risks, with the support of the Control and Risk Executive Board. The information produced by that Department subsidizes the Risk Committee (as well as others Management Committees), the Board of Directors and the Executive Board in the decision-making process. The Control and Risk Executive Board is responsible for the Corporate Risk Management Department and the Board of Directors is responsible for information disclosed in regards to risk management.

Banrisul seeks to align its management activities to the recommendations from the Basel Committee, adopting the best market practices to maximize profitability and to ensure the best possible combination of asset applications and required capital use.

#### **Credit Risk**

This corresponds to the possibility of incurring losses related to the nonperformance of a loan or obligation by the counterparty under the agreed terms, the devaluation, the reduction of remuneration and earnings expected for a financial instrument arising from the deterioration of the credit quality of the counterparty, the intervening party or the mitigating instrument; restructuring of financial instruments; or recovery costs of troublesome assets.

The credit risk assessment structure is based on the statistical methodologies of Application and Behavior Score and/or the principle of joint technical decision, Banrisul defines different credit limits corresponding to the decision levels, from the widespread branch network (with different categories) to the credit and risk committees at the Head Office and the Board of Directors. This process aims at expediting the concession of credit limits based on technically predefined customers, which establish Banrisul's risk exposure for each customer, in conformity with the risk/return ratio.

Risk assessments are increased through the continuous and growing use of statistical models to assess customers' risks, the improvements in customers' segmentation, the standardization of credit and the business policies along with the optimization of the controls strengthen Banrisul's credit risk management, allowing the continuity of loan credit expansion in a sustainable way, with agility and safety. The use and improvement of Application and Behavior Score systems have permitted that pre-approved credit limits to individuals be established in accordance with their risk ratings.

For the corporate customers, Banrisul uses technical studies conducted by a specialized risk assessment department, which evaluate companies from financial, management, market and production standpoints, with periodic reviews that also take into account current and future economic environments. The management of the Credit Risk exposure is based on a selective, conservative approach, pursuant to the strategies set by Banrisul's management and the Board of Directors.

# (a) Credit Risk Assessment

**Lending Operations** - Banrisul assesses the probability of default of each counterparty individually by using credit rating tools designed for different categories of counterparties. Such proprietary tools, which combine statistical

analyses and the opinion of the staff of the credit area, are validated, when appropriate, by comparing external available data. The rating tools are reviewed and updated when necessary. Periodically, Management validates the rating performance and its capacity to forecast default events.

Default exposure is based on the total amounts that may be owed to Banrisul at the time of default; in the case of a loan, for example, it corresponds to the nominal value.

# (b) Risk Limit Control and Risk Mitigation Policy

Among the procedures in use to manage, limit and control credit risk concentration, the main highlights are herein presented:

- (i) Management controls assumed risk levels by setting limits to the extent of acceptable risk in relation to a specific borrower, or groups of borrowers and industry segments. These risks and the related profile of each customer are continuously monitored and subject to annual or more frequent reviews when necessary. The limits on the level of credit risk by product and industry sector are approved by the Executive Board and by the Board of Directors, if applicable;
- (ii) In the case of a counterparty, the exposure to any borrower, including financial agents, is additionally restricted by sublimit that covers adventitious exposures, whether recorded or not, in the financial statements, The actual exposures are monitored on a monthly basis in accordance with the established limits; and
- (iii) The credit risk exposure is also managed through the regular analysis of actual or potential borrowers, with respect to payments of principal and interest and change in the registration status and their limits when appropriate.

#### **Market Risk**

The Bank is exposed to market risks arising from the possibility of loss due to the fluctuation in the market values of instruments held by the institution. This definition includes the risk of changes in interest rates and stock prices for instruments classified in the trading portfolio and the risk of exchange variation and commodity prices for instruments classified in the trading or banking portfolio.

The Bank is exposed to foreign exchange risk arising from currency exposures, primarily with respect to the US dollar. Foreign exchange risk arises from the operation of foreign funding described in Note 15. To manage its foreign exchange risk, Banrisul uses derivative contracts as an instrument of protection (hedge market risk), as described in Note 03 (e).

The management of market risk in Banrisul is held by the Corporate Risk Management Unit, responsible for executing and annually updating risk policies, managing strategies of Banrisul's market risk, establishing operational limits to identify, monitor, assess and manage exposure to risks of trading and non-trading portfolios.

The management of market risk in Banrisul is segregated among operations classified in the trading portfolio; in others words, operations in financial instruments, including derivatives held for trading or intended for the hedging of other elements in the trading portfolio, and which are not subject to the limitation of their negotiability, and operations classified under non-tradeable portfolio or banking portfolio, that includes all operations of the institution not classified in the trading portfolio, as the loan portfolio, portfolio of securities held to maturity, time deposits, savings deposits and other transactions held up to maturity.

In measuring the market risk of the trading portfolio, the Value at Risk (VaR) methodology is used for calculating the exposure of operations with a risk factor for pre-determined interest rates. VaR is a measure of the maximum expected loss in monetary value under normal market conditions in a given time horizon of ten days, with a probability level of 99%, used to measure the exposures subject to market risk. For the calculation of exposure in other indexes, the Maturity Ladder approach is used.

The Institution also conducts quarterly sensitivity analysis based on specific scenarios for each risk factor. The goal is to measure the impact of market fluctuations on the portfolio of the institution and its ability to recover from a potential worsening of crisis.

Sensitivity Analysis of Trading Portfolio - to enhance risk management and comply with Corporate Governance practices and CVM Rule No, 475/08, Banrisul conducted a sensitivity analysis of its trading portfolios, without considering derivatives. Stress tests are carried out for upward or downward variations on the following scenarios: 1% (Scenario 1), 25% (Scenario 2) and 50% (Scenario 3).

**Trading Portfolio** - to set the scenarios that compose the table of sensitivity analysis, Banrisul considered the situations set forth by CVM Rule No, 475/08, as follows:

**Scenario 1**: Probable situation, Assumptions: a deterioration of 1% in market risk variables, taking into account prevailing conditions at March 31, 2020.

**Scenario 2**: Possible situation, Assumptions: an elevation of 25% in market risk variables, taking into account prevailing conditions at March 31, 2020.

**Scenario 3**: Remote situation, Assumptions: an elevation of 50% in market risk variables, taking into account prevailing conditions at March 31, 2020.

The following table shows the highest and the lowest expected loss considering scenarios 1, 2 and 3 and their upward or downward variations.

For Foreign Exchange Risk, the rate of R\$5,1987/USD1.00 as of March 31, 2019 (PTAX - Central Bank of Brazil) was used.

Sensitivity analyses identified below do not consider the responsiveness of the risk and treasury areas because, once loss is observed on these positions, risk mitigating measures are rapidly deployed, minimizing the possibility of significant losses.

# **Sensitivity Test: Trading Portfolio**

- Total		Risk Factors		Scenarios	
Total	Equity	Exchange Rate	Interest Rate		
2,202	78	2,105	19	1%	1
55,070	1,943	52,630	497	25%	2
110,166	3,885	105,260	1,021	50%	3

# **Definitions:**

**Interest Rate** - exposures subject to variations in interest rates, fixed-coupon interest rates and inflation indexes. **Exchange Rate** - exposures subject to currency fluctuations.

**Equity** - exposures subject to the variation of stock prices.

Analyzing the results, the Risk Factor "Exchange Rate" can be identified as the one with the largest sensitivity, which represents approximately 95.5% of the entire sensitivity for the three scenarios. The expected loss in Scenario 2 was 25 times greater than in Scenario 1. From Scenario 2 to Scenario 3, the change is 100%. The highest potential loss on these Sensitivity Test Scenarios, occurs in Scenario 3 (65.8%), totaling R\$110,166.

Sensitivity Analysis of Derivative financial instruments - Banrisul also conducted a sensitivity analysis of its derivatives positions (trading portfolio) and the international funding transactions carried out for USD523.185 million (523.185 million U.S. Dollars) recorded in the Banking Portfolio (Note 18). These external funding transactions had an original value of USD775 million (775 million U.S. dollars); however, on September 30, 2015, Banrisul repurchased USD248.96 million (248.96 million U.S. dollars), and on October 15, 2015, repurchased an additional USD2.85 million (2.85 million U.S. Dollars) therefore remaining the outstanding balance of USD523.185 million (523.185 million U.S. dollars), upon which stress tests were conducted for upward and downward variations in Scenarios I, II and III.

Stress tests were carried out on the value of foreign currency U.S. Dollar considering the rate of R\$5.1924 on March 31, 2020 (1:00 pm, SPOT price – Central Bank of Brazil).

Scenario I is the most probable one and considers the changes expected by the Bank in relation to the market reference curves (B3 S.A. – Brasil, Bolsa, Balcão), used to mark to market such financial instruments. Scenarios II and III are defined in accordance with CVM Rule No. 475/08, which demands that high scenarios should consider upward variations of +25% and +50% and downward scenarios variations of -25% and -50%.

Thus, Scenario I is defined by the increase of 1% in the U.S. Dollar coupon, the Scenario II is defined by the increase of 25% in the U.S. Dollar coupon, and the scenario III is defined by the increase of 50% in the U.S. Dollar coupon, according to the Bank's position, considering the conditions prevailing at March 31, 2020.

The sensitivity analyses shown below were established using premises and assumptions regarding future events. The estimated scenarios show the impacts on the outcome for each scenario in a static position of the portfolio as of March 31, 2020.

The table below shows the probability of impact on the cash flow in the three scenarios of derivatives exposures (or trading portfolio) and in the instrument being hedged (banking portfolio or held to maturity) on March 31, 2020 independently, since the Bank does not practice hedge accounting.

# **Trading and Banking Portfolio**

Operation	Portfolio	Risk	Scenario I	Scenario II	Scenario III			
Swap	Trading	Increase in U.S. Dollar Coupon	(1,177)	(29,137)	(57,694)			
Line Item Being Hedged								
Debt 1	Banking	Increase in US Dollar Coupon	1,177	29,137	57,694			
	Net	Effect			-			

U.S. Dollar coupon: all the products with price variations tied to changes in the U.S. Dollar and interest rates in U.S. Dollars.

Additionally, the results do not necessarily translate into accounting results, because the analysis has the sole objective of disclosing the risk exposure and the respective protective actions considering the fair value of financial instruments, decoupled from any accounting practices adopted by the institution.

Banrisul considers that the risk of having a debt in CDI by way of swaps would be the rise in the CDI rate and this would be offset by the increase in revenues from its investments linked to the CDI rate.

#### **Liquidity Risk**

The definition of Liquidity Risk is the possibility of incurring losses due to the lack of sufficient liquid funds to meet payment obligations in a defined timeframe, and also of being unable to negotiate at market prices certain positions due to their high amounts in relation to the volume usually transacted or by reason of any interruption of the market itself.

Banrisul establishes operating limits for liquidity risk consistent with the Banrisul's business strategies for financial instruments and other exposures whose achievement of grandness parameters are regularly reviewed by committees and submitted to the Board in order to ensure its effectively operability by managers.

The Corporate Risks Management Unit is in charge of Banrisul's Consolidated Liquidity Risk Management, being responsible for executing and updating annually the policy and strategies for managing liquidity risk of Banrisul.

Liquidity management is centralized at the Treasury Department and is responsible to maintain a satisfactory level of cash to meet the financial needs in the short-, medium- and long-term, both in normal scenario and in a crisis scenario, taking the necessary corrective action, when necessary.

Throughout the control process, mismatches arising from the use of short-term liabilities to ballast long-term assets are monitored, in order to avoid liquidity shortfalls and ensure that the Bank's reserves are sufficient to meet daily cyclical and non-cyclical cash needs, as well as the long-term needs. The Bank seeks to maintain a proper level of highly funding market assets, along with access to other liquidity sources, and seeks to ensure an appropriate mix of funding operations.

Pursuant to its Liquidity Contingency, Banrisul aims to identify beforehand and minimize potential crises and their effects on business continuity, the parameters used for the identification of crisis events consist of a range of responsibilities and procedures to be followed to ensure the stability of the required level of liquidity.

Periodically, reports are sent to Committees, Commissions, Executive Board and Board of Directors, containing information for management of liquidity risk, once a year or more frequently when needed, the Liquidity Risk Management Policy is presented to the Board of Directors, containing the guidelines for risk management, which includes budget, financial planning, appetite for risks and optimization of available resources.

# **Operational Risk**

Operational Risk is defined as the possibility of losses resulting from external events or failure, deficiency or inadequacy of internal processes, individuals or systems.

The methodology of Operational Risk management requires the conduction of analysis for the identification, measurement, assessment, monitoring, reporting, controlling and reduction of operational risks to which Banrisul is exposed. Through key risk indicators and the Internal Operational Risk Data Base, it is possible to monitor the evolution of losses and exposure to risk and propose improvement actions.

The results of the analysis and the records of the Internal Database of Operational Risk are reported to the deliberative committees, according to the governance structure defined in corporate risk policies, including the Board of Executive Officers, to the Risk Committee and the Board of Directors.

#### Socio-environmental Risk

Socio-environmental risk is defined as the possibility of losses arising from social and environmental damages and must be identified by financial institutions as a component of the various risk modalities to which they are exposed. Risk management also includes the activities of Banrisul.

Socio-environmental risk management covers financing, projects and operations, whose characteristics allow the previous identification of the allocation of resources, and does not prevent those that do not meet the definition above from being analyzed.

As to the Institution activities, socio-environmental risk management covers the waste management process, the compliance with requirements required in contracting suppliers, and the monitoring of contracts with contractors during their term, aiming at mitigating socio-environmental risks.

The results of the analyzes and the records of socio-environmental are reported to the deliberative committees, according to the governance structure defined in corporate risk policies, including the Board of Executive Officers, to the Risk Committee and the Board of Directors.

#### **Capital Management**

Capital management is a continuous process of monitoring, controlling, evaluating and planning goals and the need for capital, considering the risks to which the institution is subject, as well as its strategic objectives.

The adoption of best market practices and the maximization of investor profitability is carried out based on the best possible combination of investments in assets and the use of regulatory capital. The systematic improvement of risk policies, systems of internal controls and safety standards, integrated with the strategic and marketing objectives of the Institution are continuous processes in this scope.

Banrisul's capital management structure is the responsibility of the Board of Directors, which must review it annually and direct the alignment of the corporate strategy with the institution's risk appetite. The purpose of this management structure is to ensure that the risks to which the institution is subject are understood, managed and communicated, when necessary, so that the institution's capital is managed in the best possible way.

The risks relevant to Banrisul are divided between the risks subject to the capital requirement calculations, or pillar 1 risks, and the other risks considered relevant.

Pillar 1 Risks are those whose determination needs are determined by the Central Bank in order to strengthen the institutions' capital structure. These risks are: credit risk, market risk and operational risk. The minimum capital requirement for these risks seeks to provide financial institutions with strength. Banrisul adopts the Standardized model for calculating the installments that make up the total Risk-Weighted Assets – RWA, which provides for the calculation methodology for regulatory capital requirements for Credit, Market and Operational risks, defined by the national regulatory agency.

Each of the aforementioned risks is calculated and managed in accordance with its respective Structure and its consolidation is part of the Capital Management Structure. The RWA is the basis for determining the minimum limits for Principal Capital - CP, Tier 1 Capital - CN1 and Reference Equity - PR, which have their percentages defined in a schedule published by Central Bank.

In addition to the risks that are determined in Pillar 1, CMN Resolution No. 4,557/17 determines that the management structure must identify, measure, evaluate, monitor, report, control and mitigate liquidity, IRRBB, social and environmental risks and other relevant risks considered by the Institution.

The Leverage Ratio - RA is another indicator required by the regulator, as it aims to guide the leverage of the banking sector, improving the ability of financial institutions to absorb shocks from the financial system itself or from other sectors of the economy, resulting in an environment of stability financial. This indicator is the result of the division of Level I of the PR by the Total Exposure, calculated according to the current regulation.

CMN Resolution No. 4,615/17 determines that institutions in Segment S1 and Segment S2 must permanently comply with a minimum requirement of 3% for the Leverage Ratio. In this case, the higher the index, the better the institution's conditions in terms of leverage. The Leverage Ratio calculated for Banrisul in March 2020 was 7.23%.

Banrisul assesses and monitors its sufficiency and need for capital in order to keep its volume of capital compatible with the risks incurred by the Prudential Conglomerate. In this sense, on the amount calculated for the total RWA, the Minimum Required Capitals are calculated, and compared with the CP, CN1 and PR values, projected and realized, also considering the additional capital, calculated for the same period. Comparing the required capital ratios with those calculated for Banrisul, the margins are calculated for the three capital levels, and also in relation to the IRRBB and the Additional Principal Capital. After this calculation, the capital adequacy assessment is carried out for each level:

- a) Margin on the Required Reference Equity;
- b) Margin on Required Level I Reference Equity;
- c) Margin on Required Principal Capital; and
- d) Margin on PR considering IRRBB and ACP

If the assessment of the capital requirement calculated by the financial institution points to a value above the minimum requirements for PR, Level I and Principal Capital, as dealt with in Resolution No. 4,193/13 of the CMN, the institution must maintain capital compatible with the results of its internal evaluations.

The capital requirements imposed by the current regulations aim to maintain the soundness of financial institutions and the national financial system. Banrisul seeks to organize the elements required by regulation in a way that seeks to optimize its management. Among the components of the Institution's Capital Management, the following can be highlighted.

The Institutional Capital Management Structure and Policy are the organizing pillars of capital management. The structure determines its main components and its general responsibilities and the policy organizes and delimits the responsibilities of each of the parties involved. Respecting the existing regulations, both the structure and the policy are reviewed annually, and a summary of the first is published on Banrisul's Investor Relations website.

The Risk Appetite Statement (RAS), introduced by CMN Resolution No. 4,557/17, defines the levels of risk appetite for Banrisul and the Prudential Conglomerate. The institution's risk appetite is the maximum level of risk that it is willing to accept, within its productive capacity, to achieve the strategic objectives present in its business plan. The Institution's risk-taking capacity is based on the levels of its available resources, such as capital, liquidity, assets and liabilities, information systems and the management capacity of its administrators. The main function of RAS is based on supporting the formulation of business and risk management objectives and strategies and on the identification and strategic direction regarding the risks acceptable to the Institution in relation to the objectives defined for its Capital.

The Simplified Internal Capital Adequacy Assessment Process - ICAAP<sub>SIMP</sub> was also introduced by CMN Resolution No. 4,557/17, for institutions in the S2 segment. This process comprises the identification, management and measurement of risks, including the measurement of the capital need to face losses in a severe crisis scenario. For this purpose, projections are made for a three-year horizon, considering the definitions provided in the corporate strategy, as well as in the Institution's Risk Appetite Statement. The ICAAPSIMP process, in addition to considering the Capital Plan and all the elements evaluated therein (as described below) also considers the results of the stress test program.

The Capital Plan, prepared in accordance with CMN Resolution No. 4,557/17, covers the companies of the Prudential Conglomerate and considers the possible impacts of the Banrisul Group companies that are controlled by members of the conglomerate. The Plan is designed for a three-year horizon, foresees goals and projections and describes the main sources of capital, in addition to being aligned with the Institution's strategic planning. The Capital Plan is based on the strategies defined by the Board of Directors, considering the economic and business environment, the values of assets and liabilities, off-balance sheet operations, revenues and expenses, growth and market share goals and, especially the RAS definitions.

The Stress Testing Program - PTE, defined based on CMN Resolution No. 4,557/17, is a coordinated set of processes and routines, with its own methodologies, documentation and governance, and its main objective is to identify potential vulnerabilities of the institution. The stress test itself is an exercise in assessing the potential impacts of adverse events and circumstances on the institution or on a specific portfolio. Stress tests provide an indication of the appropriate level of capital needed to withstand deteriorating economic conditions. Within the scope of the Capital Management Structure, it is a tool that complements other risk management approaches and measures, providing inputs, at least, for Strategic Planning, RAS, ICAAP<sub>SIMP</sub> and the Capital Plan.

The monitoring and reporting of Capital requirements are carried out through Management Reports that contain both quantitative and qualitative references, for a given period, allowing for evaluation and the performance of actions for correction when detecting deviations. These reports are prepared to report the elements of Capital Management and include information regarding risk management, the calculation of the amount of RWA and PR, the adequacy analysis and the monitoring of the Capital Plan and RAS projections. Monitoring also includes the minimum limits required by the regulator, the minimum limits defined for Banrisul and also the limits for the maintenance of instruments eligible for capital.

Other timely reports may be necessary or demanded by the members of the capital structure, which may deal with any deficiencies identified in the management structure itself, or in its components, and actions to correct them; the adequacy of the PR, Level I and Principal Capital levels to the risks incurred by the Institution and; other pertinent matters. All reports are sent to the governance bodies defined in the Institutional Capital Management Structure for consideration.

Considering the reported period, Banrisul met all the capital requirements provided for in the current regulations.

# **Basel Ratio**

As set forth by the CMN Resolution No. 4280/13, the calculation of Regulatory Capital and Assets Weighted by Risk that make up the DLO Operating Limits Statement, is based on the Prudential Conglomerate and includes

Banco do Estado do Rio Grande do Sul S.A., Banrisul S.A. Administradora de Consórcios, Banrisul S.A. Corretora de Valores Mobiliários e Câmbio and Banrisul Cartões S.A.).

The possible impacts arising from the risks associated with the other companies controlled by members of the Conglomerate are also considered, as well as the participation in investment funds in which the entities of this conglomerate, in any form, assume or retain substantially risks and benefits, as provided current regulations, since they are part of the scope of consolidation of the Prudential Conglomerate.

The following table summarizes the composition of Reference Equity, Risk Weighted Assets (RWA) and the Basel Index of the Prudential Conglomerate:

Conglomerate Prudential	03/31/2020	12/31/2019
Reference Equity	6,546,595	6,438,996
Tier I	6,191,280	5,906,023
Core Capital	6,191,280	5,906,023
Equity	5,205,891	5,205,891
Capital and Earnings Reserve	2,877,742	2,877,696
Credit Result Accounts	3,990,098	-
Deduction from Core Capital – Except for prudential adjustments	(4,004,943)	(289,486)
Prudential Adjustments (Resolution No.4192/13)	(1,877,508)	(1,888,078)
Tier II	355,315	532,973
Tier II Eligible Instruments (Resolution No.4192/13)	355,315	532,973
RWA - Risk Weighted Assets	43,234,437	42,733,919
RWA <sub>CPAD</sub> (Credit Risk)	32,040,986	32,005,227
RWA <sub>MPAD</sub> (Market Risk)	1,229,346	765,952
RWA <sub>JUR1</sub> (Interest Rate Risk)	11,121	18,504
RWA <sub>JUR3</sub> (Interest Rate Risk)	3,968	4,870
RWA <sub>ACS</sub> (Equity Risk)	15,541	29,397
RWA <sub>CAM</sub> (Exchange Risk)	1,198,716	713,181
RWA <sub>OPAD</sub> (Operational Risk)	9,964,105	9,962,740
Banking Portfolio (RBAN)	275,858	477,935
Reference Equity Margin – with RBAN	1,731,121	1,473,999
Capital Ratio		
Basel Ratio	15,14%	15,07%
Tier I Ratio	14,32%	13,82%
Core Capital Ratio	14,32%	13,82%
Permanent Assets Ratio	7,95%	7,65%
Leverage Ratio	7,23%	7,02%

The Basel Ratio (BR) represents the ratio between Reference Equity and Risk Weighted Assets. Under current regulations, the Basel Ratio demonstrates the company's solvency. For 1Q2019, the minimum required capital limits are 8.00% for Basel Ratio (Reference Equity), 6.00% for Tier I Ratio and 4.50% for the Core Capital Index. The additional required capital is 2.50%, totaling 10.50% for Basel Ratio, 8.50% for Tier I and 7.00% for Core Capital.

On March 16, 2020, BACEN published CMN Resolution No. 4783/20, altering Regulatory Capital requirements. The Resolution reduces the percentages which RWA is subject for the purposes of calculating the required amount of Principal Capital Additional – ACP<sub>Conservation</sub> for the next 2 years, commencing on April 1, 2020. Banrisul is subject to this surcharge, only. Thus, the percentages applied in the next periods can be seen in the table below:

Requirement	Up to 03/31/2020	Up to 03/31/2021	Up to 09/30/2021	Up to 03/31/2022	From 04/01/2022
Main Capital	4.500%	4.500%	4.500%	4.500%	4.500%
Level I	6.000%	6.000%	6.000%	6.000%	6.000%
PR	8.000%	8.000%	8.000%	8.000%	8.000%
ACP <sub>Conservation</sub> (1)	2.500%	1.250%	1.625%	2.000%	2.500%
ACP <sub>Contracyclic</sub> (2) (up to)	2.500%	2.500%	2.500%	2.500%	2.500%
ACPS <sub>Systemic</sub> (up to)	2.000%	2.000%	2.000%	2.000%	2.000%
Total ACT (up to)	7.000%	5.750%	6.125%	6.500%	7.000%
Factor F	8.000%	8.000%	8.000%	8.000%	8.000%

<sup>1)</sup> Percentage changed in accordance with CMN Resolution No. 4783/20.

The Reference Equity reached R\$6,546,595 in March 31, 2020, increasing R\$107,599,077 from December 31, 2019, impacted by the incorporation of the results of the period and by the reduction of equity valuation and secutivities justments. Tier II subordinated debt decreased R\$177,658 due to the Basel III implementation schedule as per CVM Resolution No. 4192/13.

<sup>(2)</sup> In the event of an increase in the Additional, the percentage must be disclosed by BACEN with at least 12 months in advance.

BACEN Resolution No. 3876/18 sets forth that the Prudential Conglomerate determines and discloses the IRRBB (Interest Rate Risk of the Banking Book) in substitution of the  $R_{BAN}$ , commencing on January 2019. The methodology for measuring the need for Reference Equity in relation to the interest rate risks to which the Bank's portfolio is exposed has changed, no longer being calculated by Value at Risk (VaR) but by using the  $\Delta$ EVE (Variation of Economic Value of Equity) and  $\Delta$ NII (Variation of Net Interest Income: variation in the result of financial intermediation).

Accordingly, IRRBB reached R\$275,858 as of December 31, 2020, increasing R\$477,935 in relation to the capital allocation of R\$202,077 as of March 31, 2019, when RBAN was the prevailing model.

To calculate the Reference Equity using R<sub>BAN</sub>/IRRBB, the following is considered: total of Reference Equity, RWA, Factor F (8.00% from January 2019), interest rate risk of the bank portfolio (IRRBB from January 2019), and the additional core capital (minimum of 2.50% from January 2019).

On March 31, 2020, the Basel Ratio of the Prudential Conglomerate was 15.14%, higher than the minimum required by BACEN, Tier 1 ratio was 13.82% and Core Capital, 14.32%.

Banrisul manages and monitors the requirements and capital margins in order to meet the minimum requirements of the CMN. Thus, the Banrisul Group Prudential Conglomerate has fulfilled all the minimum requirements to which it is subject.

#### **NOTE 28 - TRANSACTIONS WITH RELATED PARTIES**

(a) Transactions among related parties are disclosed in compliance with CVM Resolution No. 642/10 and CMN Resolution No. 4636/18.

Account balances referring to transactions among consolidated Banrisul companies are eliminated in the consolidated financial statements and take into consideration the absence of risk. As to the transactions carried out with the State Government and its fully or partially controlled entities, Banrisul has opted for the partial exemption instructed by Resolution No. 4636/18 of CMN. In this case, only the most significant transactions are disclosed.

With related parties, Banrisul operates banking transactions such as current account deposits (not remunerated), remunerated deposits, open market funding, loans (except for key management personnel) and the provision of services. These operations are carried out at amounts, terms and average rates of usual market practices during the period, and under reciprocal conditions.

The unconsolidated related parties are as follows:

- (i) Rio Grande do Sul State in June 17, 2016, Banrisul signed with the State Government an agreement for the rights to service the payroll of state employees. Such agreement aims at centralizing at Banrisul the processing of 100% (one hundred percent) of the payroll of the State, which will be processed and deposited at checking accounts owned by the state employees, civil and military alike, or their beneficiaries, for the deposit of their salaries as well as credit of benefits and earnings payable to retirees and pensioners of the State's own pension plan, while preserving any portability rights to the state's employees. The contract is valid for a period of ten years, and the agreed price of R\$1,250,638 was paid on June 20, 2016. The agreement also establishes that Banrisul will not be entitled to receiving any payment from the State, such as banking fees, for example, in relation to banking services and similar provided;
- (ii) Companhia Estadual de Energia Elétrica (CEEE), Companhia Riograndense de Saneamento (CORSAN), Companhia de Gás do Rio Grande do Sul (SULGÁS), Centrais de Abastecimento do Rio Grande do Sul S,A, (CEASA), Companhia Estadual de Silos e Armazéns (CESA), Companhia Rio-grandense de Mineração (CRM), Companhia de Processamentos de Dados do Estado do Rio Grande do sul (PROCERGS) and BADESUL Desenvolvimento S,A, Agência de Fomento/RS companies controlled by the Government of the State of Rio Grande do Sul;
- (iii) Affiliated (i) Bem Promotora de Vendas e Serviços S.A., engaged in payroll loan origination, (ii) Banrisul Icatu Participações S.A. (BIPAR), holding company owning 100% of Rio Grande Seguros e Previdência S.A., a life and

pension insurance company, and Rio Grande Capitalização; and (iii) VG8JV Tecnologia S.A. - VG8JV, offering integrated payment solutions to shopping centers located in its operating area throughout the national territory;

(iv) Fundação Banrisul de Seguridade Social (EBSS), closed supplementary pension entity that manages the

- (iv) Fundação Banrisul de Seguridade Social (FBSS), closed supplementary pension entity that manages the pension plans sponsored by Banrisul and/or its subsidiaries;
- (v) Caixa de Assistência dos Empregados do Banco do Estado do Rio Grande do Sul (Cabergs) is a non-profitable assistance association, regulated by private law; and
- (vi) Investment Funds and Managed Portfolios, managed by Banrisul.

Transactions with related parties are as follows:

				Parent Company	
		Assets (Liabilities)		Income (Expense)	
	03/31/2020	12/31/2019	01/01 to 03/31/2020	01/01 to 03/31/2019	
State of Rio Grande do Sul Government	(406,616)	(767,481)	(5,043)	(8,239)	
Other Credits	3,902	3,768	-	-	
Demand Deposits	(270,187)	(695,214)	-	-	
Repurchase Agreements (Repos) (1)	(103,841)	(39,547)	(4,475)	(7,416)	
Other Payables	(36,490)	(36,488)	(568)	(823)	
Subsidiaries and Investment Fund	(1,187,041)	(1,255,376)	20,043	22,173	
Other Credits	116,889	117,976	26,971	29,866	
Demand Deposits	(9,337)	(9,009)	-	-	
Time Deposits	(22,947)	(23,916)	(227)	(166)	
Repurchase Agreements (Repos)	(245,015)	(185,664)	(287)	(276)	
Funds from Acceptance and Issuance of Securities	(260,215)	(287,457)	(3,026)	(4,878)	
Other Payables	(766,416)	(867,306)	(3,388)	(2,373)	
Banrisul Foundation	(1,060)	(67,154)	(3,642)	(5,680)	
Other Payables	(1,060)	(67,154)	(3,642)	(5,680)	
Total	(1,594,717)	(2,090,011)	11,358	8,254	

<sup>(1)</sup> These funds bear interest at 100% of the Selic rate.

				Consolidated	
	Assets (Liabilities)			Income (Expense)	
			01/01 to	01/01 to	
	03/31/2020	12/31/2019	03/31/2020	03/31/2019	
State of Rio Grande do Sul Government	(406,314)	(767,237)	(4,912)	(8,145)	
Cash	-	-	125	82	
Other Credits	4,204	4,012	6	12	
Demand Deposits	(270,187)	(695,214)	-	-	
Repurchase Agreements (Repos) (1)	(103,841)	(39,547)	(4,475)	(7,416)	
Other Payables	(36,490)	(36,488)	(568)	(823)	
Banrisul Foundation	(1,060)	(67,154)	(3,642)	(5,680)	
Other Payables	(1,060)	(67,154)	(3,642)	(5,680)	
Total	(407,374)	(834,391)	(8,554)	(13,825)	

<sup>(1)</sup> These funds bear interest at 100% of the Selic rate.

# (b) Management Compensation

Annually, the General Shareholders' Meeting determines the total annual compensation of the members of Management, comprising the Executive Board, the Board of Directors, the Supervisory Board, Audit Committee, Compensation Committee and Risk Committee, as stated in the Bank's bylaws.

	01/01 to	01/01 to 03/31/2019
	03/31/2020	
Short Term Benefits	4,276	2,948
Salaries	3,304	2,276
Social Security	972	672
Post-Employment Benefits	131	188
Supplementary Pension Plans (1)	131	188
Total	4,407	3,136

<sup>(1)</sup> Banrisul pays for complementary pension plans to managers who belong to the staff.

Banrisul does not offer its key management personnel any long-term, termination and stock-based compensation benefits.

Banrisul has a D&O liability insurance policy for its officers and members of the Boards, and paid insurance premium in the amount of R\$900.

## (c) Additional information

According to existing legislation, financial institutions may not grant loans or advances to:

- Officers, directors or members of the advisory, supervisory or similar boards, as well as their spouses and relatives up to the 2nd degree of kinship;
- Individuals or legal entities holding equity interest equal to or more than 10%; and
- Legal entities having more than 10% of capital held by the financial institution itself, any of its directors or officers as well as their spouses and relatives up to the 2nd degree of kinship.

Thus, Banrisul does not grant any loans or advances to any subsidiary, members of the Board or the Executive Board and their relatives.

# (d) Shareholding

As of March 31, 2020, members of the Executive Board, the Board of Directors, the Supervisory Board, the Audit Committee, the Compensation Committee and the Risk Committee jointly hold 5,087 Banrisul's shares, as presented in Note 23(a).

#### **NOTE 29 - OTHER INFORMATION**

a) Impact of the application of international accounting standards

During the IFRS convergence process, some standards and their interpretations were issued by the Brazilian FASB (CPC), which are applicable to financial institutions only when approved by the National Monetary Committee (CMN). As of June 30, 2019, financial institutions and other institutions regulated by the Central Bank have been required to adopt the following pronouncements in prior period:

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Basic Concept Statement (R1);
Impairment of Assets (CPC 01 (R1));
Statement of Cash Flows (CPC 03 (R2));
Related Party Disclosures (CPC 05 (R1));
Share-Based Payment (CPC 10 (R1));
Accounting Policies, Changes in Accounting Estimate and Errors (CPC 23);
Subsequent Events (CPC 24);
Provisions, Contingent Liabilities and Contingent Assets (CPC 25) and
Employee Benefits (CPC 33 (R1)),
Effects of Changes in Exchange Rates and Translation of Financial Statements (CPC 02 (R2));
Intangible Assets (CPC 04 (R1)); and
Permanent Assets (CPC 27).
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CMN Resolution No. 3786/09 and Official Letters No. 3472/09 and No. 3516/10, issued by the Central Bank of Brazil (BACEN), established that financial institutions and other institutions authorized to operate by BACEN, either incorporated as a public company or required to establish an Audit Committee, must, as of December 31, 2010, annually prepare and disclose in a period not exceeding 90 days after the December 31 reporting date, their consolidated financial statements prepared in accordance with the international financial reporting standards (IFRS), and following international pronouncements issued by the International Accounting Standards Board (IASB).

The financial statements for the year ended December 31, 2019, prepared in accordance with International Financial Reporting Standards (IFRS), were disclosed by Banrisul on March 17, 2020 on its website http://www.banrisul.com.br/ir, as well as on the website of the Brazilian Securities Exchange Commission (*Comissão de Valores Mobiliários* - CVM – <a href="https://www.cvm.gov.br">www.cvm.gov.br</a>).

# b) Subsequent Event

The Covid-19 pandemic has led into an environment of uncertainty, turbulence and challenges in the global financial market. The restrictions imposed by governments, social distancing measures above all, although effective to decrease the spread of the virus, have produced shocks in all productive chains, affecting the economy and financial capacities of companies and individuals.

This scenario has impacted several nations in the first quarter of 2020, and is expected to extend throughout the coming quarters and, in addition to bringing health consequences, it will affect in all sectors of the world economy. Governments and regulators have been looking for measures that can mitigate the outcome of the pandemic, such as loosening regulatory requirements so that financial institutions can operate without heavily jeopardizing their businesses.

Brazil is no exception. Because of this, the Central Bank of Brazil presented a package of measures to try and minimize the coronavirus effects upon the financial stability and, consequently, in the Brazilian economy, with the most relevant measures listed below:

- ✓ Easing of rules for marking problematic assets (CMN Resolutions No. 4782 and No. 4791, as of March 16, 2020 and March 26,2020, respectively) new credit restructuring operations carried out until September 30, 2020, are exempt from being classified as troubled assets, and allow for the immediate reversal of provisions. The rule can be applied to new obligations, as long as the counterparty does not present evidence of lack of financial capacity to comply with the new negotiated conditions;
- ✓ Reduction of the Additional Main Capital Conservation (CMN Resolution No. 4783, of March 16, 2020): in relation to Regulatory Capital requirements, the percentage to be applied to the RWA amount was reduced, for purposes of determining the value of the ACPCONSERVAÇÃO portion by the next 2 years, with the objective of increasing the banks' available resources for granting credit;
- ✓ New Time Deposit with Special Collaterals (CMN Resolution No. 4785, of March 23, 2020): allows funding to be obtained in the form of time deposits with special guarantee from the Deposit Guarantee Fund;
- ✓ Customer Service at Branches (BACEN Circular No. 3991, of March 19, 2020): sets the opening hours to tendering customers at the branches of the financial institutions while the situation of risk to public health resulting from Covid-19 continues;
- ✓ Provision criteria for allowance for loan losses on renegotiated operations (CMN Resolution No. 4803, of April 09, 2020); allows financial institutions to reclassify operations renegotiated between March and September 2020 to the levels at which they were classified on February 29, 2020, except for those with delays of 15 or more days and with evidence of financial incapacity,
- ✓ Reduction of the percentage of the compulsory deposit (BACEN Circular No. 3993, of March 23, 2020): temporarily reduces the levels of compulsory deposits on time deposits to 17% from 25%, in order to improve liquidity onto the financial system;
- ✓ RWA<sub>CPAD</sub> determination- standardized approach (BACEN No. 3998, of March 09, 2020): reduced the capital requirement for some credit operations that are not of retail exposure and that are contracted or restructured between March and December 2020, allowing the application of the FPR 85% in order to increase capital availability for banks to increase credit operations.

Data available now is not sufficient to permit that the impacts of this pandemic and the effectiveness of the mitigation measures adopted by governments and institutions assertively. Still, despite the facts that Banrisul continues to operate with in-person service and with several remote service channels available, of it having developed and offered numerous credit solutions to its customers due to the new economic needs, the measures taken by Bacen to minimize effects of Covid-19 on the national financial system and society, and the government policies and measures to contain the consequences of the pandemic in Brazil, it is considered the Consolidated Balance Sheet already reflects the consequences of the pandemic in the first

quarter of 2020, and it tends to be more intensely impacted in the coming months, especially in the following items:Derivative Financial Instruments: investors seeking for liquidity and safer investments in times of crisis generates greater demand for the US dollar, which may impact the increase in positions linked to said currency, even if collateralized;

- ✓ Credit Operations: it is expected, at the same time, an increase in the demand of individuals for credit, and a deterioration in their credit quality, requiring higher provisions. To companies, as a rule, due to insufficient cash flow to support the reduction or absence of revenue;
- ✓ Tax Credits: these assets depend on future results for their realization, which may be affected due to the effects of the pandemic on the economy, with greater impact if it lasts for a long period of time;
- ✓ Intangible Assets: their recoverable value may be impacted due to the repercussions of Covid-19 in their core realization premises;
- ✓ Funding: it is believed that the search for security positively influences the Company's liquidity, generating an increase in fundraising from clients. In line with the other financial agents, Banrisul continues to present comfortable levels of liquidity. However, depending on the consequences of the economic crisis and its duration, this benefit may no longer be seen, impacting in an increase in funding costs;
- ✓ Civil and Labor Provisions: as to civil lawsuits, an increase may be seen for the revisiting of credit operations contracts and also in claims that involve difficulties in customer service.

Facing the Covid-19 pandemic, the health precautions recommended by the World Health Organization and the social distancing measures determined by governments, Banrisul has continued operating and taken measures to help minimize the exposure of customers and employees to contagion, adapting all that was necessary, from credit policies to operating routines. Banrisul issued a statement to the market on March 30, 2020, highlighting the main conducts adopted by the Institution, in order to keep its shareholders and the market duly informed.

In relation to credit policies, Banrisul, an economic and financial policy instrument within the State of Rio Grande do Sul, is committed to contributing to the continuity of regional economic activity and takes into consideration the risks arising from this role. In this sense, it has immediately made available products and services to mitigate the pandemic impacts, which include: extension of the maturities of outstanding loans to mitigate provisions and loss expectation; the offer of pre-approved credit lines amounting to R\$14 billion; an additional 10% increase to Banricompras and overdraft accounts limits; maturity extension of credit lines offer to farmers; the increase of credit limits used for transactions and withdrawals in digital channels, as well as making available, exempted from charges and monthly fee payment, additional Vero POS equipment.

As to the extension of debt maturities of outstanding credit operations, Banrisul has developed a set of products aimed at the repayment of short-term obligations, with special emphasis on commercial credit, real estate (both mortgages and developers), rural loans, long-term credit lines and overdrafts accounts. The majority of credit refinancing can be carried out digitally, eliminating the need to use physical branches. The Company also established that the credit refinancing rules might be offered to the corporate segment, in which case conditions will be assessed individually.

Payroll loans are also being addressed, especially concerning issues related to judicial decisions on lawsuits demanding that payments be suspended. Arguments in favor of said suspension are related to the increase of income in circulation during the period of pandemic, while those against the suspension claim that the practical consequences of this decision would interfere in the preservation of the National Financial System, in addition to the potential damage to the economic order and the collective interest. Despite the impasse, Banrisul has sought to reconcile both arguments and, in order to mitigate the risk of contract suspension, it has been evaluating and granting payment extension on payroll loans to an increasing number of customers.

As for liquidity, the Company may be exposed to an increase in liquidity risk via the increase in risk indicators, adverse impacts on its cash flow and higher funding costs. The Company's cash flow, liquidity levels and changes

in funding (mainly deposits from customers) are monitored daily. Since the beginning of the crisis, new stressed scenarios have been developed to monitor Banrisul's cash flow, being executed and reported daily, as well as having their parameters changed immediately as appropriate (due to the identification of changes in scenarios or at the request of the Risk Committee or the Executive Board of the Company). Banrisul continues to maintain a stock of liquid assets in line with management policies and the risk appetite statement.

All exposures to interest rate risk in trading and non-trading portfolios are also being monitored, with the aim of monitoring and anticipating the impact of fluctuations in the Selic rate and their possible impacts over different time horizons.

In relation to operational routines, among the main measures taken by Banrisul, the following stand out:

- ✓ Activation of operational continuity plans: secondment employees for remote work without prejudice to the continuity of activities;
- ✓ Special attention to employees belonging to risk groups, freeing them to remain in their homes working remotely;
- ✓ Wide dissemination of self-service channels: via accessing services tutorials, encouraging the use of these channels and providing service through social networks; and
- ✓ Maintenance of branch customer service by scheduling: with respect to restrictions linked to coping with the pandemic, adoption of extra hygiene measures and availability of personal protective equipment to employees.

The impacts of the present pandemic tend to be more correctly observed and measured in the coming months, with the reflexes of the crisis and the effectiveness of the mitigation measures being thoroughly assessed in a future moment. Therefore, it is essential to permanently monitor regulatory and market changes and the evolution of the crisis resulting from the pandemic so that Banrisul can position itself and continue taking the necessary measures to face the crisis.

# REPORTS

# INDEPENDENT AUDITORS' REPORT ON THE INTERIM FINANCIAL STATMENTS

To
The Board of Directors and Shareholders of
Banco do Estado do Rio Grande do Sul S.A.
Porto Alegre - RS

# Introduction

We have reviewed the accompanying individual and consolidated statement of financial position of Banco do Estado do Rio Grande do Sul. ("Banrisul") as at March 31, 2020 and the related statements of income, comprehensive income, changes in equity and cash flows for the three months period then ended, as well as the summary of significant accounting policies and other explanatory notes.

Management of Banrisul is responsible for the preparation of this interim individual and consolidated financial statements in accordance with the accounting practices adopted in Brazil, applicable to financial institutions authorized to operate by the Central Bank of Brazil. Our responsibility is to express a conclusion on this interim financial statements based on our review.

#### Scope of review

We conducted our review in accordance with Brazilian and International Standards on Review of Interim Financial Information (NBC TR 2410 - Revisão de Informações Intermediárias Executada pelo Auditor da Entidade and ISRE 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity, respectively). A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Therefore, we do not express an audit opinion.

## Conclusion

Based on our review, we are not aware of any facts that would lead us to believe that the accompanying interim individual and consolidated financial statements were not prepared, in all material aspects, in accordance with accounting practices adopted in Brazil applicable to financial institutions authorized to operate by the Central Bank of Brazil.

#### Other matters - Interim statement of value added

The statement of value added for the three month period ended at March 31, 2020, prepared under the responsibility of the Company's management, was submitted to the review procedures followed together with the review of the Company's interim financial statements. In order to form our conclusion, we evaluated whether these statements are reconciled to the Company's interim financial statements and accounting records, as applicable, and whether their form and content are in accordance with the criteria set on Technical Pronouncement CPC 09 - Statement of Value Added. Based on our review, nothing has come to our attention that causes us to believe that the accompanying statements of value added are not prepared, in all material respects, in accordance with the individual interim financial statements taken as a whole.

Porto Alegre, May 6, 2020

**KPMG** Auditores Independentes

CRC SP-014428/F-7

Original report in Portuguese signed by

Fernando Antonio Rodrigues Alfredo

Contador CRC 1SP-252419/O-0

# BANCO DO ESTADO DO RIO GRANDE DO SUL S.A.

# **Executive Board**

CLÁUDIO COUTINHO MENDES

Chief Executive Officer

IRANY DE OLIVEIRA SANT'ANNA JUNIOR

Deputy CEO

CLAÍSE MÜLLER RAUBER
FERNANDO POSTAL

JORGE FERNANDO KRUG SANTOS
MARCUS VINÍCIUS FEIJÓ STAFFEN
OSVALDO LOBO PIRES
RAQUEL SANTOS CARNEIRO
SUZANA FLORES COGO

Officers

# **Board of Directors**

JORGE LUIS TONETTO

Chairman

CLÁUDIO COUTINHO MENDES

Vice-Chairman

ADRIANO CIVES SEABRA
EDUARDO CUNHA DA COSTA
IRANY DE OLIVEIRA SANT'ANNA JUNIOR
JOÃO VERNER JUENEMANN
MÁRCIO GOMES PINTO GARCIA
RAFAEL ANDREAS WEBER
RAMIRO SILVEIRA SEVERO
Board Members

WERNER KÖHLER
Accountant CRCRS 38.534